



INSTITUTE FOR ECONOMIC DEVELOPMENT  
& REAL ESTATE RESEARCH

**SINGLE FAMILY RESIDENTIAL SALES AND RENTALS**

FOURTH QUARTER: 2018, 2019 AND 2020

NEW ORLEANS METROPOLITAN AREA  
& NORTHSORE REGION

FEBRUARY 1, 2020

Note: Single family residential sales are now being compiled by zip code as the New Orleans Metropolitan Association of REALTORS® no longer requires the MLS area to be placed on listings/sales.

Zip Code Maps may be found at: <https://www.zipmap.net/Louisiana.htm>

**New Orleans Metropolitan Area Single-Family Residential Sales**  
**4th Quarter (October, November & December) - 2018, 2019, 2020**

Parish/City	Zip Code	2018, Quarter 4			2019, Quarter 4			2020, Quarter 4			Difference No. of Sales 2019-2020	Average Price Percent Change	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales		18-19	19-20
<b>Jefferson Parish</b>													
Metairie	70001-70003, 70005-70006	\$308,000	306	\$94,248,021	\$342,155	324	\$110,858,269	\$373,834	386	\$144,300,054	62	11.1%	9.3%
Kenner	70062, 70065	\$221,263	117	\$25,887,806	\$218,795	109	\$23,848,608	\$279,943	155	\$43,391,182	46	-1.1%	27.9%
Jefferson	70121	\$253,083	38	\$9,617,148	\$218,394	31	\$6,770,200	\$267,633	33	\$8,831,900	2	-13.7%	22.5%
Harahan/River Ridge	70123	\$295,192	53	\$15,645,200	\$287,628	69	\$19,846,335	\$338,672	86	\$29,125,830	17	-2.6%	17.7%
<b>East Jefferson Total</b>		<b>\$282,876</b>	<b>514</b>	<b>\$145,398,175</b>	<b>\$302,671</b>	<b>533</b>	<b>\$161,323,412</b>	<b>\$341,892</b>	<b>660</b>	<b>\$225,648,966</b>	<b>127</b>	<b>7.0%</b>	<b>13.0%</b>
Barataria	70036	\$49,900	1	\$49,900	\$0	0	\$0	\$69,900	1	\$69,900	1	NA	NA
Gretna/Terrytown	70053, 70056	\$190,062	112	\$21,286,953	\$208,892	74	\$15,457,997	\$239,888	106	\$25,428,150	32	9.9%	14.8%
Harvey	70058	\$165,881	76	\$12,606,950	\$187,647	75	\$14,073,499	\$234,287	59	\$13,822,951	-16	13.1%	24.9%
Lafitte	70067	\$236,250	4	\$944,999	\$222,433	3	\$667,300	\$224,000	2	\$448,000	-1	-5.8%	0.7%
Marrero	70072	\$178,499	166	\$29,630,845	\$186,579	167	\$31,158,651	\$195,497	178	\$34,798,435	11	4.5%	4.8%
Westwego/Avondale/Bridge City	70094	\$129,797	50	\$6,489,844	\$133,533	60	\$8,011,997	\$164,462	68	\$11,183,445	8	2.9%	23.2%
Grand Isle	70358	\$173,000	1	\$173,000	\$0	0	\$0						
<b>West Jefferson Total</b>		<b>\$173,616</b>	<b>410</b>	<b>\$71,182,491</b>	<b>\$183,033</b>	<b>379</b>	<b>\$69,369,444</b>	<b>\$207,128</b>	<b>414</b>	<b>\$85,750,881</b>	<b>35</b>	<b>5.4%</b>	<b>13.2%</b>
<b>Jefferson Parish Total</b>		<b>\$234,395</b>	<b>924</b>	<b>\$216,580,666</b>	<b>\$252,953</b>	<b>912</b>	<b>\$230,692,856</b>	<b>\$289,944</b>	<b>1,074</b>	<b>\$311,399,847</b>	<b>162</b>	<b>7.9%</b>	<b>14.6%</b>
<b>Orleans Parish</b>													
<b>Westbank Orleans Total</b>	70114, 70131	<b>\$199,288</b>	<b>117</b>	<b>\$23,316,724</b>	<b>\$227,184</b>	<b>98</b>	<b>\$22,264,074</b>	<b>\$263,604</b>	<b>154</b>	<b>\$40,595,033</b>	<b>56</b>	<b>14.0%</b>	<b>16.0%</b>
New Orleans	70112	\$375,000	1	\$375,000	\$289,000	1	\$289,000	\$1,615,000	3	\$4,845,000	2	-22.9%	458.8%
New Orleans	70113	\$240,000	1	\$240,000	\$268,000	3	\$804,000	\$263,500	4	\$1,054,000	1	11.7%	-1.7%
New Orleans	70115	\$624,191	82	\$51,183,650	\$708,366	88	\$62,336,181	\$711,671	107	\$76,148,746	19	13.5%	0.5%
New Orleans	70116	\$705,464	18	\$12,698,345	\$1,014,000	15	\$15,210,000	\$665,790	30	\$19,973,700	15	43.7%	-34.3%
New Orleans	70117	\$232,342	57	\$13,243,500	\$269,078	65	\$17,490,074	\$284,104	85	\$24,148,875	20	15.8%	5.6%
New Orleans	70118	\$564,104	56	\$31,589,800	\$543,956	63	\$34,269,241	\$642,193	71	\$45,595,722	8	-3.6%	18.1%
New Orleans	70119	\$331,745	49	\$16,255,500	\$323,192	57	\$18,421,959	\$415,505	73	\$30,331,862	16	-2.6%	28.6%
New Orleans	70122	\$264,912	91	\$24,107,000	\$267,549	92	\$24,614,550	\$320,612	114	\$36,549,712	22	1.0%	19.8%
New Orleans	70124	\$498,647	73	\$36,401,250	\$509,357	61	\$31,070,749	\$537,674	107	\$57,531,071	46	2.1%	5.6%
New Orleans	70125	\$408,961	32	\$13,086,750	\$391,658	25	\$9,791,455	\$381,167	39	\$14,865,497	14	-4.2%	-2.7%
New Orleans	70130	\$751,932	17	\$12,782,840	\$893,933	18	\$16,090,800	\$923,805	38	\$35,104,600	20	18.9%	3.3%
<b>Central Orleans Total</b>		<b>\$444,368</b>	<b>477</b>	<b>\$211,963,635</b>	<b>\$472,107</b>	<b>488</b>	<b>\$230,388,009</b>	<b>\$515,870</b>	<b>671</b>	<b>\$346,148,785</b>	<b>183</b>	<b>6.2%</b>	<b>9.3%</b>
<b>Eastern New Orleans Total</b>	70126 - 70129	<b>\$133,026</b>	<b>115</b>	<b>\$15,297,942</b>	<b>\$163,682</b>	<b>119</b>	<b>\$19,478,105</b>	<b>\$168,895</b>	<b>141</b>	<b>\$23,814,192</b>	<b>22</b>	<b>23.0%</b>	<b>3.2%</b>
<b>Orleans Parish Total</b>		<b>\$353,425</b>	<b>709</b>	<b>\$250,578,301</b>	<b>\$386,000</b>	<b>705</b>	<b>\$272,130,188</b>	<b>\$425,008</b>	<b>966</b>	<b>\$410,558,010</b>	<b>261</b>	<b>9.2%</b>	<b>10.1%</b>
<b>Plaquemines Parish</b> (70037, 70040, 70041, 70083, 70091, 70093)		<b>\$294,975</b>	<b>28</b>	<b>\$8,259,300</b>	<b>\$317,060</b>	<b>37</b>	<b>\$11,731,220</b>	<b>\$334,241</b>	<b>42</b>	<b>\$14,038,129</b>	<b>5</b>	<b>7.5%</b>	<b>5.4%</b>
<b>St. Bernard Parish</b> (70032, 70043, 70075, 70085, 70092)		<b>\$169,621</b>	<b>114</b>	<b>\$19,336,750</b>	<b>\$185,687</b>	<b>92</b>	<b>\$17,083,227</b>	<b>\$203,573</b>	<b>119</b>	<b>\$24,225,190</b>	<b>27</b>	<b>9.5%</b>	<b>9.6%</b>

**New Orleans Metropolitan Area Single-Family Residential Sales**  
**4th Quarter (October, November & December) - 2018, 2019, 2020**

Parish/City	Zip Code	2018, Quarter 4			2019, Quarter 4			2020, Quarter 4			Difference No. of Sales 2019-2020	Average Price Percent Change	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales		18-19	19-20
<b>St. Charles Parish</b>													
Eastbank	70079, 70087	\$197,892	12	\$2,374,700	\$245,236	25	\$6,130,900	\$220,596	25	\$5,514,905	0	23.9%	-10.0%
Westbank (70030, 70031, 70039, 70047, 70057, 70070, 70080)		\$250,766	80	\$20,061,263	\$241,446	102	\$24,627,475	\$283,446	90	\$25,510,134	-12	-3.7%	17.4%
<b>St. Charles Parish Total</b>		<b>\$243,869</b>	<b>92</b>	<b>\$22,435,963</b>	<b>\$242,192</b>	<b>127</b>	<b>\$30,758,375</b>	<b>\$269,783</b>	<b>115</b>	<b>\$31,025,039</b>	<b>-12</b>	<b>-0.7%</b>	<b>11.4%</b>
<b>St. James Parish</b>													
Eastbank	70052, 70071, 70723, 70763	\$219,438	8	\$1,755,500	\$203,221	5	\$1,016,106	\$198,738	8	\$1,589,900	3	-7.4%	-2.2%
Westbank	70086, 70090	\$185,000	1	\$185,000	\$211,213	6	\$1,267,275	\$189,300	6	\$1,135,800	0	14.2%	-10.4%
<b>St. James Parish Total</b>		<b>\$215,611</b>	<b>9</b>	<b>\$1,940,500</b>	<b>\$207,580</b>	<b>11</b>	<b>\$2,283,381</b>	<b>\$194,693</b>	<b>14</b>	<b>\$2,725,700</b>	<b>3</b>	<b>-3.7%</b>	<b>-6.2%</b>
<b>St. John the Baptist Parish</b>													
Eastbank	70051, 70068, 70076, 70084	\$153,606	86	\$13,210,151	\$172,592	107	\$18,467,336	\$186,174	110	\$20,479,133	3	12.4%	7.9%
Westbank	70049	\$0	0	\$0	\$0	0	\$0	\$155,000	1	\$155,000	1	NA	NA
<b>St. John the Baptist Parish Total</b>		<b>\$153,606</b>	<b>86</b>	<b>\$13,210,151</b>	<b>\$172,592</b>	<b>107</b>	<b>\$18,467,336</b>	<b>\$185,893</b>	<b>111</b>	<b>\$20,634,133</b>	<b>4</b>	<b>12.4%</b>	<b>7.7%</b>
<b>St. Tammany Parish</b>													
<b>East St. Tammany</b>													
Pearl River	70452	\$178,384	25	\$4,459,600	\$229,441	29	\$6,653,800	\$208,832	34	\$7,100,300	5	28.6%	-9.0%
Slidell	70458, 70460, 70461	\$203,708	300	\$61,112,425	\$217,874	307	\$66,887,279	\$237,730	415	\$98,658,079	108	7.0%	9.1%
<b>East St. Tammany Total</b>		<b>\$201,760</b>	<b>325</b>	<b>\$65,572,025</b>	<b>\$218,872</b>	<b>336</b>	<b>\$73,541,079</b>	<b>\$235,542</b>	<b>449</b>	<b>\$105,758,379</b>	<b>113</b>	<b>8.5%</b>	<b>7.6%</b>
Lacombe (Central St. Tammany)	70445	\$171,436	26	\$4,457,335	\$177,533	26	\$4,615,850	\$194,220	39	\$7,574,580	13	3.6%	9.4%
<b>West St. Tammany</b>													
Abita Springs	70420	\$222,022	26	\$5,772,575	\$261,786	21	\$5,497,500	\$313,059	32	\$10,017,900	11	17.9%	19.6%
Bush	70431	\$217,750	8	\$1,742,000	\$286,340	10	\$2,863,400	\$265,322	19	\$5,041,124	9	31.5%	-7.3%
Covington	70433, 70435	\$273,012	210	\$57,332,495	\$289,304	258	\$74,640,545	\$328,515	370	\$121,550,479	112	6.0%	13.6%
Folsom	70437	\$260,157	18	\$4,682,834	\$334,750	16	\$5,356,000	\$330,523	24	\$7,932,550	8	28.7%	-1.3%
Madisonville	70447	\$321,456	92	\$29,573,936	\$287,803	109	\$31,370,560	\$326,752	141	\$46,072,075	32	-10.5%	13.5%
Mandeville	70448, 70471	\$347,840	161	\$56,002,233	\$331,430	159	\$52,697,335	\$376,849	235	\$88,559,620	76	-4.7%	13.7%
<b>West St. Tammany Total</b>		<b>\$301,177</b>	<b>515</b>	<b>\$155,106,073</b>	<b>\$300,917</b>	<b>573</b>	<b>\$172,425,340</b>	<b>\$340,041</b>	<b>821</b>	<b>\$279,173,748</b>	<b>248</b>	<b>-0.1%</b>	<b>13.0%</b>
<b>St. Tammany Parish Total</b>		<b>\$259,972</b>	<b>866</b>	<b>\$225,135,433</b>	<b>\$268,002</b>	<b>935</b>	<b>\$250,582,269</b>	<b>\$299,852</b>	<b>1,309</b>	<b>\$392,506,707</b>	<b>374</b>	<b>3.1%</b>	<b>11.9%</b>
<b>Tangipahoa Parish</b> (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		<b>\$178,800</b>	<b>316</b>	<b>\$56,500,678</b>	<b>\$189,161</b>	<b>384</b>	<b>\$72,637,801</b>	<b>\$205,430</b>	<b>454</b>	<b>\$93,265,074</b>	<b>70</b>	<b>5.8%</b>	<b>8.6%</b>
<b>Washington Parish</b>	70426, 70427, 70438, 70450	<b>\$109,584</b>	<b>62</b>	<b>\$6,794,185</b>	<b>\$128,662</b>	<b>50</b>	<b>\$6,433,110</b>	<b>\$162,289</b>	<b>64</b>	<b>\$10,386,474</b>	<b>14</b>	<b>17.4%</b>	<b>26.1%</b>
<b>Metro New Orleans Total</b>		<b>\$256,011</b>	<b>3,206</b>	<b>\$820,771,927</b>	<b>\$271,667</b>	<b>3,360</b>	<b>\$912,799,763</b>	<b>\$307,114</b>	<b>4,268</b>	<b>\$1,310,764,303</b>	<b>908</b>	<b>6.1%</b>	<b>13.0%</b>

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network  
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

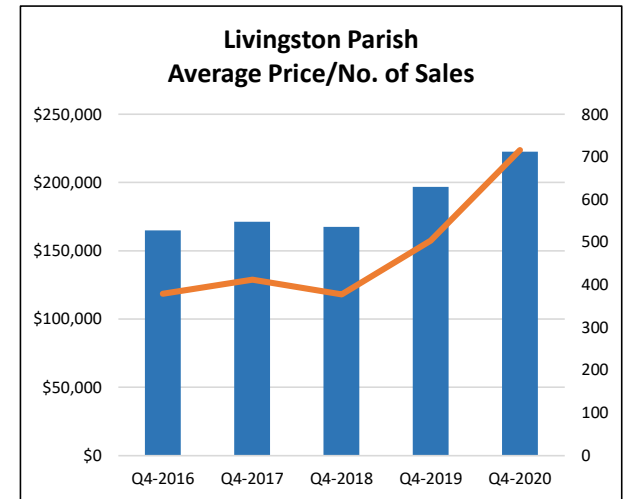
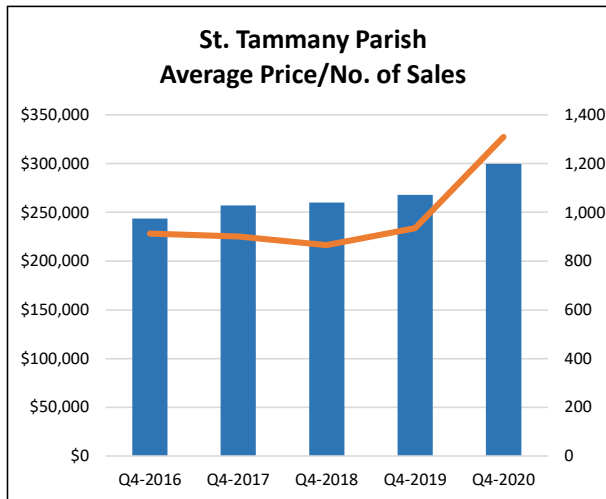
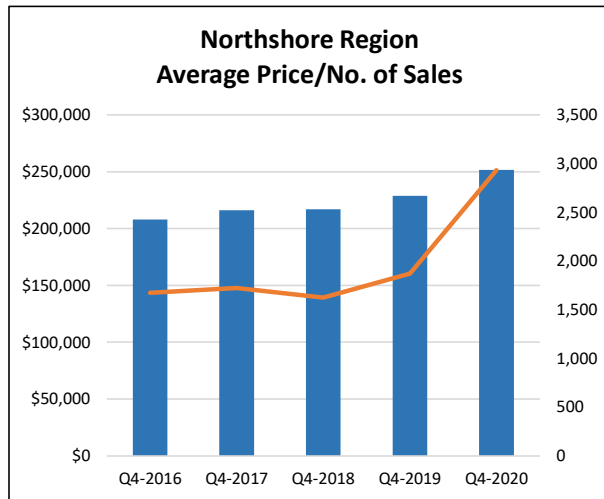
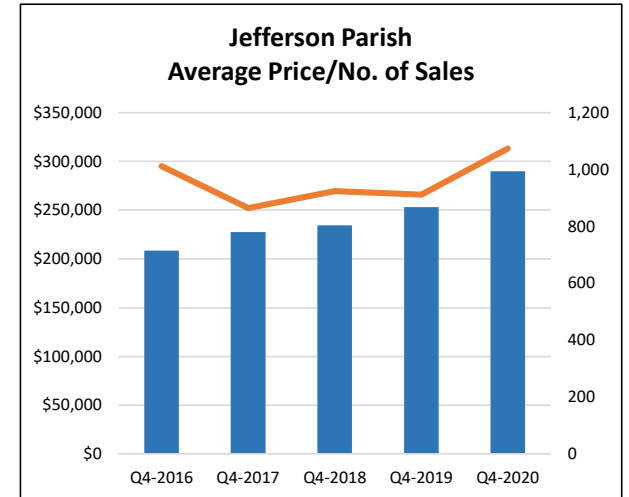
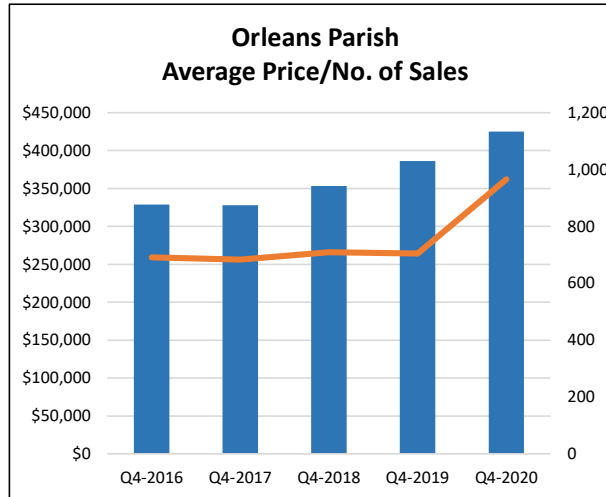
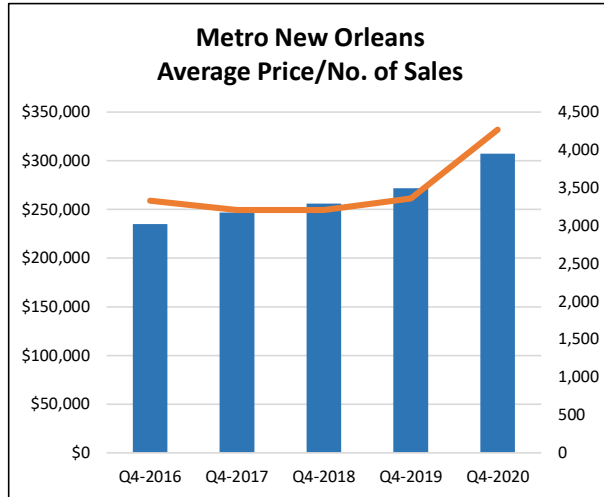
**Northshore Region Single-Family Residential Sales**  
**4th Quarter (October, November & December) - 2018, 2019, 2020**

Parish/City	Zip Code	2018, Quarter 4			2019, Quarter 4			2020, Quarter 4			Difference No. of Sales 2019-2020	Average Price Percent Change	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales		18-19	19-20
<b>St. Tammany Parish</b>													
<b>East St. Tammany</b>													
Pearl River	70452	\$178,384	25	\$4,459,600	\$229,441	29	\$6,653,800	\$208,832	34	\$7,100,300	5	28.6%	-9.0%
Slidell	70458, 70460, 70461	\$203,708	300	\$61,112,425	\$217,874	307	\$66,887,279	\$237,730	415	\$98,658,079	108	7.0%	9.1%
<b>East St. Tammany Total</b>		<b>\$201,760</b>	<b>325</b>	<b>\$65,572,025</b>	<b>\$218,872</b>	<b>336</b>	<b>\$73,541,079</b>	<b>\$235,542</b>	<b>449</b>	<b>\$105,758,379</b>	<b>113</b>	<b>8.5%</b>	<b>7.6%</b>
Lacombe (Central St. Tammany)	70445	\$171,436	26	\$4,457,335	\$177,533	26	\$4,615,850	\$194,220	39	\$7,574,580	13	3.6%	9.4%
<b>West St. Tammany</b>													
Abita Springs	70420	\$222,022	26	\$5,772,575	\$261,786	21	\$5,497,500	\$313,059	32	\$10,017,900	11	17.9%	19.6%
Bush	70431	\$217,750	8	\$1,742,000	\$286,340	10	\$2,863,400	\$265,322	19	\$5,041,124	9	31.5%	-7.3%
Covington	70433, 70435	\$273,012	210	\$57,332,495	\$289,304	258	\$74,640,545	\$328,515	370	\$121,550,479	112	6.0%	13.6%
Folsom	70437	\$260,157	18	\$4,682,834	\$334,750	16	\$5,356,000	\$330,523	24	\$7,932,550	8	28.7%	-1.3%
Madisonville	70447	\$321,456	92	\$29,573,936	\$287,803	109	\$31,370,560	\$326,752	141	\$46,072,075	32	-10.5%	13.5%
Mandeville	70448, 70471	\$347,840	161	\$56,002,233	\$331,430	159	\$52,697,335	\$376,849	235	\$88,559,620	76	-4.7%	13.7%
<b>West St. Tammany Total</b>		<b>\$301,177</b>	<b>515</b>	<b>\$155,106,073</b>	<b>\$300,917</b>	<b>573</b>	<b>\$172,425,340</b>	<b>\$340,041</b>	<b>821</b>	<b>\$279,173,748</b>	<b>248</b>	<b>-0.1%</b>	<b>13.0%</b>
<b>St. Tammany Parish Total</b>		<b>\$259,972</b>	<b>866</b>	<b>\$225,135,433</b>	<b>\$268,002</b>	<b>935</b>	<b>\$250,582,269</b>	<b>\$299,852</b>	<b>1,309</b>	<b>\$392,506,707</b>	<b>374</b>	<b>3.1%</b>	<b>11.9%</b>
<b>Tangipahoa Parish</b> (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		<b>\$178,800</b>	<b>316</b>	<b>\$56,500,678</b>	<b>\$189,161</b>	<b>384</b>	<b>\$72,637,801</b>	<b>\$205,430</b>	<b>454</b>	<b>\$93,265,074</b>	<b>70</b>	<b>5.8%</b>	<b>8.6%</b>
<b>Washington Parish</b> 70426, 70427, 70438, 70450		<b>\$109,584</b>	<b>62</b>	<b>\$6,794,185</b>	<b>\$128,662</b>	<b>50</b>	<b>\$6,433,110</b>	<b>\$205,430</b>	<b>454</b>	<b>\$93,265,074</b>	<b>404</b>	<b>17.4%</b>	<b>59.7%</b>
<b>Livingston Parish</b> (70449, 70462, 70706, 70711, 70726, 70733, 70744, 70754, 70785)		<b>\$167,447</b>	<b>378</b>	<b>\$63,294,863</b>	<b>\$196,915</b>	<b>504</b>	<b>\$99,245,000</b>	<b>\$222,709</b>	<b>716</b>	<b>\$159,460,000</b>	<b>212</b>	<b>17.6%</b>	<b>13.1%</b>
<b>St. Helena Parish</b> 70441, 70453		<b>\$220,333</b>	<b>3</b>	<b>\$661,000</b>	<b>\$0</b>	<b>0</b>	<b>\$0</b>	<b>\$0</b>	<b>0</b>	<b>\$0</b>	<b>0</b>	<b>NA</b>	<b>NA</b>
<b>Northshore Region Total</b>		<b>\$216,853</b>	<b>1,625</b>	<b>\$352,386,159</b>	<b>\$228,990</b>	<b>1,873</b>	<b>\$428,898,180</b>	<b>\$251,789</b>	<b>2,933</b>	<b>\$738,496,855</b>	<b>1,060</b>	<b>5.6%</b>	<b>10.0%</b>

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Division  
Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

# Single Family Sales Graphs

## 4th Quarter (October, November & December) - 2016 - 2020



Average Price - Bar | Number of Sales - Line

**New Orleans Metropolitan Area Condominium Sales**  
**4th Quarter (October, November & December) - 2018, 2019, 2020**

Parish/City	Zip Code	2018, Quarter 4			2019, Quarter 4			2020, Quarter 4			Difference	Average Price		
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	No. of Sales 2019-2020	Percent Change 18-19	19-20	
Jefferson Parish														
Metairie	70001-70003, 70005-70006	\$109,420	37	\$4,048,525	\$112,972	36	\$4,067,000	\$120,462	42	\$5,059,424	6	3.2%	6.6%	
Kenner	70062, 70065	\$94,129	17	\$1,600,200	\$108,044	21	\$2,268,916	\$125,367	26	\$3,259,550	5	14.8%	16.0%	
Jefferson	70121	\$174,500	1	\$174,500	\$170,940	5	\$854,700	\$160,475	4	\$641,900	-1	-2.0%	-6.1%	
Harahan/River Ridge	70123	\$93,000	3	\$279,000	\$106,400	5	\$532,000	\$146,000	3	\$438,000	-2	14.4%	37.2%	
East Jefferson Total		\$105,211	58	\$6,102,225	\$115,263	67	\$7,722,616	\$125,318	75	\$9,398,874	8	9.6%	8.7%	
Gretna/Terrytown	70053, 70056	\$93,950	2	\$187,900	\$80,000	1	\$80,000	\$89,000	2	\$178,000	1	-14.8%	11.3%	
Harvey	70058	\$55,071	7	\$385,500	\$85,261	8	\$682,088	\$86,400	2	\$172,800	-6	54.8%	1.3%	
West Jefferson Total		\$63,711	9	\$573,400	\$84,676	9	\$762,088	\$87,700	4	\$350,800	-5	32.9%	3.6%	
Jefferson Parish Total		\$99,636	67	\$6,675,625	\$111,641	76	\$8,484,704	\$123,414	79	\$9,749,674	3	12.0%	10.5%	
Orleans Parish														
Westbank Orleans Total		70114, 70131	\$61,667	3	\$185,000	\$62,100	3	\$186,300	\$155,375	2	\$310,750	-1	0.7%	150.2%
New Orleans	70112	\$317,000	4	\$1,268,000	\$351,750	6	\$2,110,500	\$367,875	4	\$1,471,500	-2	11.0%	4.6%	
New Orleans	70113	\$686,500	8	\$5,492,000	\$614,250	8	\$4,914,000	\$305,000	1	\$305,000	-7	-10.5%	-50.3%	
New Orleans	70115	\$317,963	23	\$7,313,149	\$400,551	22	\$8,812,114	\$334,711	14	\$4,685,950	-8	26.0%	-16.4%	
New Orleans	70116	\$469,814	23	\$10,805,720	\$339,778	18	\$6,116,000	\$366,739	23	\$8,435,000	5	-27.7%	7.9%	
New Orleans	70117	\$304,800	5	\$1,524,000	\$303,357	7	\$2,123,500	\$394,600	5	\$1,973,000	-2	-0.5%	30.1%	
New Orleans	70118	\$296,606	9	\$2,669,450	\$233,506	17	\$3,969,600	\$268,058	16	\$4,288,923	-1	-21.3%	14.8%	
New Orleans	70119	\$224,667	3	\$674,000	\$347,833	3	\$1,043,500	\$307,200	5	\$1,536,000	2	54.8%	-11.7%	
New Orleans	70124	\$478,333	3	\$1,435,000	\$334,955	11	\$3,684,500	\$371,000	9	\$3,339,000	-2	-30.0%	10.8%	
New Orleans	70125	\$0	0	\$0	\$0	0	\$0	\$245,000	1	\$245,000	1	NA	NA	
New Orleans	70130	\$547,000	53	\$28,991,000	\$353,427	69	\$24,386,432	\$390,777	68	\$26,572,805	-1	-35.4%	10.6%	
Central Orleans Total		\$459,331	131	\$60,172,319	\$355,032	161	\$57,160,146	\$362,001	146	\$52,852,178	-15	-22.7%	2.0%	
Eastern New Orleans Total		70126 - 70129	\$102,000	1	\$102,000	\$130,000	2	\$260,000	\$89,900	1	\$89,900	-1	27.5%	-30.8%
Orleans Parish Total			\$447,847	135	\$60,459,319	\$347,027	166	\$57,606,446	\$357,402	149	\$53,252,828	-17	-22.5%	3.0%
St. Bernard Parish (70032, 70043, 70075, 70085, 70092)		\$0	0	\$0	\$0	0	\$0	\$0	0	\$0	0	NA	NA	
St. Charles Parish (70030, 70031, 70039, 70047, 70057, 70070, 70079, 70080, 70087)		\$136,750	2	\$273,500	\$110,000	2	\$220,000	\$105,000	1	\$105,000	-1	-19.6%	-4.5%	

**New Orleans Metropolitan Area Condominium Sales**  
**4th Quarter (October, November & December) - 2018, 2019, 2020**

Parish/City	Zip Code	2018, Quarter 4			2019, Quarter 4			2020, Quarter 4			Difference No. of Sales 2019-2020	Average Price Percent Change	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales		18-19	19-20
<i>St. James Parish</i> (70052, 70071, 70723, 70763)		\$114,250	2	\$228,500	\$0	0	\$0	\$0	0	\$0	0	NA	NA
<i>St. John the Baptist Parish</i> (70049, 70051, 70068, 70076, 70084)		\$99,667	3	\$299,000	\$99,500	2	\$199,000	\$0	0	\$0	-2	-0.2%	NA
<b>St. Tammany Parish</b>													
Slidell	70458, 70460, 70461	\$113,131	22	\$2,488,875	\$107,318	11	\$1,180,500	\$99,612	17	\$1,693,400	6	-5.1%	-7.2%
<b>East St. Tammany Total</b>		<b>\$113,131</b>	<b>22</b>	<b>\$2,488,875</b>	<b>\$107,318</b>	<b>11</b>	<b>\$1,180,500</b>	<b>\$99,612</b>	<b>17</b>	<b>\$1,693,400</b>	<b>6</b>	<b>-5.1%</b>	<b>-7.2%</b>
Covington	70433, 70435	\$114,400	5	\$572,000	\$128,189	9	\$1,153,700	\$128,583	6	\$771,500	-3	12.1%	0.3%
Madisonville	70447	\$0	0	\$0	\$158,000	1	\$158,000	\$0	0	\$0	-1	NA	NA
Mandeville	70448, 70471	\$163,987	22	\$3,607,704	\$156,418	14	\$2,189,850	\$167,915	23	\$3,862,050	9	-4.6%	7.4%
<b>West St. Tammany Total</b>		<b>\$154,804</b>	<b>27</b>	<b>\$4,179,704</b>	<b>\$145,898</b>	<b>24</b>	<b>\$3,501,550</b>	<b>\$159,778</b>	<b>29</b>	<b>\$4,633,550</b>	<b>5</b>	<b>-5.8%</b>	<b>9.5%</b>
<b>St. Tammany Parish Total</b>		<b>\$136,093</b>	<b>49</b>	<b>\$6,668,579</b>	<b>\$133,773</b>	<b>35</b>	<b>\$4,682,050</b>	<b>\$137,542</b>	<b>46</b>	<b>\$6,326,950</b>	<b>11</b>	<b>-1.7%</b>	<b>2.8%</b>
<i>Tangipahoa Parish</i> (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$118,000	1	\$118,000	\$36,000	2	\$72,000	\$92,875	4	\$371,500	2	-69.5%	158.0%
<b>Metro New Orleans Total</b>		<b>\$289,860</b>	<b>257</b>	<b>\$74,494,023</b>	<b>\$251,817</b>	<b>283</b>	<b>\$71,264,200</b>	<b>\$250,201</b>	<b>279</b>	<b>\$69,805,952</b>	<b>-4</b>	<b>-13.1%</b>	<b>-0.6%</b>

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network

Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

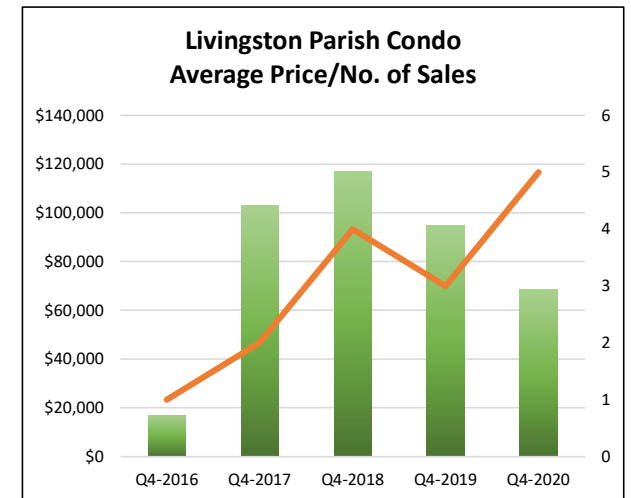
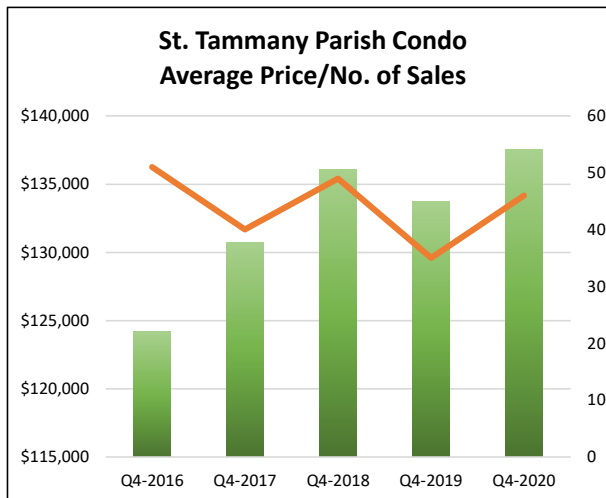
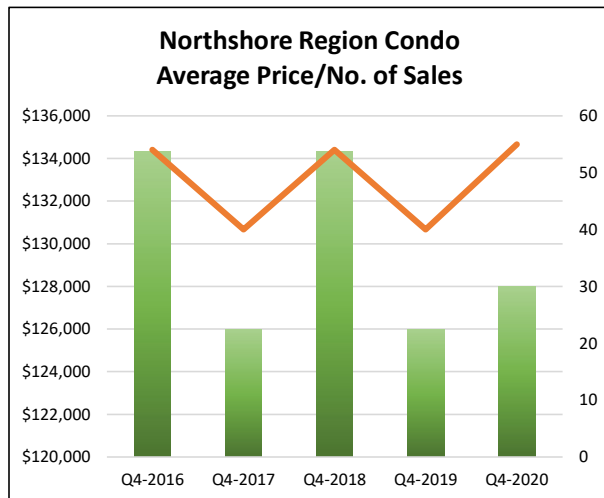
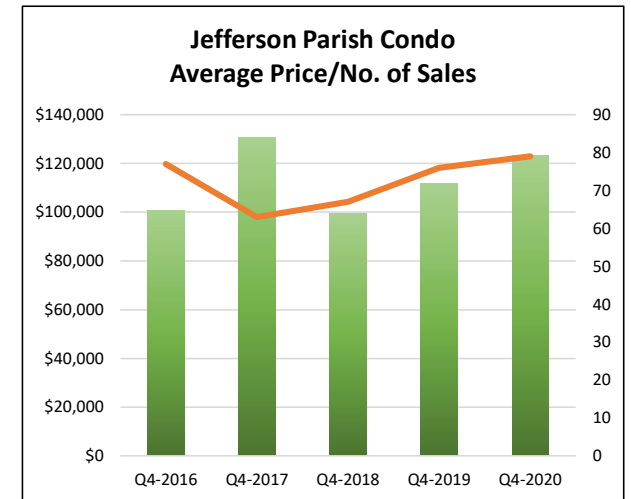
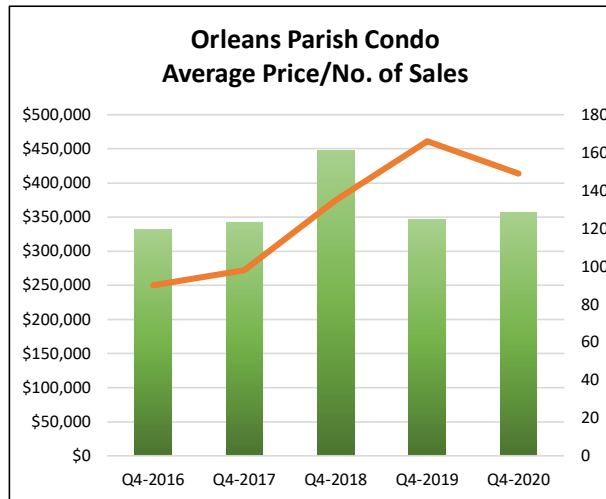
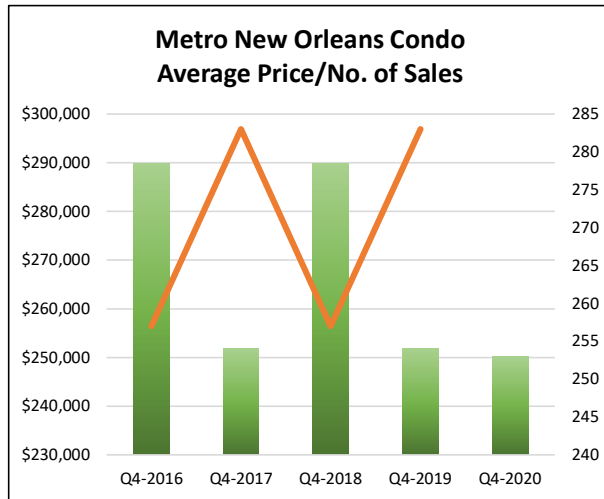
**Northshore Region Condominium Sales**  
**4th Quarter (October, November & December) - 2018, 2019, 2020**

Parish/City	Zip Code	2018, Quarter 4			2019, Quarter 4			2020, Quarter 4			Difference	Average Price	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	No. of Sales 2019-2020	Percent Change 18-19	19-20
St. Tammany Parish													
East St. Tammany													
Slidell	70458, 70460, 70461	\$113,131	22	\$2,488,875	\$107,318	11	\$1,180,500	\$99,612	17	\$1,693,400	6	-5.1%	-7.2%
East St. Tammany Total		\$113,131	22	\$2,488,875	\$107,318	11	\$1,180,500	\$99,612	17	\$1,693,400	6	-5.1%	-7.2%
West St. Tammany													
Covington	70433, 70435	\$114,400	5	\$572,000	\$128,189	9	\$1,153,700	\$128,583	6	\$771,500	-3	12.1%	0.3%
Madisonville	70447	\$0	0	\$0	\$158,000	1	\$158,000	\$0	0	\$0	-1	NA	NA
Mandeville	70448, 70471	\$163,987	22	\$3,607,704	\$156,418	14	\$2,189,850	\$167,915	23	\$3,862,050	9	-4.6%	7.4%
West St. Tammany Total		\$154,804	27	\$4,179,704	\$145,898	24	\$3,501,550	\$159,778	29	\$4,633,550	5	-5.8%	9.5%
St. Tammany Parish Total		\$136,093	49	\$6,668,579	\$133,773	35	\$4,682,050	\$137,542	46	\$6,326,950	11	-1.7%	2.8%
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$118,000	1	\$118,000	\$36,000	2	\$72,000	\$92,875	4	\$371,500	2	-69.5%	158.0%
Livingston Parish (70449, 70462, 70706, 70711, 70726, 70733, 70744, 70754, 70785)		\$117,000	4	\$468,000	\$95,000	3	\$285,000	\$68,400	5	\$342,000	2	-18.8%	-28.0%
Northshore Region Total		\$134,344	54	\$7,254,579	\$125,976	40	\$5,039,050	\$128,008	55	\$7,040,450	15	-6.2%	1.6%

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Division  
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research



# **Condominium Sales Graphs** **4th Quarter (October, November & December) - 2016 - 2020**



Average Price - Bar | Number of Sales - Line

**Residential Rentals**  
**3-Plex, 4-Plex, Duplex/Double, Single Family and Townhouse**  
**Quarter 4 (October, November, December): 2018, 2019, 2020**

Parish/City	2018, Quarter 4					2019, Quarter 4					2020, Quarter 4				
	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF
East Jefferson	265	3/2	1,365	\$1,490	\$1.11	244	3/2	1,373	\$1,483	\$1.12	222	3/2	1,348	\$1,565	\$1.23
West Jefferson	98	3/2	1,246	\$1,138	\$0.96	102	3/2	1,291	\$1,208	\$0.99	85	3/2	1,194	\$1,230	\$1.08
<b>Jefferson Parish</b>	<b>363</b>	<b>3/2</b>	<b>1,331</b>	<b>\$1,393</b>	<b>\$1.07</b>	<b>346</b>	<b>3/2</b>	<b>1,349</b>	<b>\$1,402</b>	<b>\$1.08</b>	<b>307</b>	<b>3/2</b>	<b>1,305</b>	<b>\$1,472</b>	<b>\$1.19</b>
Westbank Orleans	33	3/2	1,461	\$1,323	\$0.99	28	3/2	1,470	\$1,453	\$1.01	22	2/2	1,278	\$1,387	\$1.19
Central Orleans	472	2/2	1,252	\$1,624	\$1.37	521	2/2	1,233	\$1,665	\$1.45	647	2/2	1,183	\$1,665	\$1.46
Eastern New Orleans	38	3/2	1,165	\$3,633	\$3.40	44	3/2	1,521	\$1,233	\$0.85	16	3/2	1,368	\$1,282	\$0.96
<b>Orleans Parish</b>	<b>543</b>	<b>2/2</b>	<b>1,227</b>	<b>\$1,687</b>	<b>\$1.46</b>	<b>593</b>	<b>2/2</b>	<b>1,232</b>	<b>\$1,588</b>	<b>\$1.39</b>	<b>685</b>	<b>2/2</b>	<b>1,190</b>	<b>\$1,647</b>	<b>\$1.44</b>
<b>Plaquemines Parish</b>	<b>5</b>	<b>3/2</b>	<b>1,492</b>	<b>\$1,540</b>	<b>\$1.04</b>	<b>9</b>	<b>3/2</b>	<b>1,247</b>	<b>\$1,297</b>	<b>\$1.08</b>	<b>5</b>	<b>3/2</b>	<b>1,336</b>	<b>\$1,655</b>	<b>\$1.29</b>
<b>St. Bernard Parish</b>	<b>18</b>	<b>3/2</b>	<b>1,196</b>	<b>\$1,180</b>	<b>\$1.00</b>	<b>26</b>	<b>3/2</b>	<b>1,217</b>	<b>\$1,076</b>	<b>\$0.92</b>	<b>21</b>	<b>2/2</b>	<b>1,210</b>	<b>\$1,176</b>	<b>\$1.03</b>
<b>St. Charles Parish</b>	<b>35</b>	<b>3/2</b>	<b>1,300</b>	<b>\$1,272</b>	<b>\$0.99</b>	<b>34</b>	<b>3/2</b>	<b>1,371</b>	<b>\$1,277</b>	<b>\$0.95</b>	<b>25</b>	<b>3/2</b>	<b>1,292</b>	<b>\$1,272</b>	<b>\$1.00</b>
<b>St. James Parish</b>	<b>0</b>					<b>0</b>					<b>1</b>	<b>3/2</b>	<b>1,200</b>	<b>\$1,250</b>	<b>\$1.04</b>
<b>St. John the Baptist Parish</b>	<b>30</b>	<b>3/2</b>	<b>1,442</b>	<b>\$1,133</b>	<b>\$0.81</b>	<b>25</b>	<b>3/2</b>	<b>1,379</b>	<b>\$1,180</b>	<b>\$0.89</b>	<b>13</b>	<b>3/2</b>	<b>1,271</b>	<b>\$1,163</b>	<b>\$0.94</b>
East St. Tammany	128	3/2	1,651	\$1,348	\$0.85	116	3/2	1,669	\$1,387	\$0.87	101	3/2	1,661	\$1,543	\$0.95
Central St. Tammany (Lacombe)	2	3/2	1,445	\$1,375	\$0.97	4	3/2	1,369	\$1,205	\$0.94	2	3/2	1,325	\$1,400	\$1.06
West St. Tammany	179	3/2	1,620	\$1,492	\$0.94	177	3/2	1,702	\$1,575	\$0.94	155	3/2	1,533	\$1,535	\$1.01
<b>St. Tammany Parish</b>	<b>309</b>	<b>3/2</b>	<b>1,630</b>	<b>\$1,433</b>	<b>\$0.90</b>	<b>297</b>	<b>3/2</b>	<b>1,684</b>	<b>\$1,496</b>	<b>\$0.91</b>	<b>258</b>	<b>3/2</b>	<b>1,582</b>	<b>\$1,537</b>	<b>\$0.99</b>
<b>Tangipahoa Parish</b>	<b>83</b>	<b>3/2</b>	<b>1,430</b>	<b>\$1,201</b>	<b>\$0.86</b>	<b>79</b>	<b>3/2</b>	<b>1,467</b>	<b>\$1,182</b>	<b>\$0.84</b>	<b>68</b>	<b>3/2</b>	<b>1,344</b>	<b>\$1,194</b>	<b>\$0.93</b>
<b>Washington Parish</b>	<b>1</b>	<b>3/2</b>	<b>2,472</b>	<b>\$1,300</b>	<b>\$0.53</b>	<b>7</b>	<b>3/2</b>	<b>1,341</b>	<b>\$824</b>	<b>\$0.63</b>	<b>3</b>	<b>2/1</b>	<b>1,394</b>	<b>\$732</b>	<b>\$0.57</b>
<b>New Orleans Metro</b>	<b>1,387</b>	<b>3/2</b>	<b>1,356</b>	<b>\$1,506</b>	<b>\$1.18</b>	<b>1,416</b>	<b>3/2</b>	<b>1,365</b>	<b>\$1,478</b>	<b>\$1.16</b>	<b>1,386</b>	<b>2/2</b>	<b>1,300</b>	<b>\$1,545</b>	<b>\$1.25</b>

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network  
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

**Residential Rentals  
Condominiums  
Quarter 4 (October, November, December): 2018, 2019, 2020**

Parish/City	2018, Quarter 4					2019, Quarter 4					2020, Quarter 4				
	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF
East Jefferson	40	2/2	1,079	\$1,147	\$1.12	43	2/2	1,034	\$1,309	\$1.32	32	2/2	944	\$1,210	\$1.32
West Jefferson	6	2/2	1,060	\$1,108	\$1.08	2	2/2	875	\$899	\$1.04	2	2/2	1,039	\$1,088	\$1.07
<b>Jefferson Parish</b>	<b>46</b>	<b>2/2</b>	<b>1,076</b>	<b>\$1,142</b>	<b>\$1.11</b>	<b>45</b>	<b>2/2</b>	<b>1,026</b>	<b>\$1,291</b>	<b>\$1.31</b>	<b>34</b>	<b>2/2</b>	<b>950</b>	<b>\$1,203</b>	<b>\$1.30</b>
Westbank Orleans	3	2/2	940	\$1,168	\$1.22	3	2/2	1,090	\$1,100	\$1.06	2	2/2	762	\$870	\$1.18
Central Orleans	98	2/1	925	\$1,969	\$2.25	140	1/2	959	\$2,207	\$2.31	110	2/2	997	\$2,062	\$2.12
Eastern New Orleans	1	2/2	1,044	\$900	\$0.86	0					0				
<b>Orleans Parish</b>	<b>102</b>	<b>2/2</b>	<b>926</b>	<b>\$1,935</b>	<b>\$2.21</b>	<b>143</b>	<b>1/2</b>	<b>962</b>	<b>\$2,184</b>	<b>\$2.28</b>	<b>112</b>	<b>2/2</b>	<b>993</b>	<b>\$2,041</b>	<b>\$2.10</b>
<b>St. Bernard Parish</b>	<b>1</b>	<b>2/2</b>	<b>990</b>	<b>\$1,250</b>	<b>\$1.26</b>	<b>0</b>					<b>0</b>				
<b>St. Charles Parish</b>	<b>1</b>	<b>3/2</b>	<b>1,286</b>	<b>\$850</b>	<b>\$0.66</b>	<b>0</b>					<b>2</b>	<b>2/2</b>	<b>1,220</b>	<b>\$1,100</b>	<b>\$0.90</b>
<b>St. John the Baptist Parish</b>	<b>4</b>	<b>2/2</b>	<b>1,216</b>	<b>\$1,121</b>	<b>\$0.94</b>	<b>1</b>	<b>2/2</b>	<b>1,132</b>	<b>\$1,000</b>	<b>\$0.88</b>	<b>1</b>	<b>2/3</b>	<b>1,200</b>	<b>\$1,300</b>	<b>\$1.08</b>
East St. Tammany	15	2/2	1,175	\$1,031	\$0.95	11	2/2	1,280	\$1,084	\$0.87	11	3/2	1,190	\$1,157	\$1.00
West St. Tammany	22	2/2	1,428	\$1,388	\$0.99	23	2/2	1,366	\$2,121	\$1.54	14	2/2	1,338	\$1,330	\$0.99
<b>St. Tammany Parish</b>	<b>37</b>	<b>2/2</b>	<b>1,325</b>	<b>\$1,243</b>	<b>\$0.97</b>	<b>34</b>	<b>2/2</b>	<b>1,338</b>	<b>\$1,785</b>	<b>\$1.32</b>	<b>25</b>	<b>2/2</b>	<b>1,273</b>	<b>\$1,254</b>	<b>\$1.00</b>
<b>Tangipahoa Parish</b>	<b>5</b>	<b>2/2</b>	<b>1,056</b>	<b>\$895</b>	<b>\$0.85</b>	<b>6</b>	<b>2/2</b>	<b>1,158</b>	<b>\$846</b>	<b>\$0.77</b>	<b>2</b>	<b>2/3</b>	<b>1,063</b>	<b>\$925</b>	<b>\$0.88</b>
<b>New Orleans Metro</b>	<b>196</b>	<b>2/2</b>	<b>1,048</b>	<b>\$1,566</b>	<b>\$1.64</b>	<b>229</b>	<b>2/2</b>	<b>1,036</b>	<b>\$1,909</b>	<b>\$1.90</b>	<b>176</b>	<b>2/2</b>	<b>1,029</b>	<b>\$1,739</b>	<b>\$1.76</b>

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network  
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

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