

# NSTITUTE FOR ECONOMIC DEVELOPMENT & REAL ESTATE RESEARCH

## SINGLE FAMILY RESIDENTIAL SALES AND RENTALS

SECOND QUARTER: 2018, 2019 AND 2020

NEW ORLEANS METROPOLITAN AREA

& NORTHSHORE REGION

JULY 24, 2020

Note: Single family residential sales are now being compiled by zip code as the New Orleans Metropolitan Association of REALTORS ® no longer requires the MLS area to be placed on listings/sales.

Zip Code Maps may be found at: <a href="https://www.zipmap.net/Louisiana.htm">https://www.zipmap.net/Louisiana.htm</a>

#### New Orleans Metropolitan Area Single-Family Residential Sales 2nd Quarter (April, May & June) - 2018, 2019, 2020

			2018, Qua	rter 2		2019, Qua	rter 2		2020, Qua	rter 2	Difference	Avera	ge Price
Parish/City	Zip Code	Average	Unit	Gross	Average	Unit	Gross	Average	Unit	Gross	No. of Sales	Percent	Change
		Price	Sales	Sales	Price	Sales	Sales	Price	Sales	Sales	2019-2020	18-19	19-20
Jefferson Parish													
Metairie	70001-70003, 70005-70006	\$309,376	392	\$121,275,540	\$310,442	413	\$128,212,548	\$361,696	294	\$106,338,631	-119	0.3%	16.5%
Kenner	70062, 70065	\$216,402	157	\$33,975,130	\$321,132	130	\$41,747,102	\$249,546	110	\$27,450,098	-20	48.4%	-22.3%
Jefferson	70121	\$242,588	37	\$8,975,750	\$261,978	35	\$9,169,225	\$228,872	32	\$7,323,900	-3	8.0%	-12.6%
Harahan/River Ridge	70123	\$301,639	68	\$20,511,480	\$314,658	72	\$22,655,375	\$317,494	58	\$18,414,635	-14	4.3%	0.9%
East Jefferson Total		\$282,474	654	\$184,737,900	\$310,437	650	\$201,784,250	\$322,930	494	\$159,527,264	-156	9.9%	4.0%
Barataria	70036	\$200,000	2	\$400,000	\$230,000	1	\$230,000	\$250,000	1	\$250,000	0	15.0%	8.7%
Gretna/Terrytown	70053, 70056	\$184,155	113	\$20,809,524	\$184,280	116	\$21,376,470	\$223,027	110	\$24,532,999	-6	0.1%	21.0%
Harvey	70058	\$163,042	105	\$17,119,366	\$170,137	86	\$14,631,760	\$203,132	53	\$10,765,986	-33	4.4%	19.4%
Lafitte	70067	\$136,225	4	\$544,900	\$219,967	3	\$659,900	\$55,000	2	\$110,000	-1	61.5%	-75.0%
Marrero	70072	\$171,591	180	\$30,886,296	\$189,152	189	\$35,749,763	\$184,988	139	\$25,713,284	-50	10.2%	-2.2%
Westwego/Avondale/Bridge City	70094	\$122,117	60	\$7,327,035	\$140,039	54	\$7,562,119	\$148,620	61	\$9,065,832	7	14.7%	6.1%
West Jefferson Total		\$166,136	464	\$77,087,121	\$178,641	449	\$80,210,012	\$192,454	366	\$70,438,101	-83	7.5%	7.7%
Jefferson Parish Total		\$234,191	1,118	\$261,825,021	\$256,592	1,099	\$281,994,262	\$267,402	860	\$229,965,365	-239	9.6%	4.2%
Orleans Parish													
Westbank Orleans Total	70114, 70131	\$225,434	129	\$29,080,993	\$222,980	149	\$33,223,996	\$255,646	124	\$31,700,054	-25	-1.1%	14.6%
New Orleans	70112	\$337,000	2	\$674,000	\$234,250	4	\$937,000	\$319,667	3	\$959,000	-1	-30.5%	36.5%
New Orleans	70113	\$224,925	14	\$3,148,954	\$408,483	12	\$4,901,800	\$274,000	9	\$2,466,000	-3	81.6%	-32.9%
New Orleans	70115	\$625,806	105	\$65,709,599	\$635,334	114	\$72,428,126	\$680,656	85	\$57,855,787	-29	1.5%	7.1%
New Orleans	70116	\$474,277	25	\$11,856,934	\$527,130	23	\$12,124,000	\$392,197	19	\$7,451,745	-4	11.1%	-25.6%
New Orleans	70117	\$277,062	67	\$18,563,178	\$269,572	91	\$24,531,075	\$217,369	60	\$13,042,153	-31	-2.7%	-19.4%
New Orleans	70118	\$548,246	80	\$43,859,695	\$502,232	80	\$40,178,550	\$548,341	66	\$36,190,504	-14	-8.4%	9.2%
New Orleans	70119	\$382,080	73	\$27,891,864	\$351,888	57	\$20,057,595	\$335,438	55	\$18,449,079	-2	-7.9%	-4.7%
New Orleans	70122	\$275,819	133	\$36,683,867	\$289,650	133	\$38,523,400	\$279,084	101	\$28,187,462	-32	5.0%	-3.6%
New Orleans	70124	\$524,084	109	\$57,125,104	\$522,321	113	\$59,022,255	\$549,083	83	\$45,573,850	-30	-0.3%	5.1%
New Orleans	70125	\$347,750	34	\$11,823,500	\$349,955	44	\$15,398,000	\$393,383	36	\$14,161,788	-8	0.6%	12.4%
New Orleans	70130	\$775,847	27	\$20,947,875	\$664,118	17	\$11,290,000	\$667,724	17	\$11,351,300	0	-14.4%	0.5%
Central Orleans Total		\$445,866	669	\$298,284,570	\$435,163	688	\$299,391,801	\$441,365	534	\$235,688,668	-154	-2.4%	1.4%
Eastern New Orleans Total	70126 - 70129	\$131,345	140	\$18,388,305	\$151,485	128	\$19,390,076	\$175,542	117	\$20,538,385	-11	15.3%	15.9%
Orleans Parish Total		\$368,608	938	\$345,753,868	\$364,773	965	\$352,005,873	\$371,519	775	\$287,927,107	-190	-1.0%	1.8%
<b>Plaquemines Parish</b> (70037, 70040, 70	041, 70083, 70091, 70093)	\$290,187	38	\$11,027,100	\$192,714	79	\$15,224,400	\$321,027	42	\$13,483,138	-37	-33.6%	66.6%
St. Bernard Parish (70032, 70043, 700	75, 70085, 70092)	\$160,158	112	\$17,937,706	\$132,027	185	\$24,424,933	\$191,824	129	\$24,745,319	-56	-17.6%	45.3%

#### New Orleans Metropolitan Area Single-Family Residential Sales 2nd Quarter (April, May & June) - 2018, 2019, 2020

			2018, Qua	rter 2		2019, Qua	rter 2		2020, Qua	rter 2	Difference	Avera	ge Price
Parish/City	Zip Code	Average	Unit	Gross	Average	Unit	Gross	Average	Unit	Gross	No. of Sales	Percen	t Change
		Price	Sales	Sales	Price	Sales	Sales	Price	Sales	Sales	2019-2020	18-19	19-20
St. Charles Parish													
Eastbank	70079, 70087	\$176,508	31	\$5,471,747	\$269,404	28	\$7,543,300	\$205,790	21	\$4,321,600	-7	52.6%	-23.6%
Westbank (70030, 70031, 70039,	70047, 70057, 70070, 70080)	\$225,745	136	\$30,701,301	\$171,283	156	\$26,720,102	\$252,702	91	\$22,995,859	-65	-24.1%	47.5%
St. Charles Parish Total		\$216,517	108	\$23,383,887	\$186,214	184	\$34,263,402	\$243,906	112	\$27,317,459	-72	-14.0%	31.0%
St. James Parish													
Eastbank	70052, 70071, 70723, 70763	\$207,742	13	\$2,700,650	\$104,383	9	\$939,450	\$149,300	10	\$1,493,000	1	-49.8%	43.0%
Westbank	70086, 70090	\$113,750	4	\$455,000	\$132,000	3	\$396,001	\$189,999	3	\$569,996	0	16.0%	43.9%
St. James Parish Total		\$185,626	17	\$3,155,650	\$111,288	12	\$1,335,451	\$158,692	13	\$2,062,996	1	-40.0%	42.6%
St. John the Baptist Parish													
Eastbank	70051, 70068, 70076, 70084	\$153,927	128	\$19,702,650	\$134,534	129	\$17,354,932	\$177,978	92	\$16,374,010	-37	-12.6%	32.3%
Westbank	70049	\$0	0	\$0	\$45,000	1	\$45,000	\$0	0	\$0	-1	NA	NA
St. John the Baptist Parish Total		\$153,927	128	\$19,702,650	\$133,846	130	\$17,399,932	\$177,978	92	\$16,374,010	-38	-13.0%	33.0%
St. Tammany Parish													
East St. Tammany													
Pearl River	70452	\$175,352	39	\$6,838,734	\$197,844	53	\$10,485,750	\$177,978	92	\$16,374,010	39	12.8%	-10.0%
Slidell	70458, 70460, 70461	\$211,580	379	\$80,188,803	\$138,702	623	\$86,411,508	\$0	0	\$0	-623	-34.4%	NA
East St. Tammany Total		\$183,049	305	\$55,829,960	\$143,339	676	\$96,897,258	\$177,978	92	\$16,374,010	-584	-21.7%	24.2%
Lacombe (Central St. Tammany)	70445	\$192,252	37	\$7,113,325	\$135,003	65	\$8,775,226	\$228,503	36	\$8,226,100	-29	-29.8%	69.3%
West St. Tammany													
Abita Springs	70420	\$234,621	48	\$11,261,800	\$142,521	48	\$6,841,000	\$227,791	32	\$7,289,300	-16	-39.3%	59.8%
Bush	70431	\$267,263	19	\$5,078,000	\$197,656	13	\$2,569,530	\$208,400	11	\$2,292,400	-2	-26.0%	5.4%
Covington	70433, 70435	\$288,352	335	\$96,597,861	\$227,460	502	\$114,184,711	\$303,362	300	\$91,008,485	-202	-21.1%	33.4%
Folsom	70437	\$254,370	20	\$5,087,400	\$261,109	49	\$12,794,347	\$346,248	21	\$7,271,200	-28	2.6%	32.6%
Madisonville	70447	\$329,626	120	\$39,555,106	\$284,858	176	\$50,134,980	\$326,133	145	\$47,289,298	-31	-13.6%	14.5%
Mandeville	70448, 70471	\$325,801	229	\$74,608,361	\$208,366	422	\$87,930,241	\$341,807	173	\$59,132,645	-249	-36.0%	64.0%
West St. Tammany Total		\$301,152	771	\$232,188,528	\$226,822	1,210	\$274,454,809	\$314,198	682	\$214,283,328	-528	-24.7%	38.5%
St. Tammany Parish Total		\$265,168	1,113	\$295,131,813	\$194,837	1,951	\$380,127,293	\$294,918	810	\$238,883,438	-1,141	-26.5%	51.4%
<b>Tangipahoa Parish</b> (70401, 70403, 704	121, 70422, 70436, 70442,												
70443, 70444, 70446, 70454, 70456, 70	0466)	\$183,036	392	\$71,749,946	\$134,368	642	\$86,264,460	\$195,804	416	\$81,454,301	-226	-26.6%	45.7%
Washington Parish	70426, 70427, 70438, 70450	\$146,613	51	\$7,477,251	\$122,357	65	\$7,953,226	\$179,421	68	\$12,200,648	3	-16.5%	46.6%
Metro New Orleans Total		\$263,299	4,015	\$1,057,144,892	\$226,091	5,312	\$1,200,993,232	\$281,704	3,317	\$934,413,781	-1,995	-14.1%	24.6%

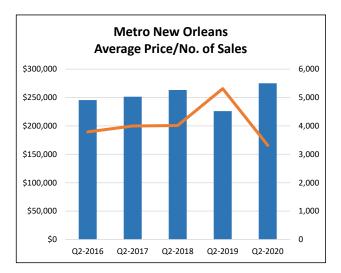
Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

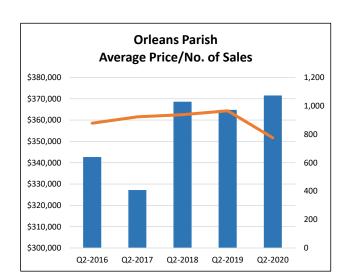
### Northshore Region Single-Family Residential Sales 2nd Quarter (April, May and June) - 2018, 2019, 2020

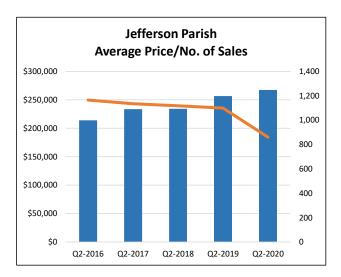
			2018, Qua	rter 2		2019, Qua	rter 2		2019, Qua	rter 2	Difference	Average Price	
Parish/City	Zip Code	Average	Unit	Gross	Average	Unit	Gross	Average	Unit	Gross	No. of Sales	Percen	t Change
		Price	Sales	Sales	Price	Sales	Sales	Price	Sales	Sales	2019-2020	18-19	19-20
St. Tammany Parish													
East St. Tammany													
Pearl River	70452	\$175,352	39	\$6,838,734	\$197,844	53	\$10,485,750	\$177,978	92	\$16,374,010	39	12.8%	-10.0%
Slidell	70458, 70460, 70461	\$211,580	379	\$80,188,803	\$138,702	623	\$86,411,508	\$0	0	\$0	-623	-34.4%	-100.0%
East St. Tammany Total		\$208,200	418	\$87,027,537	\$143,339	676	\$96,897,258	\$177,978	92	\$16,374,010	-584	-31.2%	24.2%
Lacombe (Central St. Tammany)	70445	\$192,252	37	\$7,113,325	\$135,003	65	\$8,775,226	\$228,503	36	\$8,226,100	-29	-29.8%	69.3%
West St. Tammany													
Abita Springs	70420	\$234,621	48	\$11,261,800	\$142,521	48	\$6,841,000	\$227,791	32	\$7,289,300	-16	-39.3%	59.8%
Bush	70431	\$267,263	19	\$5,078,000	\$197,656	13	\$2,569,530	\$208,400	11	\$2,292,400	-2	-26.0%	5.4%
Covington	70433, 70435	\$288,352	335	\$96,597,861	\$227,460	502	\$114,184,711	\$303,362	300	\$91,008,485	-202	-21.1%	33.4%
Folsom	70437	\$254,370	20	\$5,087,400	\$261,109	49	\$12,794,347	\$346,248	21	\$7,271,200	-28	2.6%	32.6%
Madisonville	70447	\$329,626	120	\$39,555,106	\$284,858	176	\$50,134,980	\$326,133	145	\$47,289,298	-31	-13.6%	14.5%
Mandeville	70448, 70471	\$325,801	229	\$74,608,361	\$208,366	422	\$87,930,241	\$341,807	173	\$59,132,645	-249	-36.0%	64.0%
West St. Tammany Total		\$301,152	771	\$232,188,528	\$226,822	1210	\$274,454,809	\$314,198	682	\$214,283,328	-528	-24.7%	38.5%
St. Tammany Parish Total		\$266,174	1,226	\$326,329,390	\$194,837	1,951	\$380,127,293	\$294,918	810	\$238,883,438	-1,141	-26.8%	51.4%
<b>Tangipahoa Parish</b> (70401, 70403, 704 70443, 70444, 70446, 70454, 70456, 70		\$183,036	392	\$71,749,946	\$134,368	642	\$86,264,460	\$195,804	416	\$81,454,301	-226	-26.6%	45.7%
Washington Parish	70426, 70427, 70438, 70450	\$146,613	51	\$7,477,251	\$122,357	65	\$7,953,226	\$179,421	68	\$12,200,648	3	-16.5%	46.6%
<b>Livingston Parish</b> (70449, 70462, 70706 70754, 70785)	5, 70711, 70726, 70733, 70744,	\$177,534	541	\$96,046,000	\$202,000	577	\$116,554,000	\$204,084	609	\$124,287,000	32	13.8%	1.0%
St. Helena Parish	70441, 70453	\$93,000	4	\$372,000	\$253,667	4	\$1,014,667	\$0	0	\$0	-4	172.8%	NA
Northshore Region Total		\$226,727	2,214	\$501,974,587	\$182,746	3,239	\$591,913,646	\$240,055	1,903	\$456,825,387	-1,336	-19.4%	31.4%

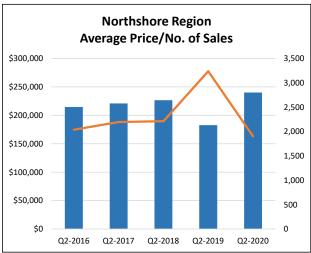
Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Divison Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

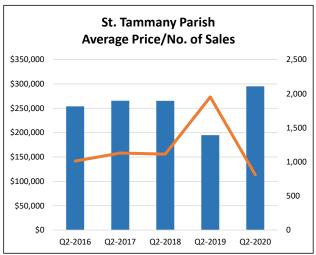
# Single Family Sales Graphs 2nd Quarter (April, May, June) - 2016 - 2020

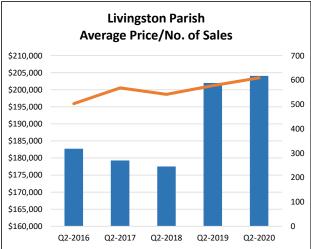












Average Price - Bar | Number of Sales - Line

### New Orleans Metropolitan Area Condominium Sales 2nd Quarter (April, May, June) - 2018, 2019, 2020

		2	2018, Quar	ter 2		2019, Qua	rter 2		2020, Qua	rter 2	Difference	Avera	ge Price
Parish/City	Zip Code	Average	Unit	Gross	Average	Unit	Gross	Average	Unit	Gross	No. of Sales	Percen	t Change
		Price	Sales	Sales	Price	Sales	Sales	Price	Sales	Sales	2019-2020	18-19	19-20
Jefferson Parish													
Metairie	70001-70003, 70005-70006	\$140,691	58	\$8,160,100	\$126,033	50	\$6,301,650	\$156,585	23	\$3,601,450	-27	-10.4%	24.2%
Kenner	70062, 70065	\$94,916	19	\$1,803,400	\$113,745	24	\$2,729,883	\$120,573	11	\$1,326,300	-13	19.8%	6.0%
Jefferson	70121	\$183,322	8	\$1,466,575	\$201,375	4	\$805,500	\$134,500	1	\$134,500	-3	9.8%	-33.2%
Harahan/River Ridge	70123	\$143,667	3	\$431,000	\$133,750	2	\$267,500	\$149,000	1	\$149,000	-1	-6.9%	11.4%
East Jefferson Total	,		88	\$11,861,075	\$126,307	80	\$10,104,533	\$144,757	36	\$5,211,250	-44	-6.3%	14.6%
Gretna/Terrytown	70053, 70056	\$0	0	\$0	\$0	0	\$0	\$51,000	1	\$51,000	1	NA	NA
Harvey	70058	\$123,000	1	\$123,000	\$83,600	5	\$418,000	\$97,000	4	\$388,000	-1	-32.0%	16.0%
West Jefferson Total		\$123,000	1	\$123,000	\$83,600	5	\$418,000	\$87,800	5	\$439,000	0	-32.0%	5.0%
Jefferson Parish Total		\$134,653	89	\$11,984,075	\$123,795	85	\$10,522,533	\$137,811	41	\$5,650,250	-44	-8.1%	11.3%
Orleans Parish													
Westbank Orleans Total	70114, 70131	\$75,000	1	\$75,000	\$45,000	1	\$45,000	\$159,195	2	\$318,390	1	-40.0%	253.8%
New Orleans	70112	\$349,921	14	\$4,898,900	\$292,643	7	\$2,048,500	\$363,700	2	\$727,400	-5	-16.4%	24.3%
New Orleans	70113	\$1,083,746	23	\$24,926,150	\$831,125	8	\$6,649,000	\$966,433	6	\$5,798,600	-2	-23.3%	16.3%
New Orleans	70115	\$357,259	39	\$13,933,100	\$384,191	44	\$16,904,400	\$306,682	11	\$3,373,500	-33	7.5%	-20.2%
New Orleans	70116	\$303,833	18	\$5,469,000	\$415,619	21	\$8,728,000	\$316,591	11	\$3,482,500	-10	36.8%	-23.8%
New Orleans	70117	\$321,332	5	\$1,606,660	\$423,000	3	\$1,269,000	\$415,000	4	\$1,660,000	1	31.6%	-1.9%
New Orleans	70118	\$510,521	16	\$8,168,339	\$325,547	18	\$5,859,850	\$226,800	10	\$2,268,000	-8	-36.2%	-30.3%
New Orleans	70119	\$316,500	2	\$633,000	\$232,000	2	\$464,000	\$432,500	2	\$865,000	0	-26.7%	86.4%
New Orleans	70124	\$377,967	6	\$2,267,800	\$330,780	16	\$5,292,475	\$260,750	4	\$1,043,000	-12	-12.5%	-21.2%
New Orleans	70125	\$166,575	2	\$333,150	\$195,000	2	\$390,000	\$190,000	1	\$190,000	-1	17.1%	-2.6%
New Orleans	70130	\$380,317	65	\$24,720,622	\$370,160	65	\$24,060,425	\$389,826	38	\$14,813,400	-27	-2.7%	5.3%
Central Orleans Total		\$457,667	190	\$86,956,721	\$385,299	186	\$71,665,650	\$384,510	89	\$34,221,400	-97	-15.8%	-0.2%
Eastern New Orleans Total	70126 - 70129	\$0	0	\$0	\$49,355	1	\$49,355	\$0	0	\$0	-1	NA	NA
Orleans Parish Total		\$455,663	191	\$87,031,721	\$381,702	188	\$71,760,005	\$379,558	91	\$34,539,790	-97	-16.2%	-0.6%
St. Bernard Parish (70032, 70043,	, 70075, 70085, 70092)	\$0	0	\$0	\$145,000	1	\$145,000	\$0	О	\$0	-1	NA	NA
St. Charles Parish (70030, 70031, 70039, 70047, 70057, 70070, 70079, 70080, 70087)		\$55,000	1	\$55,000	\$0	o	\$0	\$0	o	\$0	О	NA	NA

### New Orleans Metropolitan Area Condominium Sales 2nd Quarter (April, May, June) - 2018, 2019, 2020

		2018, Quar	ter 2		2019, Qua	rter 2		2020, Quai	ter 2	Difference	Averag	ge Price	
Parish/City	Zip Code	Average	Unit	Gross	Average	Unit	Gross	Average	Unit	Gross	No. of Sales	Percent	Change
		Price	Sales	Sales	Price	Sales	Sales	Price	Sales	Sales	2019-2020	18-19	19-20
<b>St. John the Baptist Parish</b> (70049, 70051, 70068, 70076, 70084)		\$0	0	\$0	\$115,000	1	\$115,000	\$118,500	2	\$237,000	1	NA	3.0%
St. Tammany Parish													
Slidell	70458, 70460, 70461	\$109,848	22	\$2,416,650	\$116,946	13	\$1,520,300	\$89,831	16	\$1,437,300	3	6.5%	-23.2%
East St. Tammany Total		\$109,848	22	\$2,416,650	\$116,946	13	\$1,520,300	\$89,831	16	\$1,437,300	3	6.5%	-23.2%
Covington	70433, 70435	\$115,886	11	\$1,274,750	\$219,900	6	\$1,319,400	\$108,560	11	\$1,194,160	5	89.8%	-50.6%
Madisonville	70447	\$134,000	1	\$134,000	\$0	0	\$0	\$299,999	1	\$299,999	1	NA	NA
Mandeville	70448, 70471	\$155,017	27	\$4,185,450	\$180,193	27	\$4,865,200	\$162,270	15	\$2,434,050	-12	16.2%	-9.9%
West St. Tammany Total		\$143,441	39	\$5,594,200	\$187,412	33	\$6,184,600	\$145,489	27	\$3,928,209	-6	30.7%	-22.4%
St. Tammany Parish Total		\$131,325	61	\$8,010,850	\$167,498	46	\$7,704,900	\$124,779	43	\$5,365,509	-3	27.5%	-25.5%
<b>Tangipahoa Parish</b> (70401, 70403, 1	70421, 70422, 70436, 70442,												
70443, 70444, 70446, 70454, 70456, 70466)		\$65,000	1	\$65,000	\$88,000	1	\$88,000	\$57,500	2	\$115,000	1	35.4%	-34.7%
Metro New Orleans Total		\$312,381	343	\$107,146,646	\$280,545	322	\$90,335,438	\$256,467	179	\$45,907,549	-143	-10.2%	-8.6%

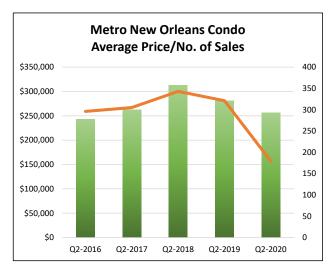
Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

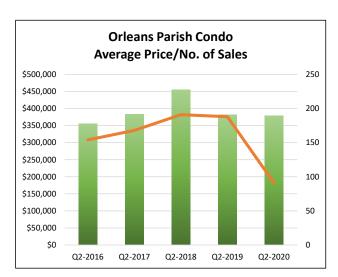
### Northshore Region Condominium Sales 2nd Quarter (April, May, June) - 2018, 2019, 2020

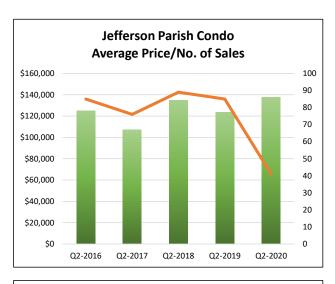
			2018, Quar	ter 2		2019, Quar	ter 2	:	2020, Quar	ter 2	Difference	Avera	ge Price
Parish/City	Zip Code	Average	Unit	Gross	Average	Unit	Gross	Average	Unit	Gross	No. of Sales	Percent	Change
		Price	Sales	Sales	Price	Sales	Sales	Price	Sales	Sales	2019-2020	18-19	19-20
St. Tammany Parish													
East St. Tammany													
Slidell	70458, 70460, 70461	\$109,848	22	\$2,416,650	\$116,946	13	\$1,520,300	\$89,831	16	\$1,437,300	3	6.5%	-23.2%
East St. Tammany Total		\$109,848	22	\$2,416,650	\$116,946	13	\$1,520,300	\$89,831	16	\$1,437,300	3	6.5%	-23.2%
West St. Tammany													
Covington	70433, 70435	\$115,886	11	\$1,274,750	\$219,900	6	\$1,319,400	\$108,560	11	\$1,194,160	5	89.8%	-50.6%
Madisonville	70447	\$134,000	1	\$134,000	\$0	0	\$0	\$299,999	1	\$299,999	1	NA	NA
Mandeville	70448, 70471	\$155,017	27	\$4,185,450	\$180,193	27	\$4,865,200	\$162,270	15	\$2,434,050	-12	16.2%	-9.9%
West St. Tammany Total		\$143,441	39	\$5,594,200	\$187,412	33	\$6,184,600	\$145,489	27	\$3,928,209	-6	30.7%	-22.4%
St. Tammany Parish Total		\$131,325	61	\$8,010,850	\$167,498	46	\$7,704,900	\$124,779	43	\$5,365,509	-3	27.5%	-25.5%
<b>Tangipahoa Parish</b> (70401, 70403, 7	0421, 70422, 70436, 70442.												
70443, 70444, 70446, 70454, 70456,		\$65,000	1	\$65,000	\$88,000	1	\$88,000	\$57,500	2	\$115,000	1	35.4%	-34.7%
<b>Livingston Parish</b> (70449, 70462, 70	706, 70711, 70726, 70733,												
70744, 70754, 70785)		\$62,000	1	\$62,000	\$0	О	\$0	\$49,500	4	\$198,000	4	NA	NA
Northshore Region Total		\$129,172	63	\$8,137,850	\$165,806	47	\$7,792,900	\$115,888	49	\$5,678,509	2	28.4%	-30.1%

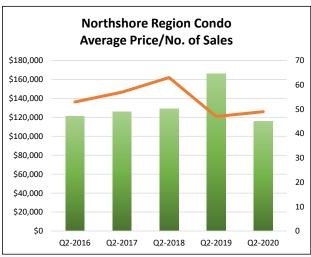
Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Divison Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

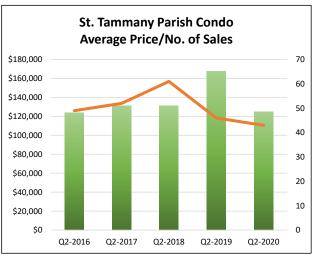
# Condominium Sales Graphs 2nd Quarter (April, May, June) - 2016 - 2020

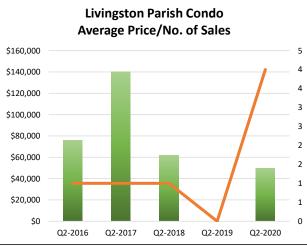












Average Price - Bar | Number of Sales - Line

# Residential Rentals 3-Plex, 4-Plex, Duplex/Double, Single Family and Townhouse Quarter 2: 2018, 2019, 2020

		2	018, Quarte	r 2	ı		20	019, Quarte	r 2	ı		2	020, Quarte	r 2	1
Parish/City	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF
East Jefferson	287	3/2	1,428	\$1,470	\$1.07	300	3/2	1,501	\$1,640	\$1.13	253	3/2	1,466	\$1,618	\$1.15
West Jefferson	101	2/2	1,197	\$1,135	\$0.99	105	3/2	1,302	\$1,235	\$0.99	88	3/2	1,202	\$1,193	\$1.03
Jefferson Parish	388	3/2	1,368	\$1,383	\$1.05	405	3/2	1,446	\$1,534	\$1.09	341	3/2	1,398	\$1,508	\$1.12
Westbank Orleans	36	3/2	1,325	\$1,231	\$0.97	48	2/1	1,166	\$1,217	\$1.22	34	3/2	1,583	\$1,550	\$1.07
Central Orleans	766	2/2	1,225	\$1,574	\$1.35	825	2/3	1,233	\$1,710	\$1.43	931	2/3	1,189	\$1,617	\$1.43
Eastern New Orleans	32	3/2	1,382	\$1,138	\$0.84	26	3/2	1,224	\$1,094	\$0.93	30	3/2	1,430	\$1,272	\$0.94
Orleans Parish	834	2/2	1,235	\$1,542	\$1.32	899	2/3	1,229	\$1,665	\$1.41	995	2/3	1,209	\$1,603	\$1.40
Plaquemines Parish	11	3/2	1,230	\$1,370	\$1.14	14	3/2	1,561	\$1,532	\$1.06	9	3/2	1,520	\$1,442	\$0.98
St. Bernard Parish	20	2/2	1,170	\$1,081	\$0.97	13	2/1	1,159	\$1,098	\$1.05	24	3/2	1,161	\$1,186	\$1.06
St. Charles Parish	32	3/2	1,439	\$1,316	\$0.94	33	3/2	1,410	\$1,374	\$0.99	20	3/2	1,460	\$1,316	\$0.91
St. James Parish	1	2/1	952	\$700	\$0.74	0	0	o	\$0	\$0.00	0	0	0	\$0	\$0.00
St. John the Baptist Parish	22	3/2	1,453	\$1,247	\$0.87	19	3/2	1,466	\$1,245	\$0.87	27	3/2	1,365	\$1,182	\$0.90
East St. Tammany	160	3/2	1,645	\$1,393	\$0.86	157	3/2	1,628	\$2,437	\$1.49	140	3/2	1,707	\$1,511	\$0.91
Central St. Tammany (Lacombe)	7	2/2	1,258	\$1,175	\$0.94	5	3/2	1,320	\$1,070	\$0.84	5	3/1	1,260	\$1,160	\$0.92
West St. Tammany	215	3/2	1,691	\$1,617	\$0.97	247	3/2	1,320	\$1,070	\$0.84	217	3/2	1,599	\$1,555	\$0.99
St. Tammany Parish	382	3/2	1,664	\$1,515	\$0.93	409	3/2	1,655	\$1,885	\$1.15	362	3/2	1,636	\$1,532	\$0.99
Tangipahoa Parish	75	3/2	1,428	\$1,200	\$0.87	98	3/2	1,415	\$1,197	\$0.87	119	3/2	1,402	\$1,151	\$0.86
Washington Parish	3	2/1	1,037	\$717	\$0.69	2	2/2	1,141	\$650	\$0.75	6	3/1	1,217	\$825	\$0.71
New Orleans Metro	1,768	3/2	1,370	\$1,471	\$1.14	1,892	3/2	1,385	\$1,645	\$1.24	1,903	3/3	1,342	\$1,527	\$1.21

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

### Residential Rentals Condominiums

Quarter 2: 2018, 2019, 2020

		2	018, Quarte	r 2			2	019, Quarte	r 2			2	020, Quarte	2020, Quarter 2					
Parish/City	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF				
East Jefferson	49	2/2	1,004	\$1,271	\$1.30	51	2/2	1,014	\$1,231	\$1.28	27	2/2	990	\$1,078	\$1.18				
West Jefferson	6	2/2	965	\$938	\$1.01	6	2/2	1,003	\$1,038	\$1.04	4	2/2	1,150	\$1,175	\$1.05				
Jefferson Parish	55	2/2	999	\$1,235	\$1.27	57	2/2	1,012	\$1,211	\$1.26	31	2/2	1,050	\$1,100	\$1.09				
Westbank Orleans	1	1/1	620	\$670	\$1.08	1	3/2	1,380	\$1,390	\$1.01	3	3/2	1,548	\$1,550	\$0.96				
Central Orleans	133	1/1	883	\$1,870	\$2.22	143	2/2	935	\$2,088	\$2.28	130	1/1	925	\$1,763	\$2.01				
Eastern New Orleans	0	0	0	\$0	\$0.00	1	1/1	860	\$750	\$0.87	2	2/2	847	\$1,150	\$1.52				
Orleans Parish	134	1/1	881	\$1,861	\$2.21	145	2/2	939	\$2,067	\$2.25	135	1/1	937	\$1,750	\$1.98				
St. Bernard Parish	2	2/3	1,328	\$1,200	\$0.90	0	0	0	\$0	\$0.00	0	0	0	\$0	\$0.00				
St. Charles Parish	2	2/2	1,250	\$1,005	\$0.82	0	0	0	\$0	\$0.00	0	0	0	\$0	\$0.00				
St. John the Baptist Parish	2	2/3	1,228	\$1,100	\$0.90	5	2/2	1,163	\$1,020	\$0.87	3	2/2	1,219	\$1,125	\$0.93				
East St. Tammany	17	2/2	1,189	\$1,158	\$1.03	16	2/2	1,219	\$1,108	\$0.95	19	2/2	1,110	\$1,074	\$1.03				
West St. Tammany	28	3/3	1,502	\$1,438	\$0.97	35	2/2	1,327	\$1,345	\$1.01	33	2/2	1,333	\$1,262	\$0.96				
St. Tammany Parish	45	2/2	1,384	\$1,332	\$0.99	51	2/2	1,293	\$1,271	\$0.99	52	2/2	1,251	\$1,193	\$0.99				
Tangipahoa Parish	10	2/2	1,052	\$875	\$0.84	5	2/2	1,082	\$830	\$0.80	11	2/2	1,183	\$1,009	\$0.86				
New Orleans Metro	250	2/2	1,014	\$1,571	\$1.70	263	2/2	1,030	\$1,685	\$1.74	232	2/2	1,033	\$1,493	\$1.58				

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

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# LATTER & BLUM

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OPERTIES, INC

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Resource Bank

St. Tammany Corporation

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