

SINGLE FAMILY RESIDENTIAL SALES

FOURTH QUARTER: 2017, 2018 AND 2019

NEW ORLEANS METROPOLITAN AREA
& NORTHSHORE REGION



THE UNIVERSITY *of*
NEW ORLEANS

INSTITUTE FOR ECONOMIC DEVELOPMENT
& REAL ESTATE RESEARCH

Note: Single family residential sales are now being compiled by zip code as the New Orleans Metropolitan Association of REALTORS[®] no longer requires the MLS area to be placed on listings/sales.

Zip Code Maps may be found at: <https://www.zipmap.net/Louisiana.htm>

**New Orleans Metropolitan Area Single-Family Residential Sales
4th Quarter (October, November & December) - 2017, 2018, 2019**

Parish/City	Zip Code	2017, Quarter 4			2018, Quarter 4			2019, Quarter 4		
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales
Jefferson Parish										
Metairie	70001-70003, 70005-70006	\$298,943	296	\$88,486,982	\$308,000	306	\$94,248,021	\$342,155	324	\$110,858,269
Kenner	70062, 70065	\$225,681	112	\$25,276,227	\$221,263	117	\$25,887,806	\$218,795	109	\$23,848,608
Jefferson	70121	\$190,271	24	\$4,566,500	\$253,083	38	\$9,617,148	\$218,394	31	\$6,770,200
Harahan/River Ridge	70123	\$292,644	59	\$17,266,011	\$295,192	53	\$15,645,200	\$287,628	69	\$19,846,335
East Jefferson Total		\$276,162	491	\$135,595,720	\$282,876	514	\$145,398,175	\$302,671	533	\$161,323,412
Barataria	70036	\$258,667	3	\$776,000	\$49,900	1	\$49,900	\$0	0	\$0
Gretna/Terrytown	70053, 70056	\$186,564	98	\$18,283,265	\$190,062	112	\$21,286,953	\$208,892	74	\$15,457,997
Harvey	70058	\$158,279	78	\$12,345,757	\$165,881	76	\$12,606,950	\$187,647	75	\$14,073,499
Lafitte	70067	\$209,800	5	\$1,049,000	\$236,250	4	\$944,999	\$222,433	3	\$667,300
Marrero	70072	\$161,135	148	\$23,848,036	\$178,499	166	\$29,630,845	\$186,579	167	\$31,158,651
Westwego/Avondale/Bridge City	70094	\$113,327	42	\$4,759,725	\$129,797	50	\$6,489,844	\$133,533	60	\$8,011,997
Grand Isle	70358	\$0	0	\$0	\$173,000	1	\$173,000	\$0	0	\$0
West Jefferson		\$163,267	374	\$61,061,783	\$173,616	410	\$71,182,491	\$183,033	379	\$69,369,444
Jefferson Parish Total		\$227,350	865	\$196,657,503	\$234,395	924	\$216,580,666	\$252,953	912	\$230,692,856
Orleans Parish										
Westbank Orleans	70114, 70131	\$189,485	99	\$18,758,974	\$199,288	117	\$23,316,724	\$227,184	98	\$22,264,074
New Orleans	70112	\$154,900	1	\$154,900	\$375,000	1	\$375,000	\$289,000	1	\$289,000
New Orleans	70113	\$183,210	10	\$1,832,100	\$240,000	1	\$240,000	\$268,000	3	\$804,000
New Orleans	70115	\$662,117	72	\$47,672,390	\$624,191	82	\$51,183,650	\$708,366	88	\$62,336,181
New Orleans	70116	\$275,794	17	\$4,688,500	\$705,464	18	\$12,698,345	\$1,014,000	15	\$15,210,000
New Orleans	70117	\$270,410	55	\$14,872,525	\$232,342	57	\$13,243,500	\$269,078	65	\$17,490,074
New Orleans	70118	\$464,683	57	\$26,486,949	\$564,104	56	\$31,589,800	\$543,956	63	\$34,269,241
New Orleans	70119	\$315,389	61	\$19,238,708	\$331,745	49	\$16,255,500	\$323,192	57	\$18,421,959
New Orleans	70122	\$229,238	84	\$19,255,994	\$264,912	91	\$24,107,000	\$267,549	92	\$24,614,550
New Orleans	70124	\$497,703	64	\$31,853,011	\$498,647	73	\$36,401,250	\$509,357	61	\$31,070,749
New Orleans	70125	\$364,890	23	\$8,392,463	\$408,961	32	\$13,086,750	\$391,658	25	\$9,791,455
New Orleans	70130	\$795,735	17	\$13,527,500	\$751,932	17	\$12,782,840	\$893,933	18	\$16,090,800
Central Orleans		\$407,755	461	\$187,975,040	\$444,368	477	\$211,963,635	\$472,107	488	\$230,388,009
Eastern New Orleans	70126 - 70129	\$140,301	123	\$17,256,987	\$133,026	115	\$15,297,942	\$163,682	119	\$19,478,105
Orleans Parish Total		\$327,952	683	\$223,991,001	\$353,425	709	\$250,578,301	\$386,000	705	\$272,130,188
Plaquemines Parish (70037, 70040, 70041, 70083, 70091, 70093)		\$317,938	30	\$9,538,149	\$294,975	28	\$8,259,300	\$317,060	37	\$11,731,220
St. Bernard Parish (70032, 70043, 70075, 70085, 70092)		\$168,986	113	\$19,095,363	\$169,621	114	\$19,336,750	\$185,687	92	\$17,083,227
St. Charles Parish										
Eastbank	70079, 70087	\$207,886	14	\$2,910,400	\$197,892	12	\$2,374,700	\$245,236	25	\$6,130,900
Westbank (70030, 70031, 70039, 70047, 70057, 70070, 70080)		\$246,656	93	\$22,939,030	\$250,766	80	\$20,061,263	\$241,446	102	\$24,627,475
St. Charles Parish Total		\$241,583	107	\$25,849,430	\$243,869	92	\$22,435,963	\$242,192	127	\$30,758,375

**New Orleans Metropolitan Area Single-Family Residential Sales
4th Quarter (October, November & December) - 2017, 2018, 2019**

Parish/City	Zip Code	2017, Quarter 4			2018, Quarter 4			2019, Quarter 4		
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales
St. James Parish										
Eastbank	70052, 70071, 70723, 70763	\$98,914	7	\$692,400	\$219,438	8	\$1,755,500	\$203,221	5	\$1,016,106
Westbank	70086, 70090	\$132,500	2	\$265,000	\$185,000	1	\$185,000	\$211,213	6	\$1,267,275
St. James Parish Total		\$106,378	9	\$957,400	\$215,611	9	\$1,940,500	\$207,580	11	\$2,283,381
St. John the Baptist Parish										
Eastbank	70051, 70068, 70076, 70084	\$150,286	87	\$13,074,904	\$153,606	86	\$13,210,151	\$172,592	107	\$18,467,336
Westbank	70049	\$0	0	\$0	\$0	0	\$0	\$0	0	\$0
St. John the Baptist Parish Total		\$150,286	87	\$13,074,904	\$153,606	86	\$13,210,151	\$172,592	107	\$18,467,336
St. Tammany Parish										
East St. Tammany										
Pearl River	70452	\$202,118	43	\$8,691,060	\$178,384	25	\$4,459,600	\$229,441	29	\$6,653,800
Slidell	70458, 70460, 70461	\$197,641	289	\$57,118,151	\$203,708	300	\$61,112,425	\$217,874	307	\$66,887,279
East St. Tammany Total		\$198,221	332	\$65,809,211	\$201,760	325	\$65,572,025	\$218,872	336	\$73,541,079
Lacombe (Central St. Tammany)	70445	\$194,110	26	\$5,046,850	\$171,436	26	\$4,457,335	\$177,533	26	\$4,615,850
West St. Tammany										
Abita Springs	70420	\$247,809	28	\$6,938,665	\$222,022	26	\$5,772,575	\$261,786	21	\$5,497,500
Bush	70431	\$240,056	9	\$2,160,500	\$217,750	8	\$1,742,000	\$286,340	10	\$2,863,400
Covington	70433, 70435	\$277,704	240	\$66,649,076	\$273,012	210	\$57,332,495	\$289,304	258	\$74,640,545
Folsom	70437	\$232,312	15	\$3,484,686	\$260,157	18	\$4,682,834	\$334,750	16	\$5,356,000
Madisonville	70447	\$307,719	91	\$28,002,405	\$321,456	92	\$29,573,936	\$287,803	109	\$31,370,560
Mandeville	70448, 70471	\$334,740	160	\$53,558,458	\$347,840	161	\$56,002,233	\$331,430	159	\$52,697,335
West St. Tammany Total		\$296,121	543	\$160,793,790	\$301,177	515	\$155,106,073	\$300,917	573	\$172,425,340
St. Tammany Parish Total		\$257,103	901	\$231,649,851	\$259,972	866	\$225,135,433	\$268,002	935	\$250,582,269
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$177,182	354	\$62,722,530	\$178,800	316	\$56,500,678	\$189,161	384	\$72,637,801
Washington Parish	70426, 70427, 70438, 70450	\$135,911	58	\$7,882,843	\$109,584	62	\$6,794,185	\$128,662	50	\$6,433,110
Metro New Orleans Total		\$246,779	3,207	\$791,418,974	\$256,011	3,206	\$820,771,927	\$271,667	3,360	\$912,799,763

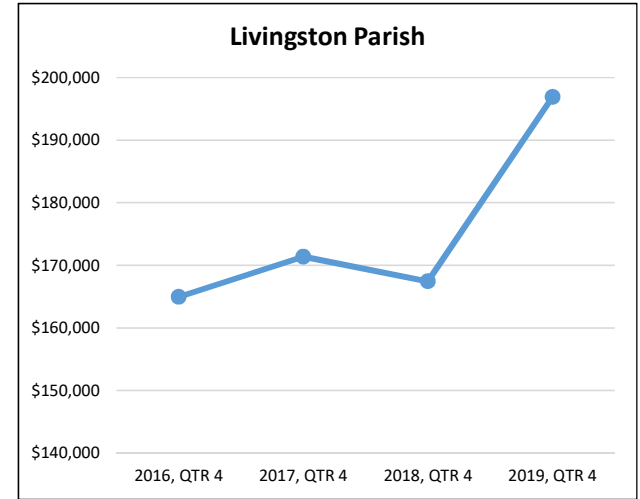
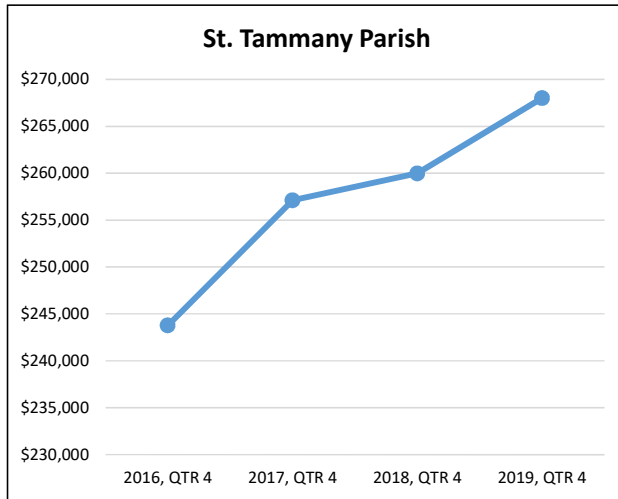
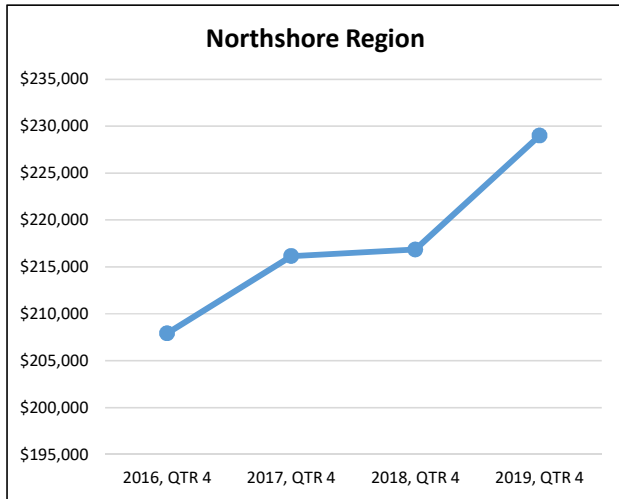
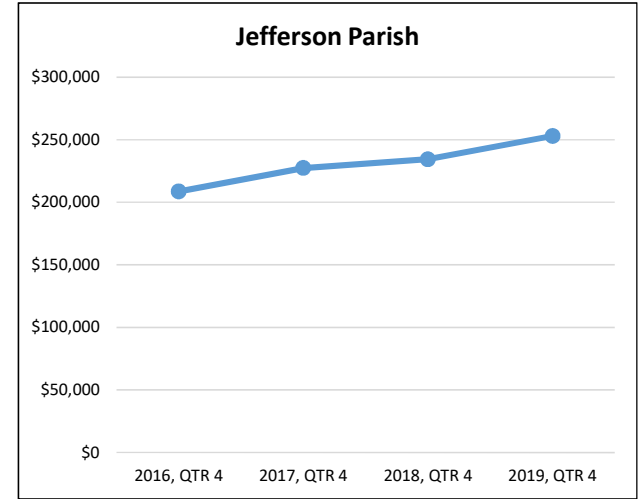
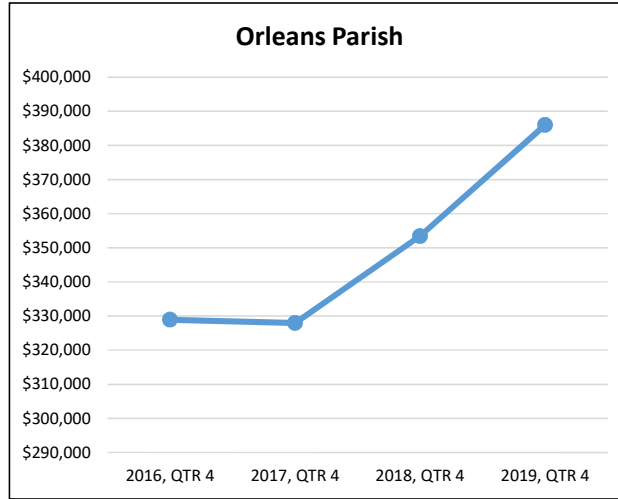
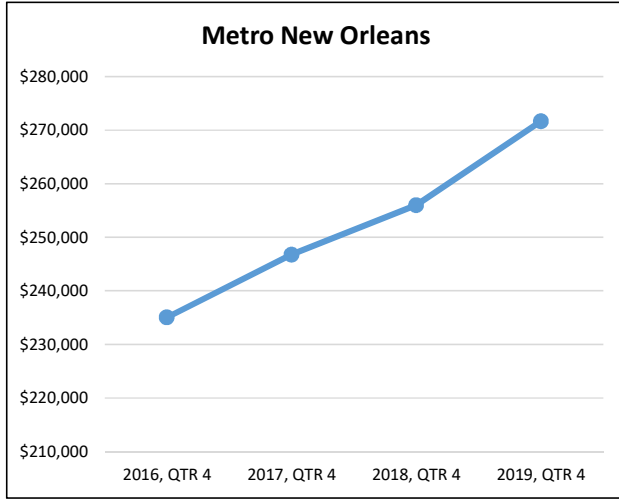
Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network
Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

**Northshore Region Single-Family Residential Sales
4th Quarter (October, November & December) - 2017, 2018, 2019**

Parish/City	Zip Code	2017, Quarter 4			2018, Quarter 4			2019, Quarter 4		
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales
St. Tammany Parish										
East St. Tammany										
Pearl River	70452	\$202,118	43	\$8,691,060	\$178,384	25	\$4,459,600	\$229,441	29	\$6,653,800
Slidell	70458, 70460, 70461	\$197,641	289	\$57,118,151	\$203,708	300	\$61,112,425	\$217,874	307	\$66,887,279
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Bush	70431	\$240,056	9	\$2,160,500	\$217,750	8	\$1,742,000	\$286,340	10	\$2,863,400
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St. Tammany Parish Total		\$257,103	901	\$231,649,851	\$259,972	866	\$225,135,433	\$268,002	935	\$250,582,269
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$177,182	354	\$62,722,530	\$178,800	316	\$56,500,678	\$189,161	384	\$72,637,801
Washington Parish (70426, 70427, 70438, 70450)		\$135,911	58	\$7,882,843	\$109,584	62	\$6,794,185	\$128,662	50	\$6,433,110
Livingston Parish (70449, 70462, 70706, 70711, 70726, 70733, 70744, 70754, 70785)		\$171,372	412	\$70,605,373	\$167,447	378	\$63,294,863	\$196,915	504	\$99,245,000
St. Helena Parish (70441, 70453)		\$0	0	\$0	\$220,333	3	\$661,000	\$0	0	\$0
Northshore Region Total		\$216,151	1,725	\$372,860,597	\$216,853	1,625	\$352,386,159	\$228,990	1,873	\$428,898,180

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Division
Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

Single-Family Residential Sales Graphs
4th Quarter (October, November & December) - 2016, 2017, 2018, 2019



Institute for Economic Development & Real Estate Research

EXECUTIVE

General



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