

# SINGLE FAMILY RESIDENTIAL SALES

THIRD QUARTER: 2017, 2018 AND 2019

NEW ORLEANS METROPOLITAN AREA  
& NORTHSHORE REGION

OCTOBER 9, 2019



THE UNIVERSITY of  
NEW ORLEANS

INSTITUTE FOR ECONOMIC DEVELOPMENT  
& REAL ESTATE RESEARCH

Note: Single family residential sales are now being compiled by zip code as the New Orleans Metropolitan Association of REALTORS® no longer requires the MLS area to be placed on listings/sales.

Zip Code Maps may be found at: <https://www.zipmap.net/Louisiana.htm>

**New Orleans Metropolitan Area Single-Family Residential Sales  
3rd Quarter (July, August & September) - 2016, 2017, 2018**

Parish/City	Zip Code	2017, Quarter 3			2018, Quarter 3			2019, Quarter 3		
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales
<b>Jefferson Parish</b>										
Metairie	70001-70003, 70005-70006	\$343,670	336	\$115,473,166	\$309,435	360	\$111,396,701	\$364,360	367	\$133,720,297
Kenner	70062, 70065	\$202,710	150	\$30,406,443	\$273,441	150	\$41,016,085	\$259,471	132	\$34,250,181
Jefferson	70121	\$194,638	38	\$7,396,255	\$224,177	37	\$8,294,542	\$260,067	29	\$7,541,949
Harahan/River Ridge	70123	\$322,836	63	\$20,338,650	\$266,269	67	\$17,840,030	\$318,872	75	\$23,915,420
<b>East Jefferson Total</b>		<b>\$295,766</b>	<b>587</b>	<b>\$173,614,514</b>	<b>\$290,794</b>	<b>614</b>	<b>\$178,547,358</b>	<b>\$330,726</b>	<b>603</b>	<b>\$199,427,847</b>
Barataria	70036	\$153,550	2	\$307,100	\$242,500	2	\$485,000	\$169,333	3	\$508,000
Gretna/Terrytown	70053, 70056	\$172,193	124	\$21,351,875	\$173,522	128	\$22,210,837	\$192,550	118	\$22,720,930
Harvey	70058	\$146,686	107	\$15,695,351	\$146,219	95	\$13,890,825	\$196,468	88	\$17,289,200
Lafitte	70067	\$105,656	8	\$845,250	\$0	0	\$0	\$206,850	4	\$827,400
Marrero	70072	\$158,332	153	\$24,224,827	\$174,286	167	\$29,105,841	\$177,518	166	\$29,467,924
Westwego/Avondale/Bridge City	70094	\$107,411	48	\$5,155,712	\$129,230	63	\$8,141,504	\$129,558	57	\$7,384,795
Grand Isle	70358	\$0	0	\$0	\$220,000	2	\$440,000	\$250,000	1	\$250,000
<b>West Jefferson</b>		<b>\$152,896</b>	<b>442</b>	<b>\$67,580,115</b>	<b>\$162,525</b>	<b>457</b>	<b>\$74,274,007</b>	<b>\$179,515</b>	<b>437</b>	<b>\$78,448,249</b>
<b>Jefferson Parish Total</b>		<b>\$234,397</b>	<b>1,029</b>	<b>\$241,194,629</b>	<b>\$236,061</b>	<b>1,071</b>	<b>\$252,821,365</b>	<b>\$267,189</b>	<b>1,040</b>	<b>\$277,876,096</b>
<b>Orleans Parish</b>										
<b>Westbank Orleans</b>	70114, 70131									
New Orleans	70112	\$340,000	1	\$340,000	\$532,500	2	\$1,065,000	\$306,333	3	\$919,000
New Orleans	70113	\$231,414	7	\$1,619,900	\$190,429	7	\$1,333,000	\$221,571	7	\$1,551,000
New Orleans	70115	\$573,472	85	\$48,745,124	\$571,479	92	\$52,576,036	\$631,290	86	\$54,290,935
New Orleans	70116	\$697,569	16	\$11,161,100	\$559,236	25	\$13,980,900	\$393,567	21	\$8,264,900
New Orleans	70117	\$206,371	59	\$12,175,902	\$247,271	63	\$15,578,050	\$244,320	67	\$16,369,415
New Orleans	70118	\$533,721	58	\$30,955,792	\$564,947	69	\$38,981,347	\$547,449	77	\$42,153,591
New Orleans	70119	\$318,557	65	\$20,706,201	\$337,983	56	\$18,927,064	\$361,507	61	\$22,051,950
New Orleans	70122	\$265,151	107	\$28,371,165	\$268,558	118	\$31,689,899	\$271,936	111	\$30,184,850
New Orleans	70124	\$480,872	95	\$45,682,880	\$505,484	90	\$45,493,550	\$501,099	91	\$45,600,025
New Orleans	70125	\$394,745	39	\$15,395,040	\$369,681	32	\$11,829,800	\$338,873	26	\$8,810,700
New Orleans	70130	\$634,593	14	\$8,884,300	\$817,800	15	\$12,267,000	\$750,273	22	\$16,506,000
<b>Central Orleans</b>		<b>\$410,325</b>	<b>546</b>	<b>\$224,037,404</b>	<b>\$428,333</b>	<b>569</b>	<b>\$243,721,646</b>	<b>\$431,298</b>	<b>572</b>	<b>\$246,702,366</b>
<b>Eastern New Orleans</b>	70126 - 70129									
New Orleans	70126 - 70129	\$130,670	116	\$15,157,707	\$139,525	124	\$17,301,074	\$161,901	119	\$19,266,173
<b>Orleans Parish Total</b>		<b>\$332,781</b>	<b>798</b>	<b>\$265,558,905</b>	<b>\$347,906</b>	<b>821</b>	<b>\$285,630,853</b>	<b>\$357,443</b>	<b>813</b>	<b>\$290,601,442</b>
<b>Plaquemines Parish</b>	70037, 70040, 70041, 70083, 70091, 70093)									
<b>St. Bernard Parish</b>	70032, 70043, 70075, 70085, 70092)									
St. Charles Parish	70079, 70087	\$172,609	18	\$3,106,960	\$151,879	19	\$2,885,700	\$195,691	28	\$5,479,350
Eastbank	70030, 70031, 70039, 70047, 70057, 70070, 70080)	\$239,168	109	\$26,069,363	\$229,292	120	\$27,515,004	\$264,602	103	\$27,254,021
<b>St. Charles Parish Total</b>		<b>\$229,735</b>	<b>127</b>	<b>\$29,176,323</b>	<b>\$218,710</b>	<b>139</b>	<b>\$30,400,704</b>	<b>\$249,873</b>	<b>131</b>	<b>\$32,733,371</b>

New Orleans Metropolitan Area Single-Family Residential Sales  
3rd Quarter (July, August & September) - 2016, 2017, 2018

Parish/City	Zip Code	2017, Quarter 3			2018, Quarter 3			2019, Quarter 3		
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales
<b>St. James Parish</b>										
Eastbank	70052, 70071, 70723, 70763	\$156,073	11	\$1,716,800	\$164,724	11	\$1,811,962	\$185,408	13	\$2,410,300
Westbank	70086, 70090	\$164,333	3	\$493,000	\$157,000	1	\$157,000	\$215,550	2	\$431,100
<b>St. James Parish Total</b>		<b>\$157,843</b>	<b>14</b>	<b>\$2,209,800</b>	<b>\$164,080</b>	<b>12</b>	<b>\$1,968,962</b>	<b>\$189,427</b>	<b>15</b>	<b>\$2,841,400</b>
<b>St. John the Baptist Parish</b>										
Eastbank	70051, 70068, 70076, 70084	\$167,091	103	\$17,210,376	\$166,534	108	\$17,985,646	\$177,456	98	\$17,390,715
Westbank	70049	\$41,000	1	\$41,000				\$30,000	1	\$30,000
<b>St. John the Baptist Parish Total</b>		<b>\$165,879</b>	<b>104</b>	<b>\$17,251,376</b>	<b>\$166,534</b>	<b>108</b>	<b>\$17,985,646</b>	<b>\$175,967</b>	<b>99</b>	<b>\$17,420,715</b>
<b>St. Tammany Parish</b>										
<b>East St. Tammany</b>										
Pearl River	70452	\$202,118	43	\$8,691,060	\$201,028	39	\$7,840,100	\$210,412	23	\$4,839,480
Slidell	70458, 70460, 70461	\$201,659	364	\$73,403,961	\$217,529	413	\$89,839,589	\$217,024	421	\$91,367,194
<b>East St. Tammany Total</b>		<b>\$201,708</b>	<b>407</b>	<b>\$82,095,021</b>	<b>\$216,106</b>	<b>452</b>	<b>\$97,679,689</b>	<b>\$216,682</b>	<b>444</b>	<b>\$96,206,674</b>
Lacombe (Central St. Tammany)	70445	\$198,002	32	\$6,336,068	\$188,473	40	\$7,538,901	\$169,005	41	\$6,929,200
<b>West St. Tammany</b>										
Abita Springs	70420	\$256,373	24	\$6,152,950	\$231,524	41	\$9,492,500	\$278,994	31	\$8,648,800
Bush	70431	\$210,167	15	\$3,152,500	\$220,569	13	\$2,867,400	\$205,346	13	\$2,669,500
Covington	70433, 70435	\$281,552	274	\$77,145,163	\$270,641	314	\$84,981,164	\$297,410	314	\$93,386,647
Folsom	70437	\$346,520	20	\$6,930,401	\$312,570	24	\$7,501,670	\$301,642	24	\$7,239,400
Madisonville	70447	\$303,070	96	\$29,094,759	\$327,365	113	\$36,992,225	\$327,806	119	\$39,008,971
Mandeville	70448, 70471	\$331,957	217	\$72,034,613	\$345,775	226	\$78,145,200	\$319,729	203	\$64,905,031
<b>West St. Tammany Total</b>		<b>\$301,100</b>	<b>646</b>	<b>\$194,510,386</b>	<b>\$300,930</b>	<b>731</b>	<b>\$219,980,159</b>	<b>\$306,617</b>	<b>704</b>	<b>\$215,858,349</b>
<b>St. Tammany Parish Total</b>		<b>\$260,776</b>	<b>1,085</b>	<b>\$282,941,475</b>	<b>\$265,902</b>	<b>1,223</b>	<b>\$325,198,749</b>	<b>\$268,288</b>	<b>1,189</b>	<b>\$318,994,223</b>
<b>Tangipahoa Parish</b> (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)										
		<b>\$173,295</b>	<b>197</b>	<b>\$34,139,156</b>	<b>\$179,841</b>	<b>407</b>	<b>\$73,195,194</b>	<b>\$183,320</b>	<b>447</b>	<b>\$81,943,908</b>
<b>Washington Parish</b>	70426, 70427, 70438, 70450	<b>\$135,911</b>	<b>58</b>	<b>\$7,882,843</b>	<b>\$109,584</b>	<b>62</b>	<b>\$6,794,185</b>	<b>\$115,110</b>	<b>67</b>	<b>\$7,712,400</b>
<b>Metro New Orleans Total</b>		<b>\$255,231</b>	<b>3,557</b>	<b>\$907,857,220</b>	<b>\$256,985</b>	<b>4,008</b>	<b>\$1,029,995,048</b>	<b>\$269,168</b>	<b>3,960</b>	<b>\$1,065,906,110</b>

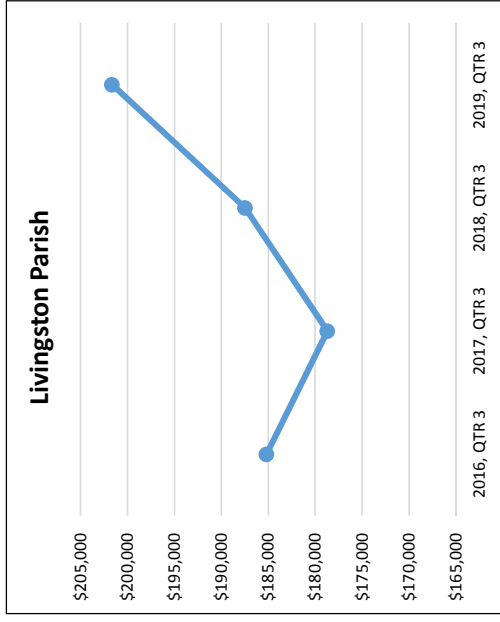
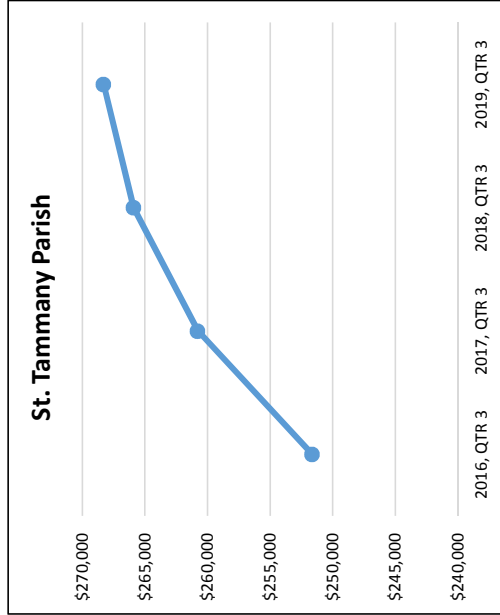
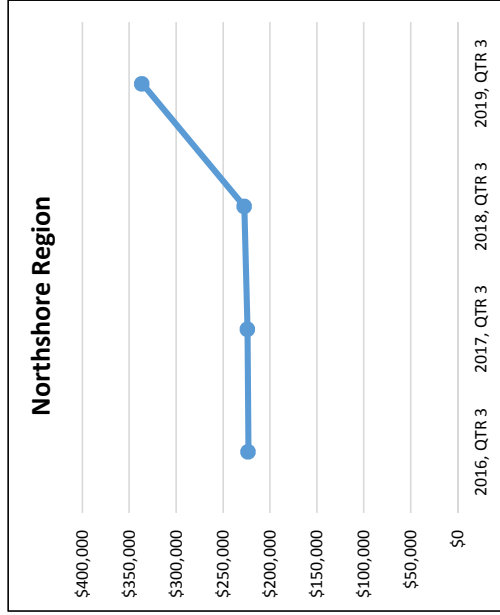
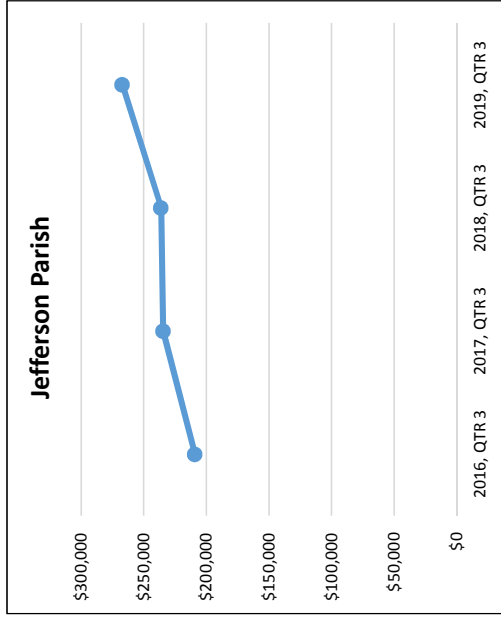
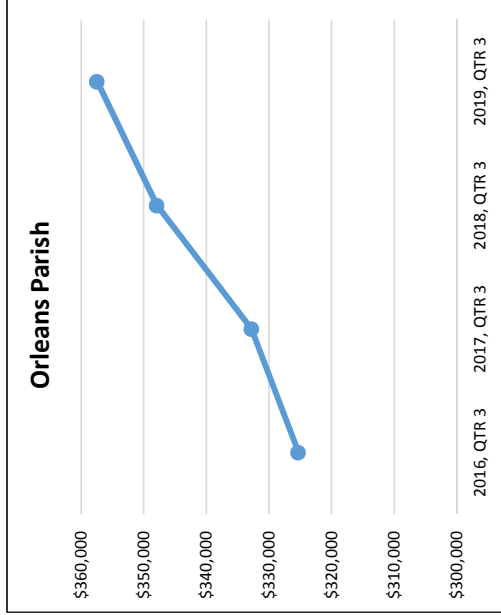
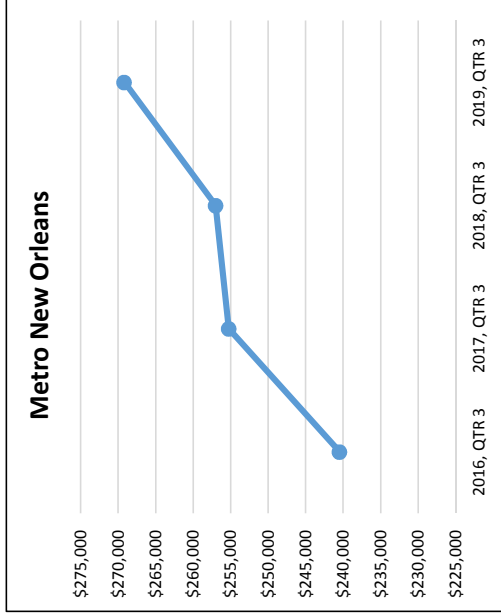
Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network  
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

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<b>Livingston Parish</b> (70449, 70462, 70706, 70711, 70726, 70733, 70744, 70754, 70785)		<b>\$178,696</b>	<b>543</b>	<b>\$97,032,000</b>	<b>\$187,469</b>	<b>525</b>	<b>\$98,421,000</b>	<b>\$605,000</b>	<b>609</b>	<b>\$368,445,000</b>
<b>St. Helena Parish</b> (70441, 70453)		<b>\$67,667</b>	<b>3</b>	<b>\$203,000</b>	<b>\$277,000</b>	<b>3</b>	<b>\$831,000</b>	<b>\$392,000</b>	<b>3</b>	<b>\$1,176,000</b>
<b>Northshore Region Total</b>		<b>\$223,859</b>	<b>1,886</b>	<b>\$422,198,474</b>	<b>\$227,225</b>	<b>2,220</b>	<b>\$504,440,128</b>	<b>\$336,186</b>	<b>2,315</b>	<b>\$778,271,531</b>

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Lattier & Blum, Inc./CJ Brown Research Division  
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**Single-Family Residential Sales Graphs**  
**3rd Quarter (July, August & September) - 2016, 2017, 2018, 2019**



# Institute for Economic Development & Real Estate Research

## 2019 Institute Partners

### EXECUTIVE

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### Junior



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Eustis Commercial Mortgage

Fifth District Savings Bank

Gulf States Real Estate Services

Jefferson Parish Economic Development Commission (JEDCO)

Kirschman Realty, LLC

Liberty Bank

Max J. Derbes, Inc.

Property One, Inc.

Resource Bank

The Finance Authority of New Orleans

Title Stream

Walker & Dunlop