

# SINGLE FAMILY RESIDENTIAL SALES

## SECOND QUARTER: 2017, 2018 AND 2019

NEW ORLEANS METROPOLITAN AREA  
& NORTHSHORE REGION  
SEPTEMBER 16, 2019



THE UNIVERSITY of  
**NEW ORLEANS**

INSTITUTE FOR ECONOMIC DEVELOPMENT  
& REAL ESTATE RESEARCH

Note: Single family residential sales are now being compiled by zip code as the New Orleans Metropolitan Association of REALTORS® no longer requires the MLS area to be placed on listings/sales.

Zip Code Maps may be found at: <https://www.zipmap.net/Louisiana.htm>

**New Orleans Metropolitan Area Single-Family Residential Sales  
2nd Quarter (April, May & June) - 2017, 2018, 2019**

Parish/City	Zip Code	2017, Quarter 2			2018, Quarter 2			2019, Quarter 2			Average Price Percent Change	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	17-18	18-19
<b>Jefferson Parish</b>												
Metairie	70001-70003, 70005-70006	\$313,631	428	\$134,233,998	\$309,376	392	\$121,275,540	\$310,442	413	\$128,212,548	-1.4%	0.3%
Kenner	70062, 70065	\$198,577	123	\$24,424,920	\$216,402	157	\$33,975,130	\$321,132	130	\$41,747,102	9.0%	48.4%
Jefferson	70121	\$222,002	40	\$8,880,084	\$242,588	37	\$8,975,750	\$261,978	35	\$9,169,225	9.3%	8.0%
Harahan/River Ridge	70123	\$314,229	93	\$29,223,267	\$301,639	68	\$20,511,480	\$314,658	72	\$22,655,375	-4.0%	4.3%
<b>East Jefferson Total</b>		<b>\$287,664</b>	<b>684</b>	<b>\$196,762,269</b>	<b>\$282,474</b>	<b>654</b>	<b>\$184,737,900</b>	<b>\$310,437</b>	<b>650</b>	<b>\$201,784,250</b>	<b>-1.8%</b>	<b>9.9%</b>
Barataria	70036	\$191,750	4	\$767,000	\$200,000	2	\$400,000	\$230,000	1	\$230,000	4.3%	15.0%
Gretna/Terrytown	70053, 70056	\$161,130	121	\$19,496,757	\$184,155	113	\$20,809,524	\$184,280	116	\$21,376,470	14.3%	0.1%
Harvey	70058	\$154,819	93	\$14,398,199	\$163,042	105	\$17,119,366	\$170,137	86	\$14,631,760	5.3%	4.4%
Lafitte	70067	\$129,400	6	\$776,400	\$136,225	4	\$544,900	\$219,967	3	\$659,900	5.3%	61.5%
Marrero	70072	\$157,981	162	\$25,592,919	\$171,591	180	\$30,886,296	\$189,152	189	\$35,749,763	8.6%	10.2%
Westwego/Avondale/Bridge City	70094	\$113,357	65	\$7,368,237	\$122,117	60	\$7,327,035	\$140,039	54	\$7,562,119	7.7%	14.7%
Grand Isle	70358	\$0	0	\$0	\$0	0	\$0	\$0	0	\$0	0.0%	0.0%
<b>West Jefferson Total</b>		<b>\$151,662</b>	<b>451</b>	<b>\$68,399,512</b>	<b>\$166,136</b>	<b>464</b>	<b>\$77,087,121</b>	<b>\$178,641</b>	<b>449</b>	<b>\$80,210,012</b>	<b>9.5%</b>	<b>7.5%</b>
<b>Jefferson Parish Total</b>		<b>\$233,623</b>	<b>1,135</b>	<b>\$265,161,781</b>	<b>\$234,191</b>	<b>1,118</b>	<b>\$261,825,021</b>	<b>\$256,592</b>	<b>1,099</b>	<b>\$281,994,262</b>	<b>0.2%</b>	<b>9.6%</b>
<b>Orleans Parish</b>												
<b>Westbank Orleans Total</b>	70114, 70131	<b>\$186,508</b>	<b>144</b>	<b>\$26,857,149</b>	<b>\$225,434</b>	<b>129</b>	<b>\$29,080,993</b>	<b>\$222,980</b>	<b>149</b>	<b>\$33,223,996</b>	<b>20.9%</b>	<b>-1.1%</b>
New Orleans	70112	\$0	0	\$0	\$337,000	2	\$674,000	\$234,250	4	\$937,000	NA	-30.5%
New Orleans	70113	\$165,750	8	\$1,326,000	\$224,925	14	\$3,148,954	\$408,483	12	\$4,901,800	35.7%	81.6%
New Orleans	70115	\$547,093	101	\$55,256,435	\$625,806	105	\$65,709,599	\$635,334	114	\$72,428,126	14.4%	1.5%
New Orleans	70116	\$437,322	19	\$8,309,111	\$474,277	25	\$11,856,934	\$527,130	23	\$12,124,000	8.5%	11.1%
New Orleans	70117	\$229,895	69	\$15,862,730	\$277,062	67	\$18,563,178	\$269,572	91	\$24,531,075	20.5%	-2.7%
New Orleans	70118	\$488,915	76	\$37,157,550	\$548,246	80	\$43,859,695	\$502,232	80	\$40,178,550	12.1%	-8.4%
New Orleans	70119	\$287,658	76	\$21,862,000	\$382,080	73	\$27,891,864	\$351,888	57	\$20,057,595	32.8%	-7.9%
New Orleans	70122	\$257,732	118	\$30,412,427	\$275,819	133	\$36,683,867	\$289,650	133	\$38,523,400	7.0%	5.0%
New Orleans	70124	\$488,053	102	\$49,781,384	\$524,084	109	\$57,125,104	\$522,321	113	\$59,022,255	7.4%	-0.3%
New Orleans	70125	\$379,076	52	\$19,711,968	\$347,750	34	\$11,823,500	\$349,955	44	\$15,398,000	-8.3%	0.6%
New Orleans	70130	\$677,286	28	\$18,964,000	\$775,847	27	\$20,947,875	\$664,118	17	\$11,290,000	14.6%	-14.4%
<b>Central Orleans Total</b>		<b>\$398,526</b>	<b>649</b>	<b>\$258,643,605</b>	<b>\$445,866</b>	<b>669</b>	<b>\$298,284,570</b>	<b>\$435,163</b>	<b>688</b>	<b>\$299,391,801</b>	<b>11.9%</b>	<b>-2.4%</b>
<b>Eastern New Orleans Total</b>	70126 - 70129	<b>\$126,999</b>	<b>130</b>	<b>\$16,509,846</b>	<b>\$131,345</b>	<b>140</b>	<b>\$18,388,305</b>	<b>\$151,485</b>	<b>128</b>	<b>\$19,390,076</b>	<b>3.4%</b>	<b>15.3%</b>
<b>Orleans Parish Total</b>		<b>\$327,205</b>	<b>923</b>	<b>\$302,010,600</b>	<b>\$368,608</b>	<b>938</b>	<b>\$345,753,868</b>	<b>\$364,773</b>	<b>965</b>	<b>\$352,005,873</b>	<b>12.7%</b>	<b>-1.0%</b>
<b>Plaquemines Parish</b> (70037, 70040, 70041, 70083, 70091, 70093)		<b>\$307,774</b>	<b>23</b>	<b>\$7,078,800</b>	<b>\$290,187</b>	<b>38</b>	<b>\$11,027,100</b>	<b>\$192,714</b>	<b>79</b>	<b>\$15,224,400</b>	<b>-5.7%</b>	<b>-33.6%</b>
<b>St. Bernard Parish</b> (70032, 70043, 70075, 70085, 70092)		<b>\$152,720</b>	<b>119</b>	<b>\$18,173,629</b>	<b>\$160,158</b>	<b>112</b>	<b>\$17,937,706</b>	<b>\$132,027</b>	<b>185</b>	<b>\$24,424,933</b>	<b>4.9%</b>	<b>-17.6%</b>

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Parish/City	Zip Code	2017, Quarter 2			2018, Quarter 2			2019, Quarter 2			Average Price Percent Change	
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<b>St. Charles Parish</b>												
Eastbank	70079, 70087	\$191,325	21	\$4,017,825	\$176,508	31	\$5,471,747	\$269,404	28	\$7,543,300	-7.7%	52.6%
Westbank	70030, 70031, 70039, 70047, 70057, 70070, 70080)	\$244,244	91	\$22,226,200	\$225,745	136	\$30,701,301	\$171,283	156	\$26,720,102	-7.6%	-24.1%
<b>St. Charles Parish Total</b>		<b>\$213,210</b>	<b>93</b>	<b>\$19,828,537</b>	<b>\$216,517</b>	<b>108</b>	<b>\$23,383,887</b>	<b>\$186,214</b>	<b>184</b>	<b>\$34,263,402</b>	<b>1.6%</b>	<b>-14.0%</b>
<b>St. James Parish</b>												
Eastbank	70051, 70068, 70076, 70084	\$139,375	8	\$1,114,999	\$207,742	13	\$2,700,650	\$104,383	9	\$939,450	49.1%	-49.8%
Westbank	70086, 70090	\$137,115	5	\$685,575	\$113,750	4	\$455,000	\$132,000	3	\$396,001	-17.0%	16.0%
<b>St. James Parish Total</b>		<b>\$138,506</b>	<b>13</b>	<b>\$1,800,574</b>	<b>\$185,626</b>	<b>17</b>	<b>\$3,155,650</b>	<b>\$111,288</b>	<b>12</b>	<b>\$1,335,451</b>	<b>34.0%</b>	<b>-40.0%</b>
<b>St. John the Baptist Parish</b>												
Eastbank	70051, 70068, 70076, 70084	\$156,090	128	\$19,979,501	\$153,927	128	\$19,702,650	\$134,534	129	\$17,354,932	-1.4%	-12.6%
Westbank	70049	\$23,000	1	\$23,000	\$0	0	\$0	\$45,000	1	\$45,000	NA	NA
<b>St. John the Baptist Parish Total</b>		<b>\$155,058</b>	<b>129</b>	<b>\$20,002,501</b>	<b>\$153,927</b>	<b>128</b>	<b>\$19,702,650</b>	<b>\$133,846</b>	<b>130</b>	<b>\$17,399,932</b>	<b>-0.7%</b>	<b>-13.0%</b>
<b>St. Tammany Parish</b>												
<b>East St. Tammany</b>												
Pearl River	70452	\$205,212	45	\$9,234,558	\$175,352	39	\$6,838,734	\$197,844	53	\$10,485,750	-14.6%	12.8%
Slidell	70458, 70460, 70461	\$199,046	353	\$70,263,309	\$211,580	379	\$80,188,803	\$138,702	623	\$86,411,508	6.3%	-34.4%
<b>East St. Tammany Total</b>		<b>\$200,924</b>	<b>334</b>	<b>\$67,108,698</b>	<b>\$183,049</b>	<b>305</b>	<b>\$55,829,960</b>	<b>\$143,339</b>	<b>676</b>	<b>\$96,897,258</b>	<b>-8.9%</b>	<b>-21.7%</b>
Lacombe (Central St. Tammany)	70445	\$179,117	30	\$5,373,500	\$192,252	37	\$7,113,325	\$135,003	65	\$8,775,226	<b>7.3%</b>	<b>-29.8%</b>
<b>West St. Tammany</b>												
Abita Springs	70420	\$224,012	38	\$8,512,439	\$234,621	48	\$11,261,800	\$142,521	48	\$6,841,000	4.7%	-39.3%
Bush	70431	\$180,492	12	\$2,165,900	\$267,263	19	\$5,078,000	\$197,656	13	\$2,569,530	48.1%	-26.0%
Covington	70433, 70435	\$278,899	316	\$88,132,234	\$288,352	335	\$96,597,861	\$227,460	502	\$114,184,711	3.4%	-21.1%
Folsom	70437	\$235,077	22	\$5,171,700	\$254,370	20	\$5,087,400	\$261,109	49	\$12,794,347	8.2%	2.6%
Madisonville	70447	\$318,581	135	\$43,008,405	\$329,626	120	\$39,555,106	\$284,858	176	\$50,134,980	3.5%	-13.6%
Mandeville	70448, 70471	\$330,879	242	\$80,072,685	\$325,801	229	\$74,608,361	\$208,366	422	\$87,930,241	-1.5%	-36.0%
<b>West St. Tammany Total</b>		<b>\$296,815</b>	<b>765</b>	<b>\$227,063,363</b>	<b>\$301,152</b>	<b>771</b>	<b>\$232,188,528</b>	<b>\$226,822</b>	<b>1,210</b>	<b>\$274,454,809</b>	<b>1.5%</b>	<b>-24.7%</b>
<b>St. Tammany Parish Total</b>		<b>\$265,319</b>	<b>1,129</b>	<b>\$299,545,561</b>	<b>\$265,168</b>	<b>1,113</b>	<b>\$295,131,813</b>	<b>\$194,837</b>	<b>1,951</b>	<b>\$380,127,293</b>	<b>-0.1%</b>	<b>-26.5%</b>
<b>Tangipahoa Parish</b> (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		<b>\$173,476</b>	<b>368</b>	<b>\$63,839,274</b>	<b>\$183,036</b>	<b>392</b>	<b>\$71,749,946</b>	<b>\$134,368</b>	<b>642</b>	<b>\$86,264,460</b>	<b>5.5%</b>	<b>-26.6%</b>
<b>Washington Parish</b>	70426, 70427, 70438, 70450	<b>\$109,373</b>	<b>63</b>	<b>\$6,890,498</b>	<b>\$146,613</b>	<b>51</b>	<b>\$7,477,251</b>	<b>\$122,357</b>	<b>65</b>	<b>\$7,953,226</b>	<b>34.0%</b>	<b>-16.5%</b>
<b>Metro New Orleans Total</b>		<b>\$251,397</b>	<b>3,995</b>	<b>\$1,004,331,755</b>	<b>\$263,299</b>	<b>4,015</b>	<b>\$1,057,144,892</b>	<b>\$226,091</b>	<b>5,312</b>	<b>\$1,200,993,232</b>	<b>4.7%</b>	<b>-14.1%</b>

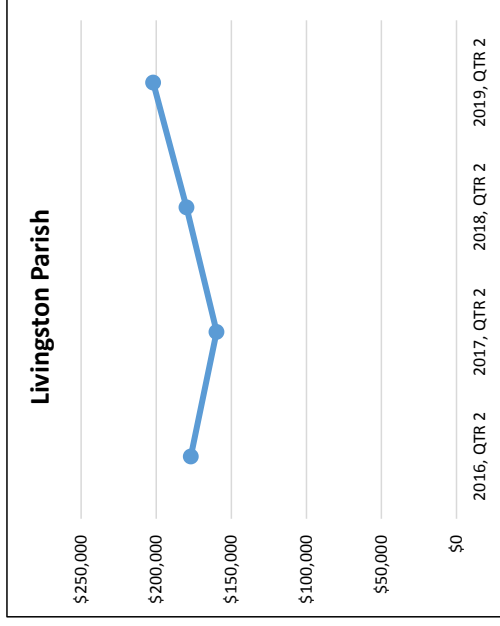
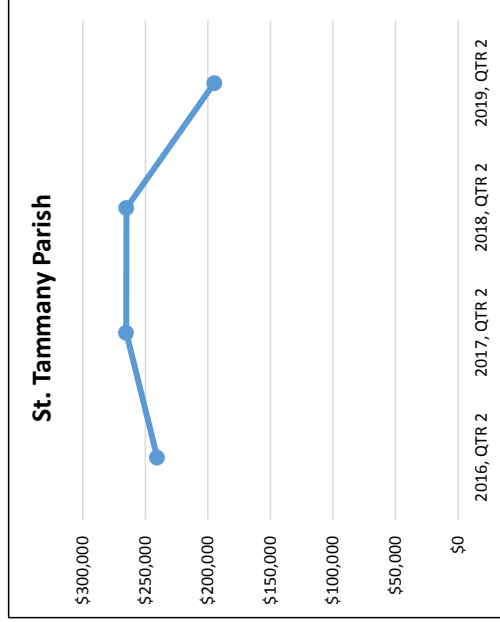
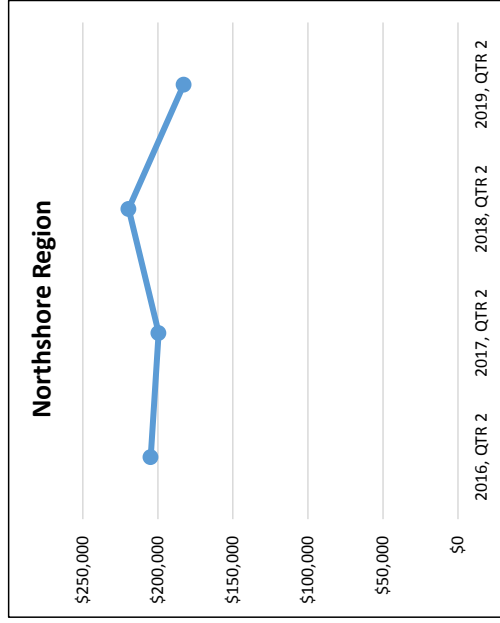
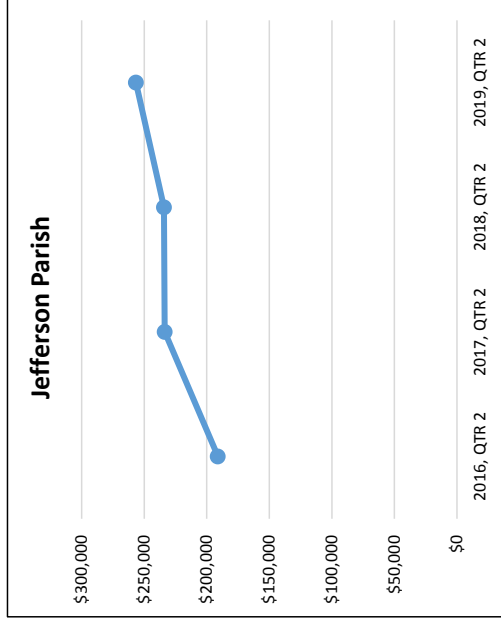
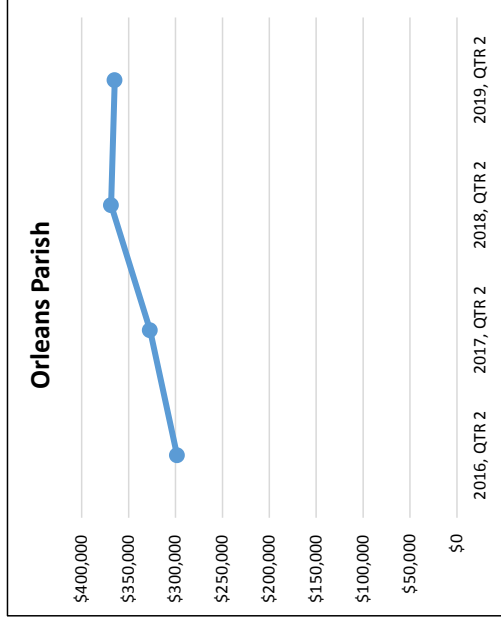
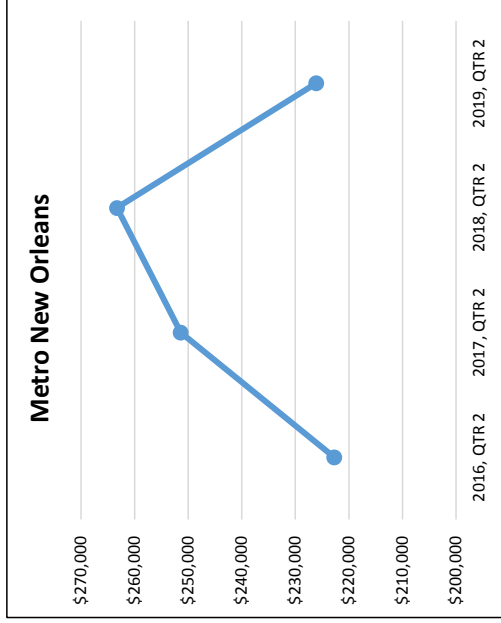
Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network  
Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

**Northshore Region Single-Family Residential Sales  
2nd Quarter (April, May and June) - 2017, 2018, 2019**

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Slidell	70458, 70460, 70461	\$199,046	353	\$70,263,309	\$211,580	379	\$80,188,803	\$138,702	623	\$86,411,508	6.3%	-34.4%
<b>East St. Tammany Total</b>		<b>\$199,743</b>	<b>398</b>	<b>\$79,497,867</b>	<b>\$208,200</b>	<b>418</b>	<b>\$87,027,537</b>	<b>\$143,339</b>	<b>676</b>	<b>\$96,897,258</b>	<b>4.2%</b>	<b>-31.2%</b>
Lacombe (Central St. Tammany)	70445	\$179,117	30	\$5,373,500	\$192,252	37	\$7,113,325	\$135,003	65	\$8,775,226	7.3%	-29.8%
<b>West St. Tammany</b>												
Abita Springs	70420	\$224,012	38	\$8,512,439	\$234,621	48	\$11,261,800	\$142,521	48	\$6,841,000	4.7%	-39.3%
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<b>St. Tammany Parish Total</b>		<b>\$261,471</b>	<b>1,193</b>	<b>\$311,934,730</b>	<b>\$266,174</b>	<b>1,226</b>	<b>\$326,329,390</b>	<b>\$194,837</b>	<b>1,951</b>	<b>\$380,127,293</b>	<b>1.8%</b>	<b>-26.8%</b>
<b>Tangipahoa Parish</b> (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		<b>\$173,476</b>	<b>368</b>	<b>\$63,839,274</b>	<b>\$183,036</b>	<b>392</b>	<b>\$71,749,946</b>	<b>\$134,368</b>	<b>642</b>	<b>\$86,264,460</b>	<b>5.5%</b>	<b>-26.6%</b>
<b>Washington Parish</b>	70426, 70427, 70438, 70450	<b>\$109,373</b>	<b>63</b>	<b>\$6,890,498</b>	<b>\$146,613</b>	<b>51</b>	<b>\$7,477,251</b>	<b>\$122,357</b>	<b>65</b>	<b>\$7,953,226</b>	<b>34.0%</b>	<b>-16.5%</b>
<b>Livingston Parish</b> (70449, 70462, 70706, 70711, 70726, 70733, 70744, 70754, 70785)		<b>\$179,290</b>	<b>568</b>	<b>\$101,837,000</b>	<b>\$177,534</b>	<b>541</b>	<b>\$96,046,000</b>	<b>\$202,000</b>	<b>577</b>	<b>\$116,554,000</b>	<b>-1.0%</b>	<b>13.8%</b>
<b>St. Helena Parish</b>	70441, 70453	<b>\$197,000</b>	<b>3</b>	<b>\$591,000</b>	<b>\$93,000</b>	<b>4</b>	<b>\$372,000</b>	<b>\$253,667</b>	<b>4</b>	<b>\$1,014,667</b>	<b>-52.8%</b>	<b>172.8%</b>
<b>Northshore Region Total</b>		<b>\$220,999</b>	<b>2,195</b>	<b>\$485,092,502</b>	<b>\$226,727</b>	<b>2,214</b>	<b>\$501,974,587</b>	<b>\$182,746</b>	<b>3,239</b>	<b>\$591,913,646</b>	<b>2.6%</b>	<b>-19.4%</b>

Source: New Orleans Metropolitan Association of Realtors/Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Division  
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# Institute for Economic Development & Real Estate Research

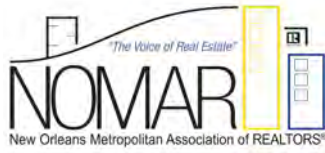
## 2019 Institute Partners

### EXECUTIVE

### General



### Senior



### Junior



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 REAL ESTATE APPRAISAL & COUNSELING  
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 Metairie, Louisiana 70001  
 (504) 833-8234



ED WHITE  
 & ASSOCIATES



### Associate

Corporate Realty

Eustis Commercial  
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Gulf States  
 Real Estate Services

Jefferson Parish Economic Development Commission (JEDCO)

Kirschman Realty, LLC

Liberty Bank

Max J. Derbes, Inc.

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Resource Bank

The Finance Authority of  
 New Orleans

Title Stream

Walker & Dunlop