

INSTITUTE FOR ECONOMIC DEVELOPMENT & REAL ESTATE RESEARCH

# SINGLE FAMILY RESIDENTIAL SALES AND RENTALS

FIRST QUARTER: 2019, 2020 AND 2021

NEW ORLEANS METROPOLITAN AREA

& NORTHSHORE REGION

APRIL 30, 2021

Note: Single family residential sales are now being compiled by zip code as the New Orleans Metropolitan Association of REALTORS <sup>®</sup> no longer requires the MLS area to be placed on listings/sales.

Zip Code Maps may be found at: https://www.zipmap.net/Louisiana.htm

# New Orleans Metropolitan Area Single-Family Residential Sales 1st Quarter (January, February & March) - 2019, 2020, 2021

|   |                          |           | 2019, Qua | rter 1        |           | 2020, Qua | rter 1        |           | 2021, Qua | rter 1        | Avera   | ge Price |
|---|--------------------------|-----------|-----------|---------------|-----------|-----------|---------------|-----------|-----------|---------------|---------|----------|
| Parish/City                                   | Zip Code                 | Average   | Unit      | Gross         | Average   | Unit      | Gross         | Average   | Unit      | Gross         | Percent | t Change |
|   |                          | Price     | Sales     | Sales         | Price     | Sales     | Sales         | Price     | Sales     | Sales         | 19-20   | 20-21    |
| Jefferson Parish                              |                          |           |           |               |           |           |               |           |           |               |         |          |
| Metairie                                      | 70001-70003, 70005-70006 | \$307,101 | 277       | \$85,066,881  | \$343,499 | 286       | \$98,240,792  | \$388,541 | 341       | \$132,492,592 | 11.9%   | 13.1%    |
| Kenner  | 70062, 70065             | \$220,590 | 102       | \$22,500,219  | \$257,271 | 110       | \$28,299,765  | \$291,474 | 117       | \$34,102,433  | 16.6%   | 13.3%    |
| Jefferson                                     | 70121                    | \$206,212 | 25        | \$5,155,292   | \$246,402 | 29        | \$7,145,660   | \$270,171 | 35        | \$9,456,000   | 19.5%   | 9.6%     |
| Harahan/River Ridge                           | 70123                    | \$294,859 | 51        | \$15,037,812  | \$331,949 | 47        | \$15,601,598  | \$332,513 | 74        | \$24,605,955  | 12.6%   | 0.2%     |
| East Jefferson Total                          |                          | \$280,792 | 455       | \$127,760,204 | \$316,288 | 472       | \$149,287,815 | \$353,892 | 567       | \$200,656,980 | 12.6%   | 11.9%    |
| Barataria                                     | 70036                    | \$103,000 | 2         | \$206,000     | \$298,000 | 1         | \$298,000     | \$0       | 0         | \$0           | 189.3%  | NA       |
| Gretna/Terrytown                              | 70053, 70056             | \$160,897 | 96        | \$15,446,106  | \$190,654 | 105       | \$20,018,700  | \$224,249 | 92        | \$20,630,950  | 18.5%   | 17.6%    |
| Harvey  | 70058                    | \$171,842 | 69        | \$11,857,087  | \$191,018 | 62        | \$11,843,139  | \$222,613 | 63        | \$14,024,600  | 11.2%   | 16.5%    |
| Lafitte                                       | 70067                    | \$37,000  | 1         | \$37,000      | \$320,000 | 3         | \$960,000     | \$236,600 | 5         | \$1,183,000   | 764.9%  | -26.1%   |
| Marrero                                       | 70072                    | \$168,181 | 145       | \$24,386,213  | \$184,854 | 133       | \$24,585,625  | \$208,093 | 150       | \$31,213,904  | 9.9%    | 12.6%    |
| Westwego/Avondale/Bridge City                 | 70094                    | \$129,119 | 47        | \$6,068,590   | \$136,007 | 56        | \$7,616,375   | \$161,071 | 75        | \$12,080,361  | 5.3%    | 18.4%    |
| Grand Isle                                    | 70358                    | \$255,000 | 1         | \$255,000     | \$0       | 0         | \$0           | \$0       | 0         | \$0           | NA      | NA       |
| West Jefferson Total                          |                          | \$161,374 | 361       | \$58,255,996  | \$181,450 | 360       | \$65,321,839  | \$205,540 | 385       | \$79,132,815  | 12.4%   | 13.3%    |
| Jefferson Parish Total                        |                          | \$227,961 | 816       | \$186,016,200 | \$257,944 | 832       | \$214,609,654 | \$293,897 | 952       | \$279,789,795 | 13.2%   | 13.9%    |
| Orleans Parish                                |                          |           |           |               |           |           |               |           |           |               |         |          |
| Westbank Orleans Total                        | 70114, 70131             | \$195,530 | 106       | \$20,726,150  | \$257,299 | 97        | \$24,957,979  | \$240,702 | 116       | \$27,921,385  | 31.6%   | -6.5%    |
| New Orleans                                   | 70112                    | \$177,000 | 2         | \$354,000     | \$320,500 | 4         | \$1,282,000   | \$310,099 | 4         | \$1,240,397   | 81.1%   | -3.2%    |
| New Orleans                                   | 70113                    | \$337,500 | 11        | \$3,712,500   | \$249,720 | 5         | \$1,248,600   | \$269,750 | 4         | \$1,079,000   | -26.0%  | 8.0%     |
| New Orleans                                   | 70115                    | \$601,350 | 76        | \$45,702,604  | \$678,452 | 73        | \$49,527,000  | \$779,483 | 82        | \$63,917,571  | 12.8%   | 14.9%    |
| New Orleans                                   | 70116                    | \$373,156 | 16        | \$5,970,500   | \$566,750 | 20        | \$11,335,000  | \$512,520 | 25        | \$12,813,000  | 51.9%   | -9.6%    |
| New Orleans                                   | 70117                    | \$220,123 | 59        | \$12,987,230  | \$267,962 | 63        | \$16,881,600  | \$248,473 | 86        | \$21,368,673  | 21.7%   | -7.3%    |
| New Orleans                                   | 70118                    | \$465,194 | 50        | \$23,259,675  | \$399,777 | 62        | \$24,786,197  | \$642,317 | 67        | \$43,035,260  | -14.1%  | 60.7%    |
| New Orleans                                   | 70119                    | \$342,259 | 55        | \$18,824,220  | \$358,204 | 57        | \$20,417,628  | \$427,855 | 62        | \$26,527,005  | 4.7%    | 19.4%    |
| New Orleans                                   | 70122                    | \$261,679 | 77        | \$20,149,259  | \$291,892 | 71        | \$20,724,323  | \$300,327 | 108       | \$32,435,317  | 11.5%   | 2.9%     |
| New Orleans                                   | 70124                    | \$498,047 | 58        | \$28,886,720  | \$537,153 | 68        | \$36,526,404  | \$617,814 | 103       | \$63,634,887  | 7.9%    | 15.0%    |
| New Orleans                                   | 70125                    | \$336,854 | 23        | \$7,747,645   | \$368,715 | 35        | \$12,905,015  | \$403,718 | 45        | \$18,167,329  | 9.5%    | 9.5%     |
| New Orleans                                   | 70130                    | \$682,676 | 17        | \$11,605,500  | \$777,967 | 15        | \$11,669,500  | \$683,670 | 37        | \$25,295,800  | 14.0%   | -12.1%   |
| Central Orleans Total                         |                          | \$403,603 | 444       | \$179,199,853 | \$438,273 | 473       | \$207,303,267 | \$496,813 | 623       | \$309,514,239 | 8.6%    | 13.4%    |
| Eastern New Orleans Total                     | 70126 - 70129            | \$145,149 | 92        | \$13,353,697  | \$165,337 | 95        | \$15,706,975  | \$171,480 | 125       | \$21,435,042  | 13.9%   | 3.7%     |
| Orleans Parish Total                          |                          | \$332,211 | 642       | \$213,279,700 | \$372,885 | 665       | \$247,968,221 | \$415,360 | 864       | \$358,870,666 | 12.2%   | 11.4%    |
| Plaquemines Parish (70037, 70040, 700         | 41, 70083, 70091, 70093) | \$228,000 | 18        | \$4,104,000   | \$303,582 | 42        | \$12,750,442  | \$320,544 | 30        | \$9,616,325   | 33.1%   | 5.6%     |
| <b>St. Bernard Parish</b> (70032, 70043, 7007 | 5, 70085, 70092)         | \$171,357 | 84        | \$14,393,950  | \$190,592 | 119       | \$22,680,450  | \$222,409 | 125       | \$27,801,164  | 11.2%   | 16.7%    |

## New Orleans Metropolitan Area Single-Family Residential Sales 1st Quarter (January, February & March) - 2019, 2020, 2021

|   |   |           | 2019, Qua | rter 1        |           | 2020, Qua | rter 1        |           | 2021, Qua | rter 1          | Avera  | ge Price |
|---|---|-----------|-----------|---------------|-----------|-----------|---------------|-----------|-----------|-----------------|--------|----------|
| Parish/City                                 | Zip Code                                      | Average   | Unit      | Gross         | Average   | Unit      | Gross         | Average   | Unit      | Gross           | Percen | t Change |
| -   |   | Price     | Sales     | Sales         | Price     | Sales     | Sales         | Price     | Sales     | Sales           | 19-20  | 20-21    |
| St. Charles Parish                          |   |           |           |               |           |           |               |           |           |                 |        |          |
| Eastbank                                    | 70079, 70087                                  | \$223,690 | 20        | \$4,473,800   | \$191,342 | 26        | \$4,974,900   | \$214,693 | 24        | \$5,152,631     | -14.5% | 12.2%    |
| Westbank (70030, 70031, 70039,              | 70047, 70057, 70070, 70080)                   | \$258,301 | 73        | \$18,855,955  | \$260,149 | 76        | \$19,771,359  | \$271,951 | 92        | \$25,019,528    | 0.7%   | 4.5%     |
| St. Charles Parish Total                    |   | \$250,858 | 93        | \$23,329,755  | \$242,610 | 102       | \$24,746,259  | \$260,105 | 116       | \$30,172,159    | -3.3%  | 7.2%     |
| St. James Parish                            |   |           |           |               |           |           |               |           |           |                 |        |          |
| Eastbank                                    | 70051, 70068, 70076, 70084                    | \$124,280 | 5         | \$621,400     | \$166,500 | 4         | \$666,000     | \$199,457 | 14        | \$2,792,400     | 34.0%  | 19.8%    |
| Westbank                                    | 70086, 70090                                  | \$218,110 | 4         | \$872,439     | \$195,806 | 4         | \$783,224     | \$220,576 | 2         | \$441,152       | -10.2% | 12.7%    |
| St. James Parish Total                      |   | \$165,982 | 9         | \$1,493,839   | \$181,153 | 8         | \$1,449,224   | \$202,097 | 16        | \$3,233,552     | 9.1%   | 11.6%    |
| St. John the Baptist Parish                 |   |           |           |               |           |           |               |           |           |                 |        |          |
| Eastbank                                    | 70051, 70068, 70076, 70084                    | \$159,853 | 71        | \$11,349,535  | \$165,670 | 84        | \$13,916,316  | \$193,043 | 92        | \$17,759,940    | 3.6%   | 16.5%    |
| Westbank                                    | 70049   | \$0       | 0         | \$0           | \$0       | 0         | \$0           | \$25,000  | 2         | \$50,000        | 0.0%   | NA       |
| St. John the Baptist Parish Total           |   | \$159,853 | 71        | \$11,349,535  | \$165,670 | 84        | \$13,916,316  | \$189,467 | 94        | \$17,809,940    | 3.6%   | 14.4%    |
| St. Tammany Parish                          |   |           |           |               |           |           |               |           |           |                 |        |          |
| East St. Tammany                            |   |           |           |               |           |           |               |           |           |                 |        |          |
| Pearl River                                 | 70452   | \$203,929 | 32        | \$6,525,720   | \$226,619 | 28        | \$6,345,338   | \$237,867 | 31        | \$7,373,890     | 11.1%  | 5.0%     |
| Slidell                                     | 70458, 70460, 70461                           | \$210,893 | 262       | \$55,253,937  | \$234,917 | 268       | \$62,957,748  | \$245,683 | 331       | \$81,320,911    | 11.4%  | 4.6%     |
| East St. Tammany Total                      | , ,   | \$210,135 | 294       | \$61,779,657  | \$234,132 | 296       | \$69,303,086  | \$245,013 | 362       | \$88,694,801    | 11.4%  | 4.6%     |
| Lacombe (Central St. Tammany)               | 70445   | \$179,597 | 33        | \$5,926,700   | \$180,709 | 23        | \$4,156,299   | \$226,359 | 37        | \$8,375,270     | 0.6%   | 25.3%    |
| West St. Tammany                            |   |           |           |               |           |           |               |           |           |                 |        |          |
| Abita Springs                               | 70420   | \$231,623 | 31        | \$7,180,300   | \$286,721 | 24        | \$6,881,300   | \$250,791 | 32        | \$8,025,300     | 23.8%  | -12.5%   |
| Bush  | 70431   | \$201,846 | 13        | \$2,624,000   | \$256,127 | 11        | \$2,817,400   | \$241,917 | 6         | \$1,451,500     | 26.9%  | -5.5%    |
| Covington                                   | 70433, 70435                                  | \$270,459 | 188       | \$50,846,308  | \$305,568 | 220       | \$67,224,983  | \$352,972 | 286       | \$100,949,932   | 13.0%  | 15.5%    |
| Folsom                                      | 70437   | \$166,704 | 15        | \$2,500,557   | \$387,636 | 14        | \$5,426,900   | \$335,318 | 24        | \$8,047,625     | 132.5% | -13.5%   |
| Madisonville                                | 70447   | \$455,251 | 77        | \$35,054,344  | \$335,719 | 79        | \$26,521,810  | \$316,479 | 112       | \$35,445,599    | -26.3% | -5.7%    |
| Mandeville                                  | 70448, 70471                                  | \$329,764 | 144       | \$47,485,991  | \$351,927 | 161       | \$56,660,219  | \$371,794 | 200       | \$74,358,749    | 6.7%   | 5.6%     |
| West St. Tammany Total                      |   | \$311,307 | 468       | \$145,691,500 | \$325,211 | 509       | \$165,532,612 | \$345,877 | 660       | \$228,278,705   | 4.5%   | 6.4%     |
| St. Tammany Parish Total                    |   | \$268,425 | 795       | \$213,397,857 | \$288,638 | 828       | \$238,991,997 | \$307,223 | 1,059     | \$325,348,776   | 7.5%   | 6.4%     |
| <b>Tanaipahoa Parish</b> (70401, 70403, 704 | 421, 70422, 70436, 70442, 70443               |           |           |               |           |           |               |           |           |                 |        |          |
| 70444, 70446, 70454, 70456, 70466)          | ,, , <u>_</u> , . o <u>_</u> , . o <u>o</u> , | \$176,847 | 322       | \$56,944,878  | \$185,392 | 396       | \$73,415,230  | \$202,699 | 413       | \$83,714,842    | 4.8%   | 9.3%     |
| Washington Parish                           | 70426, 70427, 70438, 70450                    | \$122,018 | 59        | \$7,199,065   | \$133,236 | 42        | \$5,595,900   | \$140,182 | 51        | \$7,149,280     | 9.2%   | 5.2%     |
| Metro New Orleans Total                     |   | \$251,464 | 2,909     | \$731,508,779 | \$274,575 | 3,118     | \$856,123,693 | \$307,394 | 3,720     | \$1,143,506,499 | 9.2%   | 12.0%    |

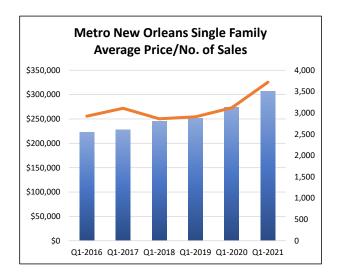
Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

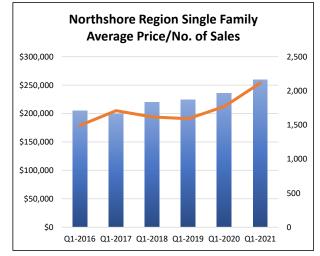
# Northshore Region Single-Family Residential Sales 1st Quarter (January, February & March) - 2019, 2020, 2021

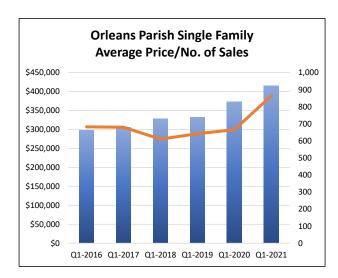
|   |                            |           | 2019, Qua | rter 1        |           | 2020, Qua | rter 1        |           | 2021, Qua | rter 1        | Avera   | ge Price |
|---|----------------------------|-----------|-----------|---------------|-----------|-----------|---------------|-----------|-----------|---------------|---------|----------|
| Parish/City                                 | Zip Code                   | Average   | Unit      | Gross         | Average   | Unit      | Gross         | Average   | Unit      | Gross         | Percent | t Change |
|   |                            | Price     | Sales     | Sales         | Price     | Sales     | Sales         | Price     | Sales     | Sales         | 19-20   | 20-21    |
| St. Tammany Parish                          |                            |           |           |               |           |           |               |           |           |               |         |          |
| East St. Tammany                            |                            |           |           |               |           |           |               |           |           |               |         |          |
| Pearl River                                 | 70452                      | \$203,929 | 32        | \$6,525,720   | \$226,619 | 28        | \$6,345,338   | \$237,867 | 31        | \$7,373,890   | 11.1%   | 5.0%     |
| Slidell                                     | 70458, 70460, 70461        | \$210,893 | 262       | \$55,253,937  | \$234,917 | 268       | \$62,957,748  | \$245,683 | 331       | \$81,320,911  | 11.4%   | 4.6%     |
| East St. Tammany Total                      |                            | \$210,135 | 294       | \$61,779,657  | \$234,132 | 296       | \$69,303,086  | \$245,013 | 362       | \$88,694,801  | 11.4%   | 4.6%     |
| Lacombe (Central St. Tammany)               | 70445                      | \$179,597 | 33        | \$5,926,700   | \$180,709 | 23        | \$4,156,299   | \$226,359 | 37        | \$8,375,270   | 0.6%    | 25.3%    |
| West St. Tammany                            |                            |           |           |               |           |           |               |           |           |               |         |          |
| Abita Springs                               | 70420                      | \$231,623 | 31        | \$7,180,300   | \$286,721 | 24        | \$6,881,300   | \$250,791 | 32        | \$8,025,300   | 23.8%   | -12.5%   |
| Bush  | 70431                      | \$201,846 | 13        | \$2,624,000   | \$256,127 | 11        | \$2,817,400   | \$241,917 | 6         | \$1,451,500   | 26.9%   | -5.5%    |
| Covington                                   | 70433, 70435               | \$270,459 | 188       | \$50,846,308  | \$305,568 | 220       | \$67,224,983  | \$352,972 | 286       | \$100,949,932 | 13.0%   | 15.5%    |
| Folsom                                      | 70437                      | \$166,704 | 15        | \$2,500,557   | \$387,636 | 14        | \$5,426,900   | \$335,318 | 24        | \$8,047,625   | 132.5%  | -13.5%   |
| Madisonville                                | 70447                      | \$455,251 | 77        | \$35,054,344  | \$335,719 | 79        | \$26,521,810  | \$316,479 | 112       | \$35,445,599  | -26.3%  | -5.7%    |
| Mandeville                                  | 70448, 70471               | \$329,764 | 144       | \$47,485,991  | \$351,927 | 161       | \$56,660,219  | \$371,794 | 200       | \$74,358,749  | 6.7%    | 5.6%     |
| West St. Tammany Total                      |                            | \$311,307 | 468       | \$145,691,500 | \$325,211 | 509       | \$165,532,612 | \$345,877 | 660       | \$228,278,705 | 4.5%    | 6.4%     |
| St. Tammany Parish Total                    |                            | \$268,425 | 795       | \$213,397,857 | \$288,638 | 828       | \$238,991,997 | \$307,223 | 1,059     | \$325,348,776 | 7.5%    | 6.4%     |
| <b>Tangipahoa Parish</b> (70401, 70403, 704 | 21, 70422, 70436, 70442,   |           |           |               |           |           |               |           |           |               |         |          |
| 70443, 70444, 70446, 70454, 70456, 70       |                            | \$176,847 | 322       | \$56,944,878  | \$185,392 | 396       | \$73,415,230  | \$202,699 | 413       | \$83,714,842  | 4.8%    | 9.3%     |
| Washington Parish                           | 70426, 70427, 70438, 70450 | \$122,018 | 59        | \$7,199,065   | \$133,236 | 42        | \$5,595,900   | \$140,182 | 51        | \$7,149,280   | 9.2%    | 5.2%     |
| Livingston Parish (70449, 70462, 7070       | 6, 70711, 70726, 70733,    |           |           |               |           |           |               |           |           |               |         |          |
| 70744, 70754, 70785)                        |                            | \$189,333 | 413       | \$78,194,667  | \$196,968 | 502       | \$98,878,000  | \$224,777 | 591       | \$132,843,000 | 4.0%    | 14.1%    |
| St. Helena Parish                           | 70441, 70453               | \$180,000 | 2         | \$360,000     | \$0       | о         | \$0           | \$0       | о         | \$0           | NA      | NA       |
| Northshore Region Total                     |                            | \$223,819 | 1,591     | \$356,096,467 | \$235,792 | 1,768     | \$416,881,127 | \$259,724 | 2,114     | \$549,055,898 | 5.3%    | 10.1%    |

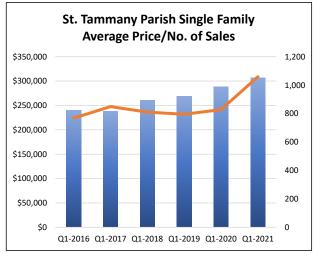
Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Divison Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

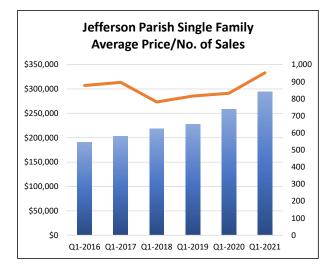
# Single-Family Residential Sales Graphs 1st Quarter (January, February & March) - 2016 - 2021

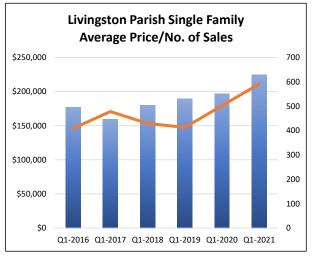












Average Price - Bar / No. of Sales - Line

# New Orleans Metropolitan Area Condominium Sales 1st Quarter (January, February & March) - 2019, 2020, 2021

|   |                                |           | 2019, Qua | rter 1       |           | 2020, Qua | rter 1       |           | 2021, Qua | rter 1       | Avera  | ge Price |
|---|--------------------------------|-----------|-----------|--------------|-----------|-----------|--------------|-----------|-----------|--------------|--------|----------|
| Parish/City   | Zip Code                       | Average   | Unit      | Gross        | Average   | Unit      | Gross        | Average   | Unit      | Gross        | Percen | t Change |
| -   |                                | Price     | Sales     | Sales        | Price     | Sales     | Sales        | Price     | Sales     | Sales        | 19-20  | 20-21    |
| Jefferson Parish  |                                |           |           |              |           |           |              |           |           |              |        |          |
| Metairie  | 70001-70003, 70005-70006       | \$124,260 | 42        | \$5,218,919  | \$122,880 | 45        | \$5,529,600  | \$142,350 | 35        | \$4,982,255  | -1.1%  | 15.8%    |
| Kenner  | 70062, 70065                   | \$101,233 | 24        | \$2,429,582  | \$117,333 | 15        | \$1,760,000  | \$118,465 | 17        | \$2,013,900  | 15.9%  | 1.0%     |
| Jefferson   | 70121                          | \$189,000 | 1         | \$189,000    | \$204,000 | 3         | \$612,000    | \$187,250 | 4         | \$749,000    | 7.9%   | -8.2%    |
| Harahan/River Ridge                                     | 70123                          | \$80,000  | 1         | \$80,000     | \$137,250 | 2         | \$274,500    | \$0       | 0         | \$0          | 71.6%  | NA       |
| East Jefferson Total                                    |                                | \$116,434 | 68        | \$7,917,501  | \$125,786 | 65        | \$8,176,100  | \$138,306 | 56        | \$7,745,155  | 8.0%   | 10.0%    |
| Gretna/Terrytown  | 70053, 70056                   | \$100,000 | 1         | \$100,000    | \$171,000 | 6         | \$1,026,000  | \$66,000  | 2         | \$132,000    | 71.0%  | -61.4%   |
| Harvey  | 70058                          | \$81,250  | 2         | \$162,500    | \$76,000  | 2         | \$152,000    | \$104,967 | 3         | \$314,900    | -6.5%  | 38.1%    |
| West Jefferson Total                                    |                                | \$87,500  | 3         | \$262,500    | \$147,250 | 8         | \$1,178,000  | \$89,380  | 5         | \$446,900    | 68.3%  | -39.3%   |
| Jefferson Parish Total                                  |                                | \$115,211 | 71        | \$8,180,001  | \$128,138 | 73        | \$9,354,100  | \$134,296 | 61        | \$8,192,055  | 11.2%  | 4.8%     |
| Orleans Parish  |                                |           |           |              |           |           |              |           |           |              |        |          |
| Westbank Orleans Total                                  | 70114, 70131                   | \$41,375  | 4         | \$165,500    | \$49,000  | 2         | \$98,000     | \$0       | 0         | \$0          | 18.4%  | NA       |
| New Orleans   | 70112                          | \$404,500 | 8         | \$3,236,000  | \$420,000 | 1         | \$420,000    | \$312,800 | 5         | \$1,563,999  | 3.8%   | -25.5%   |
| New Orleans   | 70113                          | \$686,400 | 7         | \$4,804,800  | \$608,444 | 9         | \$5,476,000  | \$711,333 | 3         | \$2,134,000  | -11.4% | 16.9%    |
| New Orleans   | 70115                          | \$359,438 | 24        | \$8,626,500  | \$327,600 | 24        | \$7,862,400  | \$343,670 | 34        | \$11,684,764 | -8.9%  | 4.9%     |
| New Orleans   | 70116                          | \$299,500 | 21        | \$6,289,500  | \$362,167 | 24        | \$8,692,000  | \$348,400 | 20        | \$6,968,004  | 20.9%  | -3.8%    |
| New Orleans   | 70117                          | \$179,000 | 1         | \$179,000    | \$388,000 | 5         | \$1,940,000  | \$332,370 | 5         | \$1,661,850  | 116.8% | -14.3%   |
| New Orleans   | 70118                          | \$247,200 | 10        | \$2,472,000  | \$320,740 | 10        | \$3,207,400  | \$470,438 | 8         | \$3,763,500  | 29.7%  | 46.7%    |
| New Orleans   | 70119                          | \$235,563 | 4         | \$942,250    | \$269,000 | 5         | \$1,345,000  | \$268,300 | 5         | \$1,341,500  | NA     | -0.3%    |
| New Orleans   | 70122                          | \$299,000 | 2         | \$598,000    | \$0       | 0         | \$0          | \$300,000 | 2         | \$600,000    | NA     | NA       |
| New Orleans   | 70124                          | \$322,600 | 5         | \$1,613,000  | \$229,200 | 5         | \$1,146,000  | \$180,564 | 14        | \$2,527,900  | -29.0% | -21.2%   |
| New Orleans   | 70130                          | \$378,349 | 51        | \$19,295,800 | \$412,195 | 56        | \$23,082,925 | \$0       | 0         | \$0          | 8.9%   | NA       |
| Central Orleans Total                                   |                                | \$361,330 | 133       | \$48,056,850 | \$382,530 | 139       | \$53,171,725 | \$335,891 | 96        | \$32,245,517 | 5.9%   | -12.2%   |
| Eastern New Orleans Total                               | 70126 - 70129                  | \$108,250 | 2         | \$216,500    | \$0       | 0         | \$0          | \$0       | 0         | \$0          | NA     | NA       |
| Orleans Parish Total                                    |                                | \$348,481 | 139       | \$48,438,850 | \$377,799 | 141       | \$53,269,725 | \$335,891 | 96        | \$32,245,517 | 8.4%   | -11.1%   |
| Plaquemines Parish (70037, 70040, 70                    | 041, 70083, 70091, 70093)      | \$206,000 | 1         | \$206,000    | \$0       | о         | \$0          | \$162,000 | 1         | \$162,000    | NA     | NA       |
| <b>St. Bernard Parish</b> (70032, 70043, 700            | 75, 70085, 70092)              | \$135,000 | 1         | \$135,000    | \$85,000  | 1         | \$85,000     | \$0       | о         | \$0          | -37.0% | NA       |
| Ct Charles Darish (70020 70024 7002                     | 0 70047 70057 70070 70070      |           |           |              |           |           |              |           |           |              |        |          |
| St. Charles Parish (70030, 70031, 7003<br>70080, 70087) | 9, 10047, 10057, 10070, 10079, | \$129,000 | 1         | \$129,000    | \$113,000 | 2         | \$226,000    | \$95,000  | 1         | \$95,000     | 58.8%  | -12.4%   |
| St. John the Baptist Parish (70051, 700                 | 068, 70076, 70084)             | \$116,200 | 2         | \$232,400    | \$118,500 | 1         | \$118,500    | \$113,167 | 3         | \$339,500    | 2.0%   | -4.5%    |

## New Orleans Metropolitan Area Condominium Sales 1st Quarter (January, February & March) - 2019, 2020, 2021

|  |                                  |           | 2019, Qua | rter 1       |           | 2020, Qua | rter 1       |           | 2021, Qua | rter 1       | Avera  | ge Price |
|--|----------------------------------|-----------|-----------|--------------|-----------|-----------|--------------|-----------|-----------|--------------|--------|----------|
| Parish/City                                | Zip Code                         | Average   | Unit      | Gross        | Average   | Unit      | Gross        | Average   | Unit      | Gross        | Percen | t Change |
|  |                                  | Price     | Sales     | Sales        | Price     | Sales     | Sales        | Price     | Sales     | Sales        | 19-20  | 20-21    |
| St. Tammany Parish                         |                                  |           |           |              |           |           |              |           |           |              |        |          |
| Slidell                                    | 70458, 70460, 70461              | \$98,750  | 12        | \$1,185,000  | \$90,708  | 12        | \$1,088,500  | \$113,907 | 22        | \$2,505,950  | -8.1%  | 25.6%    |
| East St. Tammany Total                     |                                  | \$98,750  | 12        | \$1,185,000  | \$90,708  | 12        | \$1,088,500  | \$113,907 | 22        | \$2,505,950  | -8.1%  | 25.6%    |
| Covington                                  | 70433, 70435                     | \$218,643 | 7         | \$1,530,500  | \$122,100 | 5         | \$610,500    | \$126,833 | 6         | \$761,000    | -44.2% | 3.9%     |
| Mandeville                                 | 70448, 70471                     | \$129,408 | 12        | \$1,552,900  | \$160,932 | 19        | \$3,057,700  | \$210,844 | 27        | \$5,692,800  | 24.4%  | 31.0%    |
| West St. Tammany Total                     |                                  | \$162,284 | 19        | \$3,083,400  | \$152,842 | 24        | \$3,668,200  | \$195,570 | 33        | \$6,453,800  | -5.8%  | 28.0%    |
| St. Tammany Parish Total                   |                                  | \$137,690 | 31        | \$4,268,400  | \$132,131 | 36        | \$4,756,700  | \$162,905 | 55        | \$8,959,750  | -4.0%  | 23.3%    |
| <b>Tangipahoa Parish</b> (70401, 70403, 70 | 421, 70422, 70436, 70442, 70443, |           |           |              |           |           |              |           |           |              |        |          |
| 70444, 70446, 70454, 70456, 70466)         |                                  | \$0       | 0         | \$0          | \$92,250  | 2         | \$184,500    | \$92,833  | 3         | \$278,500    | NA     | 0.6%     |
| Metro New Orleans Total                    |                                  | \$250,364 | 246       | \$61,589,651 | \$265,604 | 256       | \$67,994,525 | \$228,511 | 220       | \$50,272,322 | 6.1%   | -14.0%   |

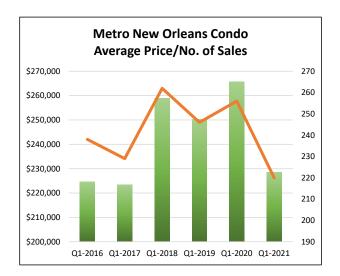
Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

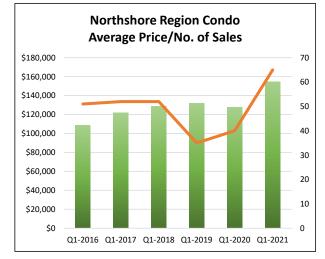
## Northshore Region Condominium Sales 1st Quarter (January, February & March) - 2019, 2020, 2021

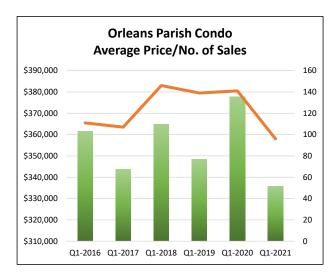
|  |                            |           | 2019, Qua | rter 1      |           | 2020, Qua | rter 1      |           | 2021, Qua | rter 1       | Avera   | ge Price |
|--|----------------------------|-----------|-----------|-------------|-----------|-----------|-------------|-----------|-----------|--------------|---------|----------|
| Parish/City                                | Zip Code                   | Average   | Unit      | Gross       | Average   | Unit      | Gross       | Average   | Unit      | Gross        | Percent | t Change |
|  |                            | Price     | Sales     | Sales       | Price     | Sales     | Sales       | Price     | Sales     | Sales        | 19-20   | 20-21    |
| St. Tammany Parish                         |                            |           |           |             |           |           |             |           |           |              |         |          |
| East St. Tammany                           |                            |           |           |             |           |           |             |           |           |              |         |          |
| Slidell                                    | 70458, 70460, 70461        | \$98,750  | 12        | \$1,185,000 | \$90,708  | 12        | \$1,088,500 | \$113,907 | 22        | \$2,505,950  | -8.1%   | 25.6%    |
| East St. Tammany Total                     |                            | \$98,750  | 12        | \$1,185,000 | \$90,708  | 12        | \$1,088,500 | \$113,907 | 22        | \$2,505,950  | -8.1%   | 25.6%    |
| West St. Tammany                           |                            |           |           |             |           |           |             |           |           |              |         |          |
| Covington                                  | 70433, 70435               | \$218,643 | 7         | \$1,530,500 | \$122,100 | 5         | \$610,500   | \$126,833 | 6         | \$761,000    | -44.2%  | 3.9%     |
| Mandeville                                 | 70448, 70471               | \$129,408 | 12        | \$1,552,900 | \$160,932 | 19        | \$3,057,700 | \$210,844 | 27        | \$5,692,800  | 24.4%   | 31.0%    |
| West St. Tammany Total                     |                            | \$162,284 | 19        | \$3,083,400 | \$152,842 | 24        | \$3,668,200 | \$195,570 | 33        | \$6,453,800  | -5.8%   | 28.0%    |
| St. Tammany Parish Total                   |                            | \$137,690 | 31        | \$4,268,400 | \$132,131 | 36        | \$4,756,700 | \$162,905 | 55        | \$8,959,750  | -4.0%   | 23.3%    |
| <b>Tangipahoa Parish</b> (70401, 70403, 70 | 0421, 70422, 70436, 70442, |           |           |             |           |           |             |           |           |              |         |          |
| 70443, 70444, 70446, 70454, 70456,         |                            | \$0       | 0         | \$0         | \$92,250  | 2         | \$184,500   | \$92,833  | 3         | \$278,500    | NA      | 0.6%     |
| Livingston Parish (70449, 70462, 707       | 706, 70711, 70726, 70733,  |           |           |             |           |           |             |           |           |              |         |          |
| 70744, 70754, 70785)                       |                            | \$87,500  | 4         | \$350,000   | \$88,000  | 2         | \$176,000   | \$114,857 | 7         | \$804,000    | 0.6%    | 30.5%    |
| Northshore Region Total                    |                            | \$131,954 | 35        | \$4,618,400 | \$127,930 | 40        | \$5,117,200 | \$154,496 | 65        | \$10,042,250 | -3.0%   | 20.8%    |

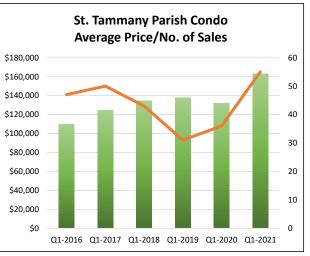
Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Divison Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

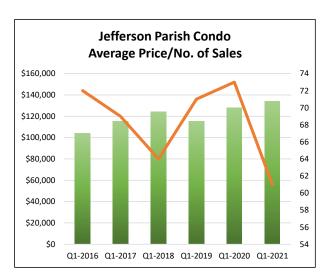
# Condominium Sales Graphs 1st Quarter (January, February & March) - 2016 - 2021

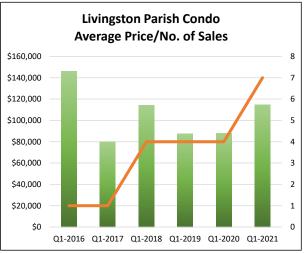












Average Price - Bar / No. of Sales - Line

# Residential Rentals 3-Plex, 4-Plex, Duplex/Double, Single Family and Townhouse Quarter 1: 2019, 2020, 2021

|                               |                     | 2            | 019, Quarte           | 1        | 1              |                     | 20           | 020, Quarte           | r 1      | 1              |                     | 2            | 021, Quarte           | r 1      | 1              |
|-------------------------------|---------------------|--------------|-----------------------|----------|----------------|---------------------|--------------|-----------------------|----------|----------------|---------------------|--------------|-----------------------|----------|----------------|
| Parish/City                   | Total No<br>Rentals | Ave<br>BR/BA | Ave Living<br>Area SF | Ave Rent | Ave<br>Rent/SF | Total No<br>Rentals | Ave<br>BR/BA | Ave Living<br>Area SF | Ave Rent | Ave<br>Rent/SF | Total No<br>Rentals | Ave<br>BR/BA | Ave Living<br>Area SF | Ave Rent | Ave<br>Rent/SF |
|                               |                     |              |                       |          |                |                     |              |                       |          |                |                     |              |                       |          |                |
| East Jefferson                | 253                 | 3/2          | 1,427                 | \$1,482  | \$1.04         | 238                 | 3/2          | 1,410                 | \$1,548  | \$1.10         | 228                 | 3/2          | 1,350                 | \$1,566  | \$1.22         |
| West Jefferson                | 113                 | 3/2          | 1,230                 | \$1,138  | \$0.93         | 105                 | 3/2          | 1,239                 | \$1,146  | \$0.92         | 70                  | 3/2          | 1,308                 | \$1,243  | \$1.05         |
| Jefferson Parish              | 366                 | 3/2          | 1,367                 | \$1,377  | \$1.01         | 343                 | 3/2          | 1,358                 | \$1,425  | \$1.05         | 298                 | 3/2          | 1,340                 | \$1,489  | \$1.11         |
| Westbank Orleans              | 47                  | 3/2          | 1,365                 | \$1,379  | \$1.01         | 32                  | 3/2          | 1,336                 | \$1,756  | \$1.31         | 28                  | 2/2          | 1,221                 | \$1,421  | \$1.26         |
| Central Orleans               | 578                 | 2/2          | 1,188                 | \$1,590  | \$1.34         | 585                 | 2/2          | 1,169                 | \$1,641  | \$1.40         | 616                 | 2/2          | 1,197                 | \$1,667  | \$1.45         |
| Eastern New Orleans           | 42                  | 3/2          | 1,300                 | \$1,077  | \$0.83         | 37                  | 3/2          | 1,395                 | \$1,244  | \$0.89         | 21                  | 3/2          | 1,338                 | \$1,151  | \$0.89         |
| Orleans Parish                | 667                 | 3/2          | 1,207                 | \$1,542  | \$1.28         | 654                 | 3/2          | 1,190                 | \$1,624  | \$1.36         | 665                 | 2/2          | 1,202                 | \$1,640  | \$1.42         |
| Plaquemines Parish            | 14                  | 3/2          | 1,252                 | \$1,229  | \$0.98         | 7                   | 3/2          | 1,778                 | \$1,682  | \$0.95         | 15                  | 3/2          | 1,372                 | \$1,566  | \$1.17         |
| St. Bernard Parish            | 24                  | 312          | 1,349                 | \$1,189  | \$0.88         | 20                  | 2/2          | 1,142                 | \$1,063  | \$0.93         | 22                  | 2/2          | 1,207                 | \$1,220  | \$1.06         |
| St. Charles Parish            | 31                  | 3/2          | 1,498                 | \$1,341  | \$0.90         | 28                  | 3/2          | 1,251                 | \$1,238  | \$0.99         | 23                  | 3/2          | 1,247                 | \$1,215  | \$1.00         |
| St. James Parish              | 0                   | 0            | 0                     | \$0      | \$0.00         | 1                   | 2/1          | 1,458                 | \$1,200  | \$0.82         | 4                   | 3/2          | 1,202                 | \$1,031  | \$0.88         |
| St. John the Baptist Parish   | 36                  | 3/2          | 1,316                 | \$1,122  | \$0.85         | 25                  | 3/2          | 1,260                 | \$1,134  | \$0.90         | 13                  | 3/2          | 1,688                 | \$1,450  | \$0.93         |
| East St. Tammany              | 148                 | 3/2          | 1,586                 | \$1,300  | \$0.82         | 128                 | 3/2          | 1,577                 | \$1,400  | \$0.89         | 108                 | 3/2          | 1,605                 | \$1,496  | \$0.96         |
| Central St. Tammany (Lacombe) | 7                   | 3/2          | 1,394                 | \$1,143  | \$0.82         | 3                   | 3/2          | 1,228                 | \$1,017  | \$0.83         | 1                   | 3/2          | 1,314                 | \$1,150  | \$0.88         |
| West St. Tammany              | 189                 | 3/2          | 1,622                 | \$1,500  | \$0.92         | 206                 | 3/2          | 1,659                 | \$1,550  | \$0.93         | 160                 | 3/2          | 1,521                 | \$1,568  | \$1.05         |
| St. Tammany Parish            | 344                 | 3/2          | 1,599                 | \$1,410  | \$0.88         | 337                 | 3/2          | 1,674                 | \$1,506  | \$0.90         | 269                 | 3/2          | 1,554                 | \$1,538  | \$1.01         |
| Tangipahoa Parish             | 87                  | 3/2          | 1,432                 | \$1,203  | \$0.84         | 120                 | 3/2          | 1,374                 | \$1,149  | \$0.84         | 85                  | 3/2          | 1,290                 | \$1,181  | \$0.94         |
| Washington Parish             | 2                   | 3/1          | 1,297                 | \$800    | \$0.62         | 4                   | 3/1          | 973                   | \$825    | \$0.85         | 3                   | 1/1          | 833                   | \$808    | \$0.98         |
| New Orleans Metro             | 1,571               | 3/2          | 1,353                 | \$1,433  | \$1.06         | 1,539               | 3/2          | 1,352                 | \$1,492  | \$1.10         | 1,397               | 2/2          | 1,312                 | \$1,541  | \$1.24         |

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

# Residential Rentals Condominiums Quarter 1: 2019, 2020, 2021

|                             |                     | 2            | 019, Quarte           | r 1      |                |                     | 2            | 020, Quarte           | r 1      |                |                     | 2            | 021, Quarte           | r 1      |                |
|-----------------------------|---------------------|--------------|-----------------------|----------|----------------|---------------------|--------------|-----------------------|----------|----------------|---------------------|--------------|-----------------------|----------|----------------|
| Parish/City                 | Total No<br>Rentals | Ave<br>BR/BA | Ave Living<br>Area SF | Ave Rent | Ave<br>Rent/SF | Total No<br>Rentals | Ave<br>BR/BA | Ave Living<br>Area SF | Ave Rent | Ave<br>Rent/SF | Total No<br>Rentals | Ave<br>BR/BA | Ave Living<br>Area SF | Ave Rent | Ave<br>Rent/SF |
|                             |                     |              |                       |          |                |                     |              |                       |          |                |                     |              |                       |          |                |
| East Jefferson              | 50                  | 2/2          | 942                   | \$1,114  | \$1.18         | 43                  | 2/2          | 1,033                 | \$1,294  | \$1.25         | 48                  | 2/2          | 992                   | \$1,190  | \$1.26         |
| West Jefferson              | 3                   | 2/2          | 1,163                 | \$1,100  | \$0.95         | 4                   | 2/2          | 1,102                 | \$1,130  | \$1.03         | 4                   | 3/3          | 1,277                 | \$1,293  | \$1.01         |
| Jefferson Parish            | 53                  | 2/2          | 955                   | \$1,113  | \$1.17         | 47                  | 2/2          | 1,039                 | \$1,280  | \$1.23         | 52                  | 2/2          | 1,014                 | \$1,198  | \$1.24         |
| Westbank Orleans            | 1                   | 2/2          | 1,041                 | \$800    | \$0.77         | 4                   | 2/2          | 1,006                 | \$1,383  | \$1.37         | 1                   | 1/1          | 700                   | \$695    | \$0.99         |
| Central Orleans             | 123                 | 2/1          | 980                   | \$1,963  | \$2.00         | 104                 | 1/1          | 879                   | \$1,924  | \$2.19         | 135                 | 1/1          | 892                   | \$1,914  | \$2.22         |
| Eastern New Orleans         | 0                   | NA           | NA                    | NA       | NA             | 1                   | 2/1          | 1,050                 | \$900    | \$0.86         | 0                   | NA           | NA                    | NA       | NA             |
| Orleans Parish              | 124                 | 2/1          | 981                   | \$1,954  | \$1.99         | 109                 | 1/1          | 886                   | \$1,895  | \$2.14         | 136                 | 1/1          | 890                   | \$1,905  | \$2.21         |
| St. Bernard Parish          | 0                   | NA           | NA                    | NA       | NA             | 1                   | 2/1          | 884                   | \$2,000  | \$2.26         | 0                   | NA           | NA                    | NA       | NA             |
| St. Charles Parish          | 1                   | 3/1          | 1,200                 | \$950    | \$0.79         | 2                   | 3/2          | 1,268                 | \$1,050  | \$0.83         | 1                   | 2/2          | 1,150                 | \$1,200  | \$1.04         |
| St. John the Baptist Parish | 4                   | 2/3          | 1,179                 | \$1,063  | \$0.90         | 1                   | 2/2          | 1,100                 | \$1,000  | \$0.91         | 1                   | 2/2          | 1,200                 | \$1,000  | \$0.83         |
| East St. Tammany            | 24                  | 2/2          | 1,125                 | \$1,001  | \$0.89         | 21                  | 2/2          | 1,162                 | \$1,102  | \$0.95         | 16                  | 2/2          | 1,136                 | \$1,143  | \$1.05         |
| West St. Tammany            | 27                  | 2/2          | 1,400                 | \$1,331  | \$0.95         | 24                  | 2/2          | 1,228                 | \$1,174  | \$0.96         | 19                  | 2/2          | 1,337                 | \$1,449  | \$1.10         |
| St. Tammany Parish          | 51                  | 3/2          | 1,599                 | \$1,410  | \$0.88         | 45                  | 3/2          | 1,674                 | \$1,506  | \$0.90         | 35                  | 2/2          | 1,245                 | \$1,309  | \$1.08         |
| Tangipahoa Parish           | 9                   | 2/2          | 1,061                 | \$936    | \$0.88         | 6                   | 2/2          | 1,076                 | \$913    | \$0.85         | 6                   | 2/3          | 1,135                 | \$896    | \$0.79         |
| New Orleans Metro           | 242                 | 2/2          | 1,043                 | \$1,549  | \$1.49         | 211                 | 2/2          | 996                   | \$1,557  | \$1.56         | 231                 | 2/2          | 981                   | \$1,622  | \$1.77         |

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research



INSTITUTE FOR ECONOMIC DEVELOPMENT & REAL ESTATE RESEARCH

# SINGLE FAMILY RESIDENTIAL SALES AND RENTALS

SECOND QUARTER: 2019, 2020 AND 2021

NEW ORLEANS METROPOLITAN AREA

& NORTHSHORE REGION

JULY 14, 2021

Note: Single family residential sales are now being compiled by zip code as the New Orleans Metropolitan Association of REALTORS <sup>®</sup> no longer requires the MLS area to be placed on listings/sales.

Zip Code Maps may be found at: https://www.zipmap.net/Louisiana.htm

|  |                           |           | 2019, Qua | rter 2        |           | 2020, Qua | rter 2        |           | 2021, Qua | irter 2       | Difference   | Avera   | ge Price |
|--|---------------------------|-----------|-----------|---------------|-----------|-----------|---------------|-----------|-----------|---------------|--------------|---------|----------|
| Parish/City                                  | Zip Code                  | Average   | Unit      | Gross         | Average   | Unit      | Gross         | Average   | Unit      | Gross         | No. of Sales | Percent | t Change |
|  |                           | Price     | Sales     | Sales         | Price     | Sales     | Sales         | Price     | Sales     | Sales         | 2020-2021    | 19-20   | 20-21    |
| Jefferson Parish                             |                           |           |           |               |           |           |               |           |           |               |              |         |          |
| Metairie                                     | 70001-70003, 70005-70006  | \$310,442 | 413       | \$128,212,548 | \$361,696 | 294       | \$106,338,631 | \$390,780 | 459       | \$179,367,978 | 165          | 16.5%   | 8.0%     |
| Kenner                                       | 70062, 70065              | \$321,132 | 130       | \$41,747,102  | \$249,546 | 110       | \$27,450,098  | \$294,441 | 147       | \$43,282,784  | 37           | -22.3%  | 18.0%    |
| Jefferson                                    | 70121                     | \$261,978 | 35        | \$9,169,225   | \$228,872 | 32        | \$7,323,900   | \$283,585 | 41        | \$11,627,000  | 9            | -12.6%  | 23.9%    |
| Harahan/River Ridge                          | 70123                     | \$314,658 | 72        | \$22,655,375  | \$317,494 | 58        | \$18,414,635  | \$353,743 | 108       | \$38,204,295  | 50           | 0.9%    | 11.4%    |
| East Jefferson Total                         |                           | \$310,437 | 650       | \$201,784,250 | \$322,930 | 494       | \$159,527,264 | \$360,903 | 755       | \$272,482,057 | 261          | 4.0%    | 11.8%    |
| Barataria                                    | 70036                     | \$230,000 | 1         | \$230,000     | \$250,000 | 1         | \$250,000     | \$210,000 | 2         | \$420,000     | 1            | 8.7%    | -16.0%   |
| Gretna/Terrytown                             | 70053, 70056              | \$184,280 | 116       | \$21,376,470  | \$223,027 | 110       | \$24,532,999  | \$229,135 | 166       | \$38,036,426  | 56           | 21.0%   | 2.7%     |
| Harvey                                       | 70058                     | \$170,137 | 86        | \$14,631,760  | \$203,132 | 53        | \$10,765,986  | \$235,658 | 78        | \$18,381,350  | 25           | 19.4%   | 16.0%    |
| Lafitte                                      | 70067                     | \$219,967 | 3         | \$659,900     | \$55,000  | 2         | \$110,000     | \$137,500 | 2         | \$275,000     | 0            | -75.0%  | 150.0%   |
| Marrero                                      | 70072                     | \$189,152 | 189       | \$35,749,763  | \$184,988 | 139       | \$25,713,284  | \$226,138 | 169       | \$38,217,362  | 30           | -2.2%   | 22.2%    |
| Westwego/Avondale/Bridge City                | 70094                     | \$140,039 | 54        | \$7,562,119   | \$148,620 | 61        | \$9,065,832   | \$189,784 | 82        | \$15,562,260  | 21           | 6.1%    | 27.7%    |
| West Jefferson Total                         |                           | \$178,641 | 449       | \$80,210,012  | \$192,454 | 366       | \$70,438,101  | \$222,229 | 499       | \$110,892,398 | 133          | 7.7%    | 15.5%    |
| Jefferson Parish Total                       |                           | \$256,592 | 1,099     | \$281,994,262 | \$267,402 | 860       | \$229,965,365 | \$305,721 | 1,254     | \$383,374,455 | 394          | 4.2%    | 14.3%    |
| Orleans Parish                               |                           |           |           |               |           |           |               |           |           |               |              |         |          |
| Westbank Orleans Total                       | 70114, 70131              | \$222,980 | 149       | \$33,223,996  | \$255,646 | 124       | \$31,700,054  | \$269,299 | 158       | \$42,549,254  | 34           | 14.6%   | 5.3%     |
| New Orleans                                  | 70112                     | \$234,250 | 4         | \$937,000     | \$319,667 | 3         | \$959,000     | \$381,167 | 6         | \$2,287,000   | 3            | 36.5%   | 19.2%    |
| New Orleans                                  | 70113                     | \$408,483 | 12        | \$4,901,800   | \$274,000 | 9         | \$2,466,000   | \$326,917 | 12        | \$3,923,000   | 3            | -32.9%  | 19.3%    |
| New Orleans                                  | 70115                     | \$635,334 | 114       | \$72,428,126  | \$680,656 | 85        | \$57,855,787  | \$761,115 | 109       | \$82,961,575  | 24           | 7.1%    | 11.8%    |
| New Orleans                                  | 70116                     | \$527,130 | 23        | \$12,124,000  | \$392,197 | 19        | \$7,451,745   | \$611,661 | 33        | \$20,184,800  | 14           | -25.6%  | 56.0%    |
| New Orleans                                  | 70117                     | \$269,572 | 91        | \$24,531,075  | \$217,369 | 60        | \$13,042,153  | \$330,572 | 112       | \$37,024,015  | 52           | -19.4%  | 52.1%    |
| New Orleans                                  | 70118                     | \$502,232 | 80        | \$40,178,550  | \$548,341 | 66        | \$36,190,504  | \$666,414 | 104       | \$69,307,054  | 38           | 9.2%    | 21.5%    |
| New Orleans                                  | 70119                     | \$351,888 | 57        | \$20,057,595  | \$335,438 | 55        | \$18,449,079  | \$392,547 | 89        | \$34,936,651  | 34           | -4.7%   | 17.0%    |
| New Orleans                                  | 70122                     | \$289,650 | 133       | \$38,523,400  | \$279,084 | 101       | \$28,187,462  | \$302,548 | 119       | \$36,003,225  | 18           | -3.6%   | 8.4%     |
| New Orleans                                  | 70124                     | \$522,321 | 113       | \$59,022,255  | \$549,083 | 83        | \$45,573,850  | \$608,516 | 169       | \$102,839,247 | 86           | 5.1%    | 10.8%    |
| New Orleans                                  | 70125                     | \$349,955 | 44        | \$15,398,000  | \$393,383 | 36        | \$14,161,788  | \$412,592 | 63        | \$25,993,311  | 27           | 12.4%   | 4.9%     |
| New Orleans                                  | 70130                     | \$664,118 | 17        | \$11,290,000  | \$667,724 | 17        | \$11,351,300  | \$790,337 | 26        | \$20,548,750  | 9            | 0.5%    | 18.4%    |
| Central Orleans Total                        |                           | \$435,163 | 688       | \$299,391,801 | \$441,365 | 534       | \$235,688,668 | \$517,825 | 842       | \$436,008,628 | 308          | 1.4%    | 17.3%    |
| Eastern New Orleans Total                    | 70126 - 70129             | \$151,485 | 128       | \$19,390,076  | \$175,542 | 117       | \$20,538,385  | \$197,515 | 149       | \$29,429,763  | 32           | 15.9%   | 12.5%    |
| Orleans Parish Total                         |                           | \$364,773 | 965       | \$352,005,873 | \$371,519 | 775       | \$287,927,107 | \$442,113 | 1,149     | \$507,987,645 | 374          | 1.8%    | 19.0%    |
| Plaquemines Parish (70037, 70040, 70         | 041, 70083, 70091, 70093) | \$192,714 | 79        | \$15,224,400  | \$321,027 | 42        | \$13,483,138  | \$336,041 | 72        | \$24,194,969  | 30           | 66.6%   | 4.7%     |
| <b>St. Bernard Parish</b> (70032, 70043, 700 | 75, 70085, 70092)         | \$132,027 | 185       | \$24,424,933  | \$191,824 | 129       | \$24,745,319  | \$235,920 | 187       | \$44,116,998  | 58           | 45.3%   | 23.0%    |

#### New Orleans Metropolitan Area Single-Family Residential Sales 2nd Quarter (April, May & June) - 2019, 2020, 2021

#### New Orleans Metropolitan Area Single-Family Residential Sales 2nd Quarter (April, May & June) - 2019, 2020, 2021

|                                       |                             |           | 2019, Qua | rter 2             |           | 2020, Qua | irter 2       |           | 2021, Qua | arter 2         | Difference   | Avera  | ge Price |
|---------------------------------------|-----------------------------|-----------|-----------|--------------------|-----------|-----------|---------------|-----------|-----------|-----------------|--------------|--------|----------|
| Parish/City                           | Zip Code                    | Average   | Unit      | Gross              | Average   | Unit      | Gross         | Average   | Unit      | Gross           | No. of Sales | Percen | t Change |
|                                       |                             | Price     | Sales     | Sales              | Price     | Sales     | Sales         | Price     | Sales     | Sales           | 2020-2021    | 19-20  | 20-21    |
| St. Charles Parish                    |                             |           |           |                    |           |           |               |           |           |                 |              |        |          |
| Eastbank                              | 70079, 70087                | \$269,404 | 28        | \$7,543,300        | \$205,790 | 21        | \$4,321,600   | \$205,427 | 32        | \$6,573,650     | 11           | -23.6% | -0.2%    |
| Westbank (70030, 70031, 70039,        | 70047, 70057, 70070, 70080) | \$171,283 | 156       | \$26,720,102       | \$252,702 | 91        | \$22,995,859  | \$302,434 | 114       | \$34,477,421    | 23           | 47.5%  | 19.7%    |
| St. Charles Parish Total              |                             | \$186,214 | 184       | \$34,263,402       | \$243,906 | 112       | \$27,317,459  | \$281,172 | 146       | \$41,051,071    | 34           | 31.0%  | 15.3%    |
| St. James Parish                      |                             |           |           |                    |           |           |               |           |           |                 |              |        |          |
| Eastbank                              | 70052, 70071, 70723, 70763  | \$104,383 | 9         | \$939 <i>,</i> 450 | \$149,300 | 10        | \$1,493,000   | \$244,600 | 11        | \$2,690,600     | 1            | 43.0%  | 63.8%    |
| Westbank                              | 70086, 70090                | \$132,000 | 3         | \$396,001          | \$189,999 | 3         | \$569,996     | \$145,000 | 3         | \$435,000       | 0            | 43.9%  | -23.7%   |
| St. James Parish Total                |                             | \$111,288 | 12        | \$1,335,451        | \$158,692 | 13        | \$2,062,996   | \$223,257 | 14        | \$3,125,600     | 1            | 42.6%  | 40.7%    |
| St. John the Baptist Parish           |                             |           |           |                    |           |           |               |           |           |                 |              |        |          |
| Eastbank                              | 70051, 70068, 70076, 70084  | \$134,534 | 129       | \$17,354,932       | \$177,978 | 92        | \$16,374,010  | \$198,323 | 116       | \$23,005,509    | 24           | 32.3%  | 11.4%    |
| Westbank                              | 70049                       | \$45,000  | 1         | \$45,000           | \$0       | 0         | \$0           | \$175,000 | 1         | \$175,000       | 1            | NA     | NA       |
| St. John the Baptist Parish Total     |                             | \$133,846 | 130       | \$17,399,932       | \$177,978 | 92        | \$16,374,010  | \$198,124 | 117       | \$23,180,509    | 25           | 33.0%  | 11.3%    |
| St. Tammany Parish                    |                             |           |           |                    |           |           |               |           |           |                 |              |        |          |
| East St. Tammany                      |                             |           |           |                    |           |           |               |           |           |                 |              |        |          |
| Pearl River                           | 70452                       | \$197,844 | 53        | \$10,485,750       | \$177,978 | 92        | \$16,374,010  | \$284,098 | 47        | \$13,352,585    | -45          | -10.0% | 59.6%    |
| Slidell                               | 70458, 70460, 70461         | \$138,702 | 623       | \$86,411,508       | \$0       | 0         | \$0           | \$266,154 | 464       | \$123,495,615   | 464          | NA     | NA       |
| East St. Tammany Total                |                             | \$143,339 | 676       | \$96,897,258       | \$177,978 | 92        | \$16,374,010  | \$267,805 | 511       | \$136,848,200   | 419          | 24.2%  | 50.5%    |
| Lacombe (Central St. Tammany)         | 70445                       | \$135,003 | 65        | \$8,775,226        | \$228,503 | 36        | \$8,226,100   | \$230,315 | 64        | \$14,740,159    | 28           | 69.3%  | 0.8%     |
| West St. Tammany                      |                             |           |           |                    |           |           |               |           |           |                 |              |        |          |
| Abita Springs                         | 70420                       | \$142,521 | 48        | \$6,841,000        | \$227,791 | 32        | \$7,289,300   | \$314,850 | 45        | \$14,168,270    | 13           | 59.8%  | 38.2%    |
| Bush                                  | 70431                       | \$197,656 | 13        | \$2,569,530        | \$208,400 | 11        | \$2,292,400   | \$272,541 | 11        | \$2,997,950     | 0            | 5.4%   | 30.8%    |
| Covington                             | 70433, 70435                | \$227,460 | 502       | \$114,184,711      | \$303,362 | 300       | \$91,008,485  | \$364,262 | 417       | \$151,897,082   | 117          | 33.4%  | 20.1%    |
| Folsom                                | 70437                       | \$261,109 | 49        | \$12,794,347       | \$346,248 | 21        | \$7,271,200   | \$478,459 | 27        | \$12,918,400    | 6            | 32.6%  | 38.2%    |
| Madisonville                          | 70447                       | \$284,858 | 176       | \$50,134,980       | \$326,133 | 145       | \$47,289,298  | \$385,940 | 149       | \$57,505,006    | 4            | 14.5%  | 18.3%    |
| Mandeville                            | 70448, 70471                | \$208,366 | 422       | \$87,930,241       | \$341,807 | 173       | \$59,132,645  | \$381,053 | 249       | \$94,882,093    | 76           | 64.0%  | 11.5%    |
| West St. Tammany Total                |                             | \$226,822 | 1,210     | \$274,454,809      | \$314,198 | 682       | \$214,283,328 | \$372,348 | 898       | \$334,368,801   | 216          | 38.5%  | 18.5%    |
| St. Tammany Parish Total              |                             | \$194,837 | 1,951     | \$380,127,293      | \$294,918 | 810       | \$238,883,438 | \$329,910 | 1,473     | \$485,957,160   | 663          | 51.4%  | 11.9%    |
| Tangipahoa Parish (70401, 70403, 704  | 21, 70422, 70436, 70442,    |           |           |                    |           |           |               |           |           |                 |              |        |          |
| 70443, 70444, 70446, 70454, 70456, 70 |                             | \$134,368 | 642       | \$86,264,460       | \$195,804 | 416       | \$81,454,301  | \$219,592 | 479       | \$105,184,372   | 63           | 45.7%  | 12.1%    |
| Washington Parish                     | 70426, 70427, 70438, 70450  | \$122,357 | 65        | \$7,953,226        | \$179,421 | 68        | \$12,200,648  | \$148,362 | 61        | \$9,050,075     | -7           | 46.6%  | -17.3%   |
| Metro New Orleans Total               |                             | \$226.091 | 5,312     | \$1,200,993,232    | \$281.704 | 3.317     | \$934,413,781 | \$328,599 | 4.952     | \$1,627,222,854 | 1.635        | 24.6%  | 16.6%    |

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network

Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

UNO Institute for Economic Development & Real Estate Research Quarterly Housing Update Q2-2021 2

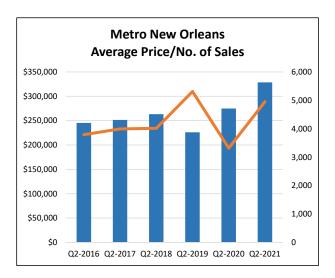
#### Northshore Region Single-Family Residential Sales 2nd Quarter (April, May and June) - 2019, 2020, 2021

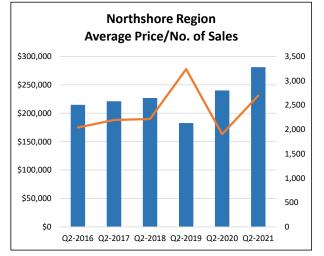
|  |                            |           | 2019, Qua | rter 2        |           | 2020, Qua | rter 2        |           | 2021, Qua | rter 2        | Difference   | Avera   | ge Price |
|--|----------------------------|-----------|-----------|---------------|-----------|-----------|---------------|-----------|-----------|---------------|--------------|---------|----------|
| Parish/City                            | Zip Code                   | Average   | Unit      | Gross         | Average   | Unit      | Gross         | Average   | Unit      | Gross         | No. of Sales | Percent | Change   |
|  |                            | Price     | Sales     | Sales         | Price     | Sales     | Sales         | Price     | Sales     | Sales         | 2020-2021    | 19-20   | 20-21    |
| St. Tammany Parish                     |                            |           |           |               |           |           |               |           |           |               |              |         |          |
| East St. Tammany                       |                            |           |           |               |           |           |               |           |           |               |              |         |          |
| Pearl River                            | 70452                      | \$197,844 | 53        | \$10,485,750  | \$177,978 | 92        | \$16,374,010  | \$284,098 | 47        | \$13,352,585  | -45          | -10.0%  | 59.6%    |
| Slidell                                | 70458, 70460, 70461        | \$138,702 | 623       | \$86,411,508  | \$0       | 0         | \$0           | \$266,154 | 464       | \$123,495,615 | 464          | NA      | NA       |
| East St. Tammany Total                 |                            | \$143,339 | 676       | \$96,897,258  | \$177,978 | 92        | \$16,374,010  | \$267,805 | 511       | \$136,848,200 | 419          | 24.2%   | 50.5%    |
| Lacombe (Central St. Tammany)          | 70445                      | \$135,003 | 65        | \$8,775,226   | \$228,503 | 36        | \$8,226,100   | \$230,315 | 64        | \$14,740,159  | 28           | 69.3%   | 0.8%     |
| West St. Tammany                       |                            |           |           |               |           |           |               |           |           |               |              |         |          |
| Abita Springs                          | 70420                      | \$142,521 | 48        | \$6,841,000   | \$227,791 | 32        | \$7,289,300   | \$314,850 | 45        | \$14,168,270  | 13           | 59.8%   | 38.2%    |
| Bush                                   | 70431                      | \$197,656 | 13        | \$2,569,530   | \$208,400 | 11        | \$2,292,400   | \$272,541 | 11        | \$2,997,950   | 0            | 5.4%    | 30.8%    |
| Covington                              | 70433, 70435               | \$227,460 | 502       | \$114,184,711 | \$303,362 | 300       | \$91,008,485  | \$364,262 | 417       | \$151,897,082 | 117          | 33.4%   | 20.1%    |
| Folsom                                 | 70437                      | \$261,109 | 49        | \$12,794,347  | \$346,248 | 21        | \$7,271,200   | \$478,459 | 27        | \$12,918,400  | 6            | 32.6%   | 38.2%    |
| Madisonville                           | 70447                      | \$284,858 | 176       | \$50,134,980  | \$326,133 | 145       | \$47,289,298  | \$385,940 | 149       | \$57,505,006  | 4            | 14.5%   | 18.3%    |
| Mandeville                             | 70448, 70471               | \$208,366 | 422       | \$87,930,241  | \$341,807 | 173       | \$59,132,645  | \$381,053 | 249       | \$94,882,093  | 76           | 64.0%   | 11.5%    |
| West St. Tammany Total                 |                            | \$226,822 | 1210      | \$274,454,809 | \$314,198 | 682       | \$214,283,328 | \$372,348 | 898       | \$334,368,801 | 216          | 38.5%   | 18.5%    |
| St. Tammany Parish Total               |                            | \$194,837 | 1,951     | \$380,127,293 | \$294,918 | 810       | \$238,883,438 | \$329,910 | 1,473     | \$485,957,160 | 663          | 51.4%   | 11.9%    |
| Tangipahoa Parish (70401, 70403, 704   | 21, 70422, 70436, 70442,   |           |           |               |           |           |               |           |           |               |              |         |          |
| 70443, 70444, 70446, 70454, 70456, 70  | 466)                       | \$134,368 | 642       | \$86,264,460  | \$195,804 | 416       | \$81,454,301  | \$219,592 | 479       | \$105,184,372 | 63           | 45.7%   | 12.1%    |
| Washington Parish                      | 70426, 70427, 70438, 70450 | \$122,357 | 65        | \$7,953,226   | \$179,421 | 68        | \$12,200,648  | \$148,362 | 61        | \$9,050,075   | -7           | 46.6%   | -17.3%   |
| Livingston Parish (70449, 70462, 70706 | 5, 70711, 70726, 70733,    |           |           |               |           |           |               |           |           |               |              |         |          |
| 70744, 70754, 70785)                   |                            | \$202,000 | 577       | \$116,554,000 | \$204,084 | 609       | \$124,287,000 | \$230,298 | 681       | \$156,833,000 | 72           | 1.0%    | 12.8%    |
| St. Helena Parish                      | 70441, 70453               | \$253,667 | 4         | \$1,014,667   | \$0       | о         | \$0           | \$0       | 0         | \$0           | о            | NA      | NA       |
| Northshore Region Total                |                            | \$182,746 | 3,239     | \$591,913,646 | \$240,055 | 1,903     | \$456,825,387 | \$281,004 | 2,694     | \$757,024,607 | 791          | 31.4%   | 17.1%    |

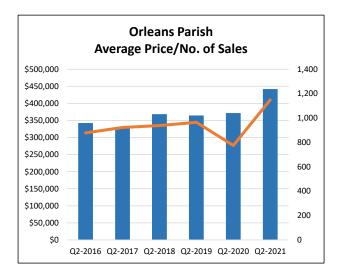
Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Divison Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

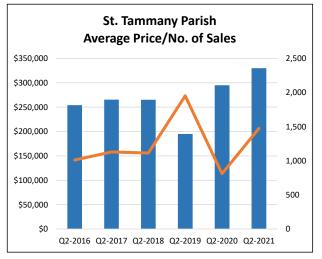
# Single Family Sales Graphs

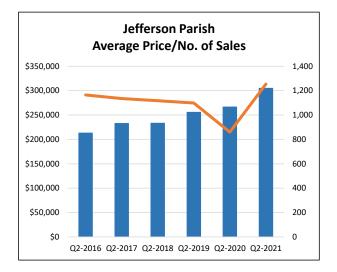
2nd Quarter (April, May, June) - 2016 - 2021

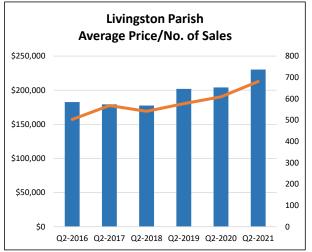














|  |                             |           | 2019, Quar | ter 2        |           | 2020, Qua | rter 2       |           | 2021, Qua | rter 2        | Difference   | Avera   | ge Price |
|--|-----------------------------|-----------|------------|--------------|-----------|-----------|--------------|-----------|-----------|---------------|--------------|---------|----------|
| Parish/City                              | Zip Code                    | Average   | Unit       | Gross        | Average   | Unit      | Gross        | Average   | Unit      | Gross         | No. of Sales | Percent | t Change |
|  | -                           | Price     | Sales      | Sales        | Price     | Sales     | Sales        | Price     | Sales     | Sales         | 2020-2021    | 19-20   | 20-21    |
| Jefferson Parish                         |                             |           |            |              |           |           |              |           |           |               |              |         |          |
| Metairie                                 | 70001-70003, 70005-70006    | \$126,033 | 50         | \$6,301,650  | \$156,585 | 23        | \$3,601,450  | \$115,312 | 57        | \$6,572,800   | 34           | 24.2%   | -26.4%   |
| Kenner                                   | 70062, 70065                | \$113,745 | 24         | \$2,729,883  | \$120,573 | 11        | \$1,326,300  | \$127,532 | 25        | \$3,188,300   | 14           | 6.0%    | 5.8%     |
| Jefferson                                | 70121                       | \$201,375 | 4          | \$805,500    | \$134,500 | 1         | \$134,500    | \$199,417 | 6         | \$1,196,500   | 5            | -33.2%  | 48.3%    |
| Harahan/River Ridge                      | 70123                       | \$133,750 | 2          | \$267,500    | \$149,000 | 1         | \$149,000    | \$147,000 | 2         | \$294,000     | 1            | 11.4%   | -1.3%    |
| East Jefferson Total                     |                             | \$126,307 | 80         | \$10,104,533 | \$144,757 | 36        | \$5,211,250  | \$125,018 | 90        | \$11,251,600  | 54           | 14.6%   | -13.6%   |
| Gretna/Terrytown                         | 70053, 70056                | \$0       | 0          | \$0          | \$51,000  | 1         | \$51,000     | \$68,500  | 2         | \$137,000     | 1            | NA      | 34.3%    |
| Harvey                                   | 70058                       | \$83,600  | 5          | \$418,000    | \$97,000  | 4         | \$388,000    | \$92,875  | 4         | \$371,500     | 0            | 16.0%   | -4.3%    |
| West Jefferson Total                     |                             | \$83,600  | 5          | \$418,000    | \$87,800  | 5         | \$439,000    | \$84,750  | 6         | \$508,500     | 1            | 5.0%    | -3.5%    |
| Jefferson Parish Total                   |                             | \$123,795 | 85         | \$10,522,533 | \$137,811 | 41        | \$5,650,250  | \$122,501 | 96        | \$11,760,100  | 55           | 11.3%   | -11.1%   |
| Orleans Parish                           |                             |           |            |              |           |           |              |           |           |               |              |         |          |
| Westbank Orleans Total                   | 70114, 70131                | \$45,000  | 1          | \$45,000     | \$159,195 | 2         | \$318,390    | \$193,500 | 1         | \$193,500     | -1           | 253.8%  | 21.5%    |
| New Orleans                              | 70112                       | \$292,643 | 7          | \$2,048,500  | \$363,700 | 2         | \$727,400    | \$297,164 | 14        | \$4,160,300   | 12           | 24.3%   | -18.3%   |
| New Orleans                              | 70113                       | \$831,125 | 8          | \$6,649,000  | \$966,433 | 6         | \$5,798,600  | \$756,800 | 10        | \$7,568,000   | 4            | 16.3%   | -21.7%   |
| New Orleans                              | 70115                       | \$384,191 | 44         | \$16,904,400 | \$306,682 | 11        | \$3,373,500  | \$334,142 | 38        | \$12,697,400  | 27           | -20.2%  | 9.0%     |
| New Orleans                              | 70116                       | \$415,619 | 21         | \$8,728,000  | \$316,591 | 11        | \$3,482,500  | \$384,118 | 40        | \$15,364,702  | 29           | -23.8%  | 21.3%    |
| New Orleans                              | 70117                       | \$423,000 | 3          | \$1,269,000  | \$415,000 | 4         | \$1,660,000  | \$334,833 | 12        | \$4,018,000   | 8            | -1.9%   | -19.3%   |
| New Orleans                              | 70118                       | \$325,547 | 18         | \$5,859,850  | \$226,800 | 10        | \$2,268,000  | \$307,614 | 19        | \$5,844,671   | 9            | -30.3%  | 35.6%    |
| New Orleans                              | 70119                       | \$232,000 | 2          | \$464,000    | \$432,500 | 2         | \$865,000    | \$175,000 | 3         | \$525,000     | 1            | 86.4%   | -59.5%   |
| New Orleans                              | 70124                       | \$330,780 | 16         | \$5,292,475  | \$260,750 | 4         | \$1,043,000  | \$597,400 | 12        | \$7,168,800   | 8            | -21.2%  | 129.1%   |
| New Orleans                              | 70125                       | \$195,000 | 2          | \$390,000    | \$190,000 | 1         | \$190,000    | \$0       | 0         | \$0           | -1           | -2.6%   | NA       |
| New Orleans                              | 70130                       | \$370,160 | 65         | \$24,060,425 | \$389,826 | 38        | \$14,813,400 | \$468,780 | 99        | \$46,409,249  | 61           | 5.3%    | 20.3%    |
| Central Orleans Total                    |                             | \$385,299 | 186        | \$71,665,650 | \$384,510 | 89        | \$34,221,400 | \$420,065 | 247       | \$103,756,122 | 158          | -0.2%   | 9.2%     |
| Eastern New Orleans Total                | 70126 - 70129               | \$49,355  | 1          | \$49,355     | \$0       | 0         | \$0          | \$0       | 0         | \$0           | 0            | NA      | NA       |
| Orleans Parish Total                     |                             | \$381,702 | 188        | \$71,760,005 | \$379,558 | 91        | \$34,539,790 | \$419,152 | 248       | \$103,949,622 | 157          | -0.6%   | 10.4%    |
| <b>St. Bernard Parish</b> (70032, 70043  | , 70075, 70085, 70092)      | \$145,000 | 1          | \$145,000    | \$0       | о         | \$0          | \$180,000 | 1         | \$180,000     | 1            | NA      | NA       |
| <b>St. Charles Parish</b> (70030, 70031, | 70039, 70047, 70057, 70070, | \$0       | 0          | ćo           | \$0       |           | ćo           | 60        |           | <u>ća</u>     | o            | NA      | NA       |
| 70079, 70080, 70087)                     |                             | <i>Ş0</i> | U          | \$0          | \$U       | 0         | \$0          | \$0       | 0         | \$0           | 0            | NA      | NA       |

### New Orleans Metropolitan Area Condominium Sales 2nd Quarter (April, May, June) - 2019, 2020, 2021

|  |                             | :         | 2019, Quart | ter 2        |           | 2020, Qua | rter 2       |           | 2021, Qua | rter 2        | Difference   | Avera   | ge Price |
|--|-----------------------------|-----------|-------------|--------------|-----------|-----------|--------------|-----------|-----------|---------------|--------------|---------|----------|
| Parish/City                                  | Zip Code                    | Average   | Unit        | Gross        | Average   | Unit      | Gross        | Average   | Unit      | Gross         | No. of Sales | Percent | t Change |
|  |                             | Price     | Sales       | Sales        | Price     | Sales     | Sales        | Price     | Sales     | Sales         | 2020-2021    | 19-20   | 20-21    |
| <b>St. John the Baptist Parish</b> (70049, 2 | 70051, 70068, 70076, 70084) | \$115,000 | 1           | \$115,000    | \$118,500 | 2         | \$237,000    | \$115,333 | 3         | \$346,000     | 1            | 3.0%    | -2.7%    |
| St. Tammany Parish                           |                             |           |             |              |           |           |              |           |           |               |              |         |          |
| Slidell                                      | 70458, 70460, 70461         | \$116,946 | 13          | \$1,520,300  | \$89,831  | 16        | \$1,437,300  | \$108,887 | 27        | \$2,939,961   | 11           | -23.2%  | 21.2%    |
| East St. Tammany Total                       |                             | \$116,946 | 13          | \$1,520,300  | \$89,831  | 16        | \$1,437,300  | \$108,887 | 27        | \$2,939,961   | 11           | -23.2%  | 21.2%    |
| Covington                                    | 70433, 70435                | \$219,900 | 6           | \$1,319,400  | \$108,560 | 11        | \$1,194,160  | \$163,040 | 17        | \$2,771,677   | 6            | -50.6%  | 50.2%    |
| Madisonville                                 | 70447                       | \$0       | 0           | \$0          | \$299,999 | 1         | \$299,999    | \$255,000 | 2         | \$510,000     | 1            | NA      | -15.0%   |
| Mandeville                                   | 70448, 70471                | \$180,193 | 27          | \$4,865,200  | \$162,270 | 15        | \$2,434,050  | \$174,457 | 23        | \$4,012,500   | 8            | -9.9%   | 7.5%     |
| West St. Tammany Total                       |                             | \$187,412 | 33          | \$6,184,600  | \$145,489 | 27        | \$3,928,209  | \$173,671 | 42        | \$7,294,177   | 15           | -22.4%  | 19.4%    |
| St. Tammany Parish Total                     |                             | \$167,498 | 46          | \$7,704,900  | \$124,779 | 43        | \$5,365,509  | \$148,321 | 69        | \$10,234,138  | 26           | -25.5%  | 18.9%    |
| <b>Tangipahoa Parish</b> (70401, 70403, 7    | 70421, 70422, 70436, 70442, |           |             |              |           |           |              |           |           |               |              |         |          |
| 70443, 70444, 70446, 70454, 70456,           | , 70466)                    | \$88,000  | 1           | \$88,000     | \$57,500  | 2         | \$115,000    | \$96,500  | 7         | \$675,500     | 5            | -34.7%  | 67.8%    |
| Metro New Orleans Total                      |                             | \$280,545 | 322         | \$90,335,438 | \$256,467 | 179       | \$45,907,549 | \$299,871 | 424       | \$127,145,360 | 245          | -8.6%   | 16.9%    |

#### New Orleans Metropolitan Area Condominium Sales 2nd Quarter (April, May, June) - 2019, 2020, 2021

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network

Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

#### Northshore Region Condominium Sales 2nd Quarter (April, May, June) - 2019, 2020, 2021

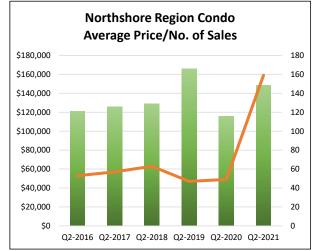
|   |                             |           | 2019, Quar | ter 2       |           | 2019, Quar | ter 2       |           | 2021, Quar | ter 2        | Difference   | Avera   | ge Price |
|---|-----------------------------|-----------|------------|-------------|-----------|------------|-------------|-----------|------------|--------------|--------------|---------|----------|
| Parish/City                               | Zip Code                    | Average   | Unit       | Gross       | Average   | Unit       | Gross       | Average   | Unit       | Gross        | No. of Sales | Percent | t Change |
|   |                             | Price     | Sales      | Sales       | Price     | Sales      | Sales       | Price     | Sales      | Sales        | 2020-2021    | 19-20   | 20-21    |
| St. Tammany Parish                        |                             |           |            |             |           |            |             |           |            |              |              |         |          |
| East St. Tammany                          |                             |           |            |             |           |            |             |           |            |              |              |         |          |
| Slidell                                   | 70458, 70460, 70461         | \$116,946 | 13         | \$1,520,300 | \$89,831  | 16         | \$1,437,300 | \$108,887 | 27         | \$2,939,961  | 11           | -23.2%  | 21.2%    |
| East St. Tammany Total                    |                             | \$116,946 | 13         | \$1,520,300 | \$89,831  | 16         | \$1,437,300 | \$108,887 | 27         | \$2,939,961  | 11           | -23.2%  | 21.2%    |
| West St. Tammany                          |                             |           |            |             |           |            |             |           |            |              |              |         |          |
| Covington                                 | 70433, 70435                | \$219,900 | 6          | \$1,319,400 | \$108,560 | 11         | \$1,194,160 | \$163,040 | 17         | \$2,771,677  | 6            | -50.6%  | 50.2%    |
| Madisonville                              | 70447                       | \$0       | 0          | \$0         | \$299,999 | 1          | \$299,999   | \$255,000 | 2          | \$510,000    | 1            | NA      | -15.0%   |
| Mandeville                                | 70448, 70471                | \$180,193 | 27         | \$4,865,200 | \$162,270 | 15         | \$2,434,050 | \$174,457 | 23         | \$4,012,500  | 8            | -9.9%   | 7.5%     |
| West St. Tammany Total                    |                             | \$187,412 | 33         | \$6,184,600 | \$145,489 | 27         | \$3,928,209 | \$173,671 | 42         | \$7,294,177  | 15           | -22.4%  | 19.4%    |
| St. Tammany Parish Total                  |                             | \$167,498 | 46         | \$7,704,900 | \$124,779 | 43         | \$5,365,509 | \$148,321 | 69         | \$10,234,138 | 26           | -25.5%  | 18.9%    |
| <b>Tangipahoa Parish</b> (70401, 70403, 7 | 70421, 70422, 70436, 70442, |           |            |             |           |            |             |           |            |              |              |         |          |
| 70443, 70444, 70446, 70454, 70456,        |                             | \$88,000  | 1          | \$88,000    | \$57,500  | 2          | \$115,000   | \$151,230 | 86         | \$13,005,815 | 84           | -34.7%  | 163.0%   |
| Livingston Parish (70449, 70462, 70       | 706, 70711, 70726, 70733,   |           |            |             |           |            |             |           |            |              |              |         |          |
| 70744, 70754, 70785)                      |                             | \$0       | 0          | \$0         | \$49,500  | 4          | \$198,000   | \$100,250 | 4          | \$401,000    | 0            | NA      | 102.5%   |
| Northshore Region Total                   |                             | \$165,806 | 47         | \$7,792,900 | \$115,888 | 49         | \$5,678,509 | \$148,685 | 159        | \$23,640,953 | 110          | -30.1%  | 28.3%    |

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Divison Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

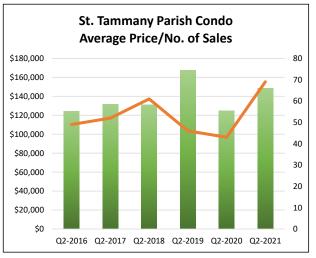
### Condominium Sales Graphs

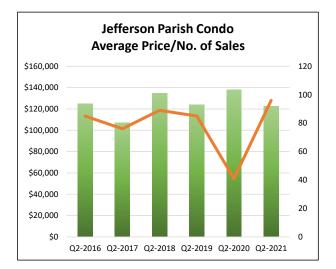
2nd Quarter (April, May, June) - 2016 - 2021

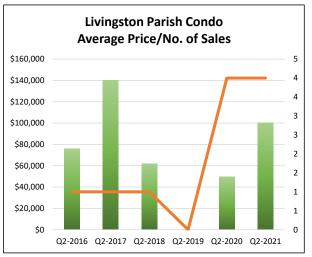














|                               |                     | 2            | 019, Quarte           | r 2      | 1              |                     | 2            | 020, Quarte           | r 2      |                |                     | 20           | 021, Quarte           | r 2      | I              |
|-------------------------------|---------------------|--------------|-----------------------|----------|----------------|---------------------|--------------|-----------------------|----------|----------------|---------------------|--------------|-----------------------|----------|----------------|
| Parish/City                   | Total No<br>Rentals | Ave<br>BR/BA | Ave Living<br>Area SF | Ave Rent | Ave<br>Rent/SF | Total No<br>Rentals | Ave<br>BR/BA | Ave Living<br>Area SF | Ave Rent | Ave<br>Rent/SF | Total No<br>Rentals | Ave<br>BR/BA | Ave Living<br>Area SF | Ave Rent | Ave<br>Rent/SF |
|                               |                     |              |                       |          |                |                     |              |                       |          |                |                     |              |                       |          |                |
| East Jefferson                | 300                 | 3/2          | 1,501                 | \$1,640  | \$1.13         | 253                 | 3/2          | 1,466                 | \$1,618  | \$1.15         | 267                 | 3/2          | 1,423                 | \$1,695  | \$1.24         |
| West Jefferson                | 105                 | 3/2          | 1,302                 | \$1,235  | \$0.99         | 88                  | 3/2          | 1,202                 | \$1,193  | \$1.03         | 77                  | 3/2          | 1,145                 | \$1,172  | \$1.06         |
| Jefferson Parish              | 405                 | 3/2          | 1,446                 | \$1,534  | \$1.09         | 341                 | 3/2          | 1,398                 | \$1,508  | \$1.12         | 344                 | 3/2          | 1,361                 | \$1,577  | \$1.20         |
|                               |                     |              |                       | 4        |                |                     | a /a         |                       |          |                |                     | a (a         |                       |          | 4              |
| Westbank Orleans              | 48                  | 2/1          | 1,166                 | \$1,217  | \$1.22         | 34                  | 3/2          | 1,583                 | \$1,550  | \$1.07         | 32                  | 3/2          | 1,181                 | \$1,321  | \$1.25         |
| Central Orleans               | 825                 | 2/3          | 1,233                 | \$1,710  | \$1.43         | 931                 | 2/3          | 1,189                 | \$1,617  | \$1.43         | 882                 | 2/2          | 1,195                 | \$1,920  | \$1.76         |
| Eastern New Orleans           | 26                  | 3/2          | 1,224                 | \$1,094  | \$0.93         | 30                  | 3/2          | 1,430                 | \$1,272  | \$0.94         | 26                  | 3/2          | 1,324                 | \$1,301  | \$1.01         |
| Orleans Parish                | 899                 | 2/3          | 1,229                 | \$1,665  | \$1.41         | 995                 | 2/3          | 1,209                 | \$1,603  | \$1.40         | 940                 | 2/2          | 1,198                 | \$1,883  | \$1.72         |
| Plaquemines Parish            | 14                  | 3/2          | 1,561                 | \$1,532  | \$1.06         | 9                   | 3/2          | 1,520                 | \$1,442  | \$0.98         | 16                  | 3/2          | 1,592                 | \$1,643  | \$1.10         |
| St. Bernard Parish            | 13                  | 2/1          | 1,159                 | \$1,098  | \$1.05         | 24                  | 3/2          | 1,161                 | \$1,186  | \$1.06         | 14                  | 3/2          | 1,960                 | \$1,940  | \$0.99         |
| St. Charles Parish            | 33                  | 3/2          | 1,410                 | \$1,374  | \$0.99         | 20                  | 3/2          | 1,460                 | \$1,316  | \$0.91         | 27                  | 3/2          | 1,387                 | \$1,395  | \$1.02         |
| St. James Parish              | 0                   | 0            | 0                     | \$0      | \$0.00         | 0                   | 0            | 0                     | \$0      | \$0.00         | 0                   | 0            | 0                     | \$0      | \$0.00         |
| St. John the Baptist Parish   | 19                  | 3/2          | 1,466                 | \$1,245  | \$0.87         | 27                  | 3/2          | 1,365                 | \$1,182  | \$0.90         | 11                  | 3/2          | 1,449                 | \$1,286  | \$0.95         |
| East St. Tammany              | 157                 | 3/2          | 1,628                 | \$2,437  | \$1.49         | 140                 | 3/2          | 1,707                 | \$1,511  | \$0.91         | 92                  | 3/2          | 1,618                 | \$1,537  | \$0.97         |
| Central St. Tammany (Lacombe) | 5                   | 3/2          | 1,320                 | \$1,070  | \$0.84         | 5                   | 3/1          | 1,260                 | \$1,160  | \$0.92         | 3                   | 2/2          | 1,123                 | \$1,183  | \$1.07         |
| West St. Tammany              | 247                 | 3/2          | 1,320                 | \$1,070  | \$0.84         | 217                 | 3/2          | 1,599                 | \$1,555  | \$0.99         | 174                 | 3/2          | 1,673                 | \$1,879  | \$1.11         |
| St. Tammany Parish            | 409                 | 3/2          | 1,655                 | \$1,885  | \$1.15         | 362                 | 3/2          | 1,636                 | \$1,532  | \$0.99         | 269                 | 3/2          | 1,648                 | \$1,754  | \$1.06         |
| Tangipahoa Parish             | 98                  | 3/2          | 1,415                 | \$1,197  | <b>\$0.87</b>  | 119                 | 3/2          | 1,402                 | \$1,151  | \$0.86         | 91                  | 3/2          | 1,303                 | \$1,197  | \$0.94         |
| Washington Parish             | 2                   | 2/2          | 1,141                 | \$650    | \$0.75         | 6                   | 3/1          | 1,217                 | \$825    | \$0.71         | 4                   | 2/1          | 1,209                 | \$881    | \$0.79         |
| New Orleans Metro             | 1,892               | 3/2          | 1,385                 | \$1,645  | \$1.24         | 1,903               | 3/3          | 1,342                 | \$1,527  | \$1.21         | 1,716               | 2/2          | 1,322                 | \$1,744  | \$1.44         |

# Residential Rentals 3-Plex, 4-Plex, Duplex/Double, Single Family and Townhouse Quarter 2: 2019, 2020, 2021

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

# Residential Rentals Condominiums Quarter 2: 2018, 2019, 2020

|                             |                     | 2            | 019, Quarte           | r <b>2</b>  |                |                     | 2            | 020, Quarte           | r 2      |                |                     | 20           | 021, Quarte           | r 2      |                |
|-----------------------------|---------------------|--------------|-----------------------|-------------|----------------|---------------------|--------------|-----------------------|----------|----------------|---------------------|--------------|-----------------------|----------|----------------|
| Parish/City                 | Total No<br>Rentals | Ave<br>BR/BA | Ave Living<br>Area SF | Ave Rent    | Ave<br>Rent/SF | Total No<br>Rentals | Ave<br>BR/BA | Ave Living<br>Area SF | Ave Rent | Ave<br>Rent/SF | Total No<br>Rentals | Ave<br>BR/BA | Ave Living<br>Area SF | Ave Rent | Ave<br>Rent/SF |
|                             |                     |              |                       |             |                |                     |              |                       |          |                |                     |              |                       |          |                |
| East Jefferson              | 51                  | 2/2          | 1,014                 | \$1,231     | \$1.28         | 27                  | 2/2          | 990                   | \$1,078  | \$1.18         | 56                  | 2/2          | 954                   | \$1,362  | \$1.47         |
| West Jefferson              | 6                   | 2/2          | 1,003                 | \$1,038     | \$1.04         | 4                   | 2/2          | 1,150                 | \$1,175  | \$1.05         | 4                   | 2/2          | 1,159                 | \$1,343  | \$1.18         |
| Jefferson Parish            | 57                  | 2/2          | 1,012                 | \$1,211     | \$1.26         | 31                  | 2/2          | 1,050                 | \$1,100  | \$1.09         | 60                  | 2/2          | 968                   | \$1,361  | \$1.45         |
| Westbank Orleans            | 1                   | 3/2          | 1,380                 | \$1,390     | \$1.01         | 3                   | 3/2          | 1,548                 | \$1,550  | \$0.96         | 2                   | 2/2          | 907                   | \$1,213  | \$1.35         |
| Central Orleans             | 143                 | 2/2          | 935                   | \$2,088     | \$2.28         | 130                 | 1/1          | 925                   | \$1,763  | \$2.01         | 201                 | 1/1          | 920                   | \$2,019  | \$2.29         |
| Eastern New Orleans         | 1                   | 1/1          | 860                   | \$750       | \$0.87         | 2                   | 2/2          | 847                   | \$1,150  | \$1.52         | 0                   | 0            | 0                     | \$0      | \$0.00         |
| Orleans Parish              | 145                 | 2/2          | 939                   | \$2,067     | \$2.25         | 135                 | 1/1          | 937                   | \$1,750  | \$1.98         | 203                 | 1/1          | 920                   | \$2,011  | \$2.28         |
| St. Bernard Parish          | 0                   | 0            | 0                     | <b>\$</b> 0 | \$0.00         | 0                   | 0            | 0                     | \$0      | \$0.00         | 0                   | 0            | 0                     | \$0      | \$0.00         |
| St. Charles Parish          | 0                   | 0            | 0                     | \$0         | \$0.00         | 0                   | 0            | 0                     | \$0      | \$0.00         | 0                   | 0            | 0                     | \$0      | \$0.00         |
| St. John the Baptist Parish | 5                   | 2/2          | 1,163                 | \$1,020     | \$0.87         | 3                   | 2/2          | 1,219                 | \$1,125  | \$0.93         | 0                   | 0            | 0                     | \$0      | \$0.00         |
| East St. Tammany            | 16                  | 2/2          | 1,219                 | \$1,108     | \$0.95         | 19                  | 2/2          | 1,110                 | \$1,074  | \$1.03         | 31                  | 2/2          | 1,210                 | \$1,220  | \$1.06         |
| West St. Tammany            | 35                  | 2/2          | 1,327                 | \$1,345     | \$1.01         | 33                  | 2/2          | 1,333                 | \$1,262  | \$0.96         | 30                  | 2/2          | 1,262                 | \$1,263  | \$1.02         |
| St. Tammany Parish          | 51                  | 2/2          | 1,293                 | \$1,271     | \$0.99         | 52                  | 2/2          | 1,251                 | \$1,193  | \$0.99         | 61                  | 2/2          | 1,236                 | \$1,241  | \$1.04         |
| Tangipahoa Parish           | 5                   | 2/2          | 1,082                 | \$830       | <b>\$0.80</b>  | 11                  | 2/2          | 1,183                 | \$1,009  | \$0.86         | 6                   | 2/2          | 925                   | \$867    | <b>\$0.98</b>  |
| New Orleans Metro           | 263                 | 2/2          | 1,030                 | \$1,685     | \$1.74         | 232                 | 2/2          | 1,033                 | \$1,493  | \$1.58         | 330                 | 2/2          | 988                   | \$1,729  | \$1.87         |

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research



# INSTITUTE FOR ECONOMIC DEVELOPMENT & REAL ESTATE RESEARCH

# SINGLE FAMILY RESIDENTIAL SALES AND RENTALS

# THIRD QUARTER: 2019, 2020 AND 2021

# WITH PRE- AND POST- HURRICANE IDA BREAKDOWN

NEW ORLEANS METROPOLITAN AREA

& NORTHSHORE REGION

NOVEMBER 11, 2021

Note: Single family residential sales are now being compiled by zip code as the New Orleans Metropolitan Association of REALTORS <sup>®</sup> no longer requires the MLS area to be placed on listings/sales.

Zip Code Maps may be found at: <u>https://www.zipmap.net/Louisiana.htm</u>

|   |                           |                  | 2019, Qua | arter 3             |                        | 2020, Qua | arter 3             |                   | 2021, Qua | arter 3             | Difference   | Avera        | ge Price |
|---|---------------------------|------------------|-----------|---------------------|------------------------|-----------|---------------------|-------------------|-----------|---------------------|--------------|--------------|----------|
| Parish/City                                   | Zip Code                  | Average          | Unit      | Gross               | Average                | Unit      | Gross               | Average           | Unit      | Gross               | No. of Sales | Percen       | t Change |
|   |                           | Price            | Sales     | Sales               | Price                  | Sales     | Sales               | Price             | Sales     | Sales               | 2020-2021    | 19-20        | 20-21    |
| Jefferson Parish                              |                           |                  |           |                     |                        |           |                     |                   |           |                     |              |              |          |
| Metairie                                      | 70001-70003, 70005-70006  | \$364,360        | 367       | \$133,720,297       | \$394,137              | 458       | \$180,514,927       | \$393,433         | 357       | \$140,455,740       | -101         | 8.2%         | -0.2%    |
| Kenner  | 70062, 70065              | \$259,471        | 132       | \$34,250,181        | \$268,686              | 150       | \$40,302,882        | \$307,626         | 95        | \$29,224,452        | -55          | 3.6%         | 14.5%    |
| Jefferson                                     | 70121                     | \$260,067        | 29        | \$7,541,949         | \$263,555              | 41        | \$10,805,750        | \$268,313         | 21        | \$5,634,575         | -20          | 1.3%         | 1.8%     |
| Harahan/River Ridge                           | 70123                     | \$318,872        | 75        | \$23,915,420        | \$358,238              | 85        | \$30,450,251        | \$361,985         | 52        | \$18,823,205        | -33          | 12.3%        | 1.0%     |
| East Jefferson Total                          |                           | \$330,726        | 603       | \$199,427,847       | \$357,049              | 734       | \$262,073,810       | \$369,787         | 525       | \$194,137,972       | -209         | 8.0%         | 3.6%     |
| Barataria                                     | 70036                     | \$169,333        | 3         | \$508,000           | \$195,000              | 1         | \$195,000           | \$289,167         | 3         | \$867,500           | 2            | 15.2%        | 48.3%    |
| Gretna/Terrytown                              | 70053, 70056              | \$192,550        | 118       | \$22,720,930        | \$218,480              | 151       | \$32,990,433        | \$236,555         | 121       | \$28,623,171        | -30          | 13.5%        | 8.3%     |
| Harvey  | 70058                     | \$196,468        | 88        | \$17,289,200        | \$218,261              | 83        | \$18,115,679        | \$211,399         | 68        | \$14,375,120        | -15          | 11.1%        | -3.1%    |
| Lafitte                                       | 70067                     | \$206,850        | 4         | \$827,400           | \$232,500              | 3         | \$697,500           | \$146,500         | 5         | \$732,500           | 2            | NA           | -37.0%   |
| Marrero                                       | 70072                     | \$177,518        | 166       | \$29,467,924        | \$202,032              | 147       | \$29,698,689        | \$226,647         | 142       | \$32,183,880        | -5           | 13.8%        | 12.2%    |
| Westwego/Avondale/Bridge City                 | 70094                     | \$129,558        | 57        | \$7,384,795         | \$163,535              | 67        | \$10,956,857        | \$191,352         | 56        | \$10,715,699        | -11          | 26.2%        | 17.0%    |
| Grand Isle                                    | 70358                     | \$250,000        | 1         | \$250,000           | \$105,555<br>\$0       | 0         | \$10,550,057<br>\$0 | \$402,917         | 12        | \$4,835,000         | 11           | 20.270<br>NA | NA       |
| West Jefferson Total                          | 70350                     | \$179,515        | 437       | \$78,448,249        | \$204,987              | 452       | \$92,654,158        | \$226,862         | 407       | \$92,332,870        | -45          | 14.2%        | 10.7%    |
|   |                           | <i>\$173,515</i> |           | <i>\$10,440,245</i> | <i><b>QLU4</b>,507</i> | 452       | <i>\$52,054,150</i> | Ŷ <b>LL</b> 0,00L | 407       | <i>\$32,552,676</i> | 45           | 1412/0       | 10.770   |
| Jefferson Parish Total                        |                           | \$267,189        | 1,040     | \$277,876,096       | \$299,096              | 1,186     | \$354,727,968       | \$307,372         | 932       | \$286,470,842       | -254         | 11.9%        | 2.8%     |
| Orleans Parish                                |                           |                  |           |                     |                        |           |                     |                   |           |                     |              |              |          |
| Westbank Orleans Total                        | 70114, 70131              | \$201,909        | 122       | \$24,632,903        | \$256,037              | 157       | \$40,197,849        | \$255,349         | 124       | \$31,663,291        | -33          | 26.8%        | -0.3%    |
| New Orleans                                   | 70112                     | \$306,333        | 3         | \$919,000           | \$337,500              | 2         | \$675,000           | \$739,333         | 6         | \$4,436,000         | 4            | 10.2%        | 119.1%   |
| New Orleans                                   | 70113                     | \$221,571        | 7         | \$1,551,000         | \$222,000              | 6         | \$1,332,000         | \$240,375         | 8         | \$1,923,000         | 2            | 0.2%         | 8.3%     |
| New Orleans                                   | 70115                     | \$631,290        | 86        | \$54,290,935        | \$691,706              | 102       | \$70,553,988        | \$804,620         | 88        | \$70,806,531        | -14          | 9.6%         | 16.3%    |
| New Orleans                                   | 70116                     | \$393,567        | 21        | \$8,264,900         | \$562,543              | 22        | \$12,375,950        | \$692,367         | 24        | \$16,616,800        | 2            | 42.9%        | 23.1%    |
| New Orleans                                   | 70117                     | \$244,320        | 67        | \$16,369,415        | \$254,995              | 89        | \$22,694,585        | \$268,184         | 73        | \$19,577,465        | -16          | 4.4%         | 5.2%     |
| New Orleans                                   | 70118                     | \$547,449        | 77        | \$42,153,591        | \$670,880              | 81        | \$54,341,260        | \$777,323         | 86        | \$66,849,805        | 5            | 22.5%        | 15.9%    |
| New Orleans                                   | 70119                     | \$361,507        | 61        | \$22,051,950        | \$389,424              | 73        | \$28,427,922        | \$415,494         | 52        | \$21,605,701        | -21          | 7.7%         | 6.7%     |
| New Orleans                                   | 70122                     | \$271,936        | 111       | \$30,184,850        | \$285,029              | 141       | \$40,189,044        | \$349,990         | 86        | \$30,099,100        | -55          | 4.8%         | 22.8%    |
| New Orleans                                   | 70124                     | \$501,099        | 91        | \$45,600,025        | \$560,454              | 122       | \$68,375,352        | \$619,267         | 102       | \$63,165,252        | -20          | 11.8%        | 10.5%    |
| New Orleans                                   | 70125                     | \$338,873        | 26        | \$8,810,700         | \$406,912              | 51        | \$20,752,500        | \$452,313         | 37        | \$16,735,599        | -14          | 20.1%        | 11.2%    |
| New Orleans                                   | 70130                     | \$750,273        | 22        | \$16,506,000        | \$923,750              | 28        | \$25,864,998        | \$653,263         | 19        | \$12,412,000        | -9           | 23.1%        | -29.3%   |
| Central Orleans Total                         |                           | \$431,298        | 572       | \$246,702,366       | \$481,984              | 717       | \$345,582,599       | \$558,050         | 581       | \$324,227,253       | -136         | 11.8%        | 15.8%    |
| Eastern New Orleans Total                     | 70126 - 70129             | \$161,901        | 119       | \$19,266,173        | \$164,667              | 171       | \$28,158,016        | \$189,727         | 107       | \$20,300,776        | -64          | 1.7%         | 15.2%    |
| Orleans Parish Total                          |                           | \$357,443        | 813       | \$290,601,442       | \$396,113              | 1,045     | \$413,938,464       | \$463,290         | 812       | \$376,191,320       | -233         | 10.8%        | 17.0%    |
| Plaquemines Parish (70037, 70040, 700         | 941, 70083, 70091, 70093) | \$313,414        | 45        | \$14,103,625        | \$323,609              | 60        | \$19,416,560        | \$375,423         | 52        | \$19,521,988        | -8           | 3.3%         | 16.0%    |
| <b>St. Bernard Parish</b> (70032, 70043, 7007 | 75, 70085, 70092)         | \$190,166        | 114       | \$21,678,930        | \$202,372              | 158       | \$31,974,812        | \$254,255         | 154       | \$39,155,343        | -4           | 6.4%         | 25.6%    |

### New Orleans Metropolitan Area Single-Family Residential Sales 3rd Quarter (July, August & September) - 2019, 2020, 2021

#### New Orleans Metropolitan Area Single-Family Residential Sales 3rd Quarter (July, August & September) - 2019, 2020, 2021

|  |                                   |           | 2019, Qua | arter 3         |           | 2020, Qu | arter 3         |           | 2021, Qu | arter 3         | Difference   | Avera  | ge Price |
|--|-----------------------------------|-----------|-----------|-----------------|-----------|----------|-----------------|-----------|----------|-----------------|--------------|--------|----------|
| Parish/City  | Zip Code                          | Average   | Unit      | Gross           | Average   | Unit     | Gross           | Average   | Unit     | Gross           | No. of Sales | Percen | t Change |
|  |                                   | Price     | Sales     | Sales           | Price     | Sales    | Sales           | Price     | Sales    | Sales           | 2020-2021    | 19-20  | 20-21    |
| St. Charles Parish   |                                   |           |           |                 |           |          |                 |           |          |                 |              |        |          |
| Eastbank   | 70079, 70087                      | \$195,691 | 28        | \$5,479,350     | \$203,998 | 23       | \$4,691,948     | \$238,909 | 11       | \$2,628,000     | -12          | 4.2%   | 17.1%    |
| Westbank (70030, 70031, 70039,   | , 70047, 70057, 70070, 70080)     | \$264,602 | 103       | \$27,254,021    | \$253,726 | 106      | \$26,894,956    | \$291,317 | 71       | \$20,683,535    | -35          | -4.1%  | 14.8%    |
| St. Charles Parish Total   |                                   | \$249,873 | 131       | \$32,733,371    | \$244,860 | 129      | \$31,586,904    | \$284,287 | 82       | \$23,311,535    | -47          | -2.0%  | 16.1%    |
| St. James Parish   |                                   |           |           |                 |           |          |                 |           |          |                 |              |        |          |
| Eastbank   | 70052, 70071, 70723, 70763        | \$185,408 | 13        | \$2,410,300     | \$212,688 | 8        | \$1,701,500     | \$136,700 | 10       | \$1,367,000     | 2            | 14.7%  | -35.7%   |
| Westbank   | 70086, 70090                      | \$215,550 | 2         | \$431,100       | \$125,500 | 2        | \$251,000       | \$159,333 | 3        | \$478,000       | 1            | -41.8% | 27.0%    |
| St. James Parish Total   |                                   | \$189,427 | 15        | \$2,841,400     | \$195,250 | 10       | \$1,952,500     | \$141,923 | 13       | \$1,845,000     | 3            | 3.1%   | -27.3%   |
| St. John the Baptist Parish  |                                   |           |           |                 |           |          |                 |           |          |                 |              |        |          |
| Eastbank   | 70051, 70068, 70076, 70084        | \$177,456 | 98        | \$17,390,715    | \$180,045 | 119      | \$21,425,355    | \$201,456 | 89       | \$17,929,567    | -30          | 1.5%   | 11.9%    |
| Westbank   | 70049                             | \$30,000  | 1         | \$30,000        | \$36,500  | 1        | \$36,500        | \$72,721  | 1        | \$72,721        | 0            | 21.7%  | 99.2%    |
| St. John the Baptist Parish Total  |                                   | \$175,967 | 99        | \$17,420,715    | \$178,849 | 120      | \$21,461,855    | \$200,025 | 90       | \$18,002,288    | -30          | 1.6%   | 11.8%    |
| St. Tammany Parish<br>East St. Tammany   |                                   |           |           |                 |           |          |                 |           |          |                 |              |        |          |
| Pearl River  | 70452                             | \$210,412 | 23        | \$4,839,480     | \$235,594 | 46       | \$10,837,325    | \$235,178 | 36       | \$8,466,391     | -10          | 12.0%  | -0.2%    |
| Slidell  | 70458, 70460, 70461               | \$217,024 | 421       | \$91,367,194    | \$238,154 | 484      | \$115,266,563   | \$276,447 | 437      | \$120,807,199   | -47          | 9.7%   | 16.1%    |
| East St. Tammany Total   | ,,                                | \$216,682 | 444       | \$96,206,674    | \$237,932 | 530      | \$126,103,888   | \$273,306 | 473      | \$129,273,590   | -57          | 9.8%   | 14.9%    |
| Lacombe (Central St. Tammany)  | 70445                             | \$169,005 | 41        | \$6,929,200     | \$218,335 | 30       | \$6,550,047     | \$243,134 | 38       | \$9,239,088     | 8            | 29.2%  | 11.4%    |
| West St. Tammany   |                                   |           |           |                 |           |          |                 |           |          |                 |              |        |          |
| Abita Springs  | 70420                             | \$278,994 | 31        | \$8,648,800     | \$281,555 | 40       | \$11,262,200    | \$314,072 | 36       | \$11,306,600    | -4           | 0.9%   | 11.5%    |
| Bush   | 70431                             | \$205,346 | 13        | \$2,669,500     | \$234,689 | 18       | \$4,224,400     | \$434,375 | 8        | \$3,475,000     | -10          | 14.3%  | 85.1%    |
| Covington  | 70433, 70435                      | \$297,410 | 314       | \$93,386,647    | \$306,302 | 388      | \$118,845,102   | \$335,231 | 309      | \$103,586,497   | -79          | 3.0%   | 9.4%     |
| Folsom   | 70437                             | \$301,642 | 24        | \$7,239,400     | \$362,683 | 35       | \$12,693,900    | \$395,678 | 18       | \$7,122,200     | -17          | 20.2%  | 9.1%     |
| Madisonville   | 70447                             | \$327,806 | 119       | \$39,008,971    | \$321,357 | 178      | \$57,201,587    | \$381,014 | 107      | \$40,768,525    | -71          | -2.0%  | 18.6%    |
| Mandeville   | 70448, 70471                      | \$319,729 | 203       | \$64,905,031    | \$350,180 | 281      | \$98,400,525    | \$373,609 | 210      | \$78,457,988    | -71          | 9.5%   | 6.7%     |
| West St. Tammany Total   |                                   | \$306,617 | 704       | \$215,858,349   | \$321,944 | 940      | \$302,627,714   | \$355,693 | 688      | \$244,716,810   | -252         | 5.0%   | 10.5%    |
| St. Tammany Parish Total   |                                   | \$268,288 | 1,189     | \$318,994,223   | \$290,188 | 1,500    | \$435,281,649   | \$319,624 | 1,199    | \$383,229,488   | -301         | 8.2%   | 10.1%    |
| <b>Tangipahoa Parish</b> (70401, 70403, 70<br>70444, 70446, 70454, 70456, 70466) | 0421, 70422, 70436, 70442, 70443, | \$183,320 | 447       | \$81,943,908    | \$200,978 | 471      | \$94,660,814    | \$229,475 | 459      | \$105,328,802   | -12          | 9.6%   | 14.2%    |
| Washington Parish  | 70426, 70427, 70438, 70450        | \$115,110 | 67        | \$7,712,400     | \$145,939 | 63       | \$9,194,160     | \$192,287 | 71       | \$13,652,400    | 8            | 26.8%  | 31.8%    |
| Metro New Orleans Total  |                                   | \$269,168 | 3,960     | \$1,065,906,110 | \$298,228 | 4,742    | \$1,414,195,686 | \$327,823 | 3,864    | \$1,266,709,006 | -878         | 10.8%  | 9.9%     |

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network

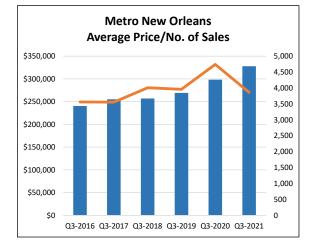
Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

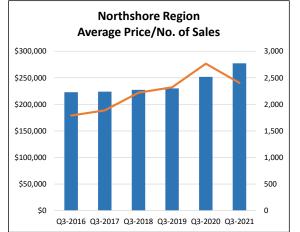
### Northshore Region Single-Family Residential Sales 3rd Quarter (July, August & September) - 2019, 2020, 2021

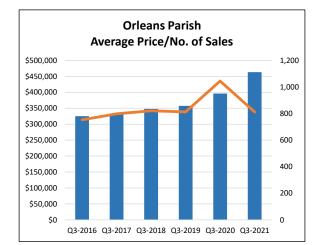
|  |                               |           | 2019, Qua | rter 3        |           | 2020, Qua | rter 3        |           | 2021, Qua | rter 3        | Difference   | Avera  | ge Price |
|--|-------------------------------|-----------|-----------|---------------|-----------|-----------|---------------|-----------|-----------|---------------|--------------|--------|----------|
| Parish/City                            | Zip Code                      | Average   | Unit      | Gross         | Average   | Unit      | Gross         | Average   | Unit      | Gross         | No. of Sales | Percen | t Change |
|  |                               | Price     | Sales     | Sales         | Price     | Sales     | Sales         | Price     | Sales     | Sales         | 2020-2021    | 19-20  | 20-21    |
| St. Tammany Parish                     |                               |           |           |               |           |           |               |           |           |               |              |        |          |
| East St. Tammany                       |                               |           |           |               |           |           |               |           |           |               |              |        |          |
| Pearl River                            | 70452                         | \$210,412 | 23        | \$4,839,480   | \$235,594 | 46        | \$10,837,325  | \$235,178 | 36        | \$8,466,391   | -10          | 12.0%  | -0.2%    |
| Slidell                                | 70458, 70460, 70461           | \$217,024 | 421       | \$91,367,194  | \$238,154 | 484       | \$115,266,563 | \$276,447 | 437       | \$120,807,199 | -47          | 9.7%   | 16.1%    |
| East St. Tammany Total                 |                               | \$216,682 | 444       | \$96,206,674  | \$237,932 | 530       | \$126,103,888 | \$273,306 | 473       | \$129,273,590 | -57          | 9.8%   | 14.9%    |
| Lacombe (Central St. Tammany)          | 70445                         | \$169,005 | 41        | \$6,929,200   | \$218,335 | 30        | \$6,550,047   | \$243,134 | 38        | \$9,239,088   | 8            | 29.2%  | 11.4%    |
| West St. Tammany                       |                               |           |           |               |           |           |               |           |           |               |              |        |          |
| Abita Springs                          | 70420                         | \$278,994 | 31        | \$8,648,800   | \$281,555 | 40        | \$11,262,200  | \$314,072 | 36        | \$11,306,600  | -4           | 0.9%   | 11.5%    |
| Bush                                   | 70431                         | \$205,346 | 13        | \$2,669,500   | \$234,689 | 18        | \$4,224,400   | \$434,375 | 8         | \$3,475,000   | -10          | 14.3%  | 85.1%    |
| Covington                              | 70433, 70435                  | \$297,410 | 314       | \$93,386,647  | \$306,302 | 388       | \$118,845,102 | \$335,231 | 309       | \$103,586,497 | -79          | 3.0%   | 9.4%     |
| Folsom                                 | 70437                         | \$301,642 | 24        | \$7,239,400   | \$362,683 | 35        | \$12,693,900  | \$395,678 | 18        | \$7,122,200   | -17          | 20.2%  | 9.1%     |
| Madisonville                           | 70447                         | \$327,806 | 119       | \$39,008,971  | \$321,357 | 178       | \$57,201,587  | \$381,014 | 107       | \$40,768,525  | -71          | -2.0%  | 18.6%    |
| Mandeville                             | 70448, 70471                  | \$319,729 | 203       | \$64,905,031  | \$350,180 | 281       | \$98,400,525  | \$373,609 | 210       | \$78,457,988  | -71          | 9.5%   | 6.7%     |
| West St. Tammany Total                 |                               | \$306,617 | 704       | \$215,858,349 | \$321,944 | 940       | \$302,627,714 | \$355,693 | 688       | \$244,716,810 | -252         | 5.0%   | 10.5%    |
| St. Tammany Parish Total               |                               | \$268,288 | 1,189     | \$318,994,223 | \$290,188 | 1,500     | \$435,281,649 | \$319,624 | 1,199     | \$383,229,488 | -301         | 8.2%   | 10.1%    |
| Tangipahoa Parish (70401, 70403, 7042  | 21, 70422, 70436, 70442,      |           |           |               |           |           |               |           |           |               |              |        |          |
| 70443, 70444, 70446, 70454, 70456, 704 | 166)                          | \$183,320 | 447       | \$81,943,908  | \$200,978 | 471       | \$94,660,814  | \$229,475 | 459       | \$105,328,802 | -12          | 9.6%   | 14.2%    |
| Washington Parish                      | 70426, 70427, 70438, 70450    | \$115,110 | 67        | \$7,712,400   | \$145,939 | 63        | \$9,194,160   | \$192,287 | 71        | \$13,652,400  | 8            | 26.8%  | 31.8%    |
| Livingston Parish (70449, 70462, 70706 | , 70711, 70726, 70733, 70744, |           |           |               |           |           |               |           |           |               |              |        |          |
| 70754, 70785)                          | , , ,                         | \$201,588 | 616       | \$124,178,000 | \$215,015 | 732       | \$157,391,000 | \$243,740 | 674       | \$164,281,000 | -58          | 6.7%   | 13.4%    |
| St. Helena Parish                      | 70441, 70453                  | \$392,000 | 3         | \$1,176,000   | \$0       | о         | \$0           | \$0       | о         | \$0           | о            | NA     | NA       |
| Northshore Region Total                |                               | \$229,976 | 2,322     | \$534,004,531 | \$251,818 | 2,766     | \$696,527,623 | \$277,358 | 2,403     | \$666,491,690 | -363         | 9.5%   | 10.1%    |

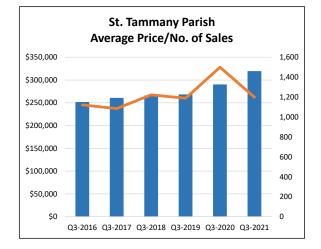
Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Divison Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

# Single Family Sales Graphs 3rd Quarter (July, August, September) - 2016 - 2021

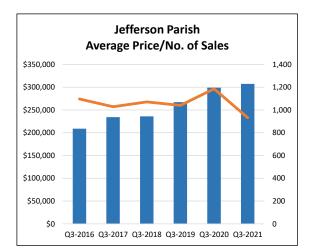


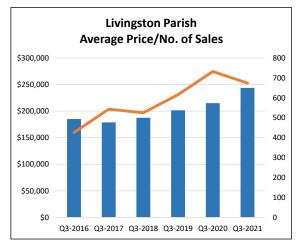






Average Price - Bar | Number of Sales - Line





|   |                          | July      | - August 20 | )21 (Pre-Ida) | Septe       | mber 2021 | L (Post-Ida)  | Average Price    |
|---|--------------------------|-----------|-------------|---------------|-------------|-----------|---------------|------------------|
| Parish/City                                   | Zip Code                 | Average   | Unit        | Gross         | Average     | Unit      | Gross         | Percent Change   |
|   |                          | Price     | Sales       | Sales         | Price       | Sales     | Sales         | Pre vs. Post Ida |
| Jefferson Parish                              |                          |           |             |               |             |           |               |                  |
| Metairie                                      | 70001-70003, 70005-70006 | \$375,670 | 276         | \$103,684,825 | \$425,369   | 81        | \$34,454,915  | 13.2%            |
| Kenner  | 70062, 70065             | \$321,444 | 72          | \$23,143,952  | \$263,065   | 23        | \$6,050,500   | -18.2%           |
| Jefferson                                     | 70121                    | \$266,722 | 15          | \$4,000,825   | \$272,292   | 6         | \$1,633,750   | 2.1%             |
| Harahan/River Ridge                           | 70123                    | \$356,835 | 40          | \$14,273,415  | \$379,149   | 12        | \$4,549,790   | 6.3%             |
| East Jefferson Total                          |                          | \$360,057 | 403         | \$145,103,017 | \$382,696   | 122       | \$46,688,955  | 6.3%             |
| Barataria                                     | 70036                    | \$289,167 | 3           | \$867,500     | \$0         | 0         | \$0           | NA               |
| Gretna/Terrytown                              | 70053, 70056             | \$237,600 | 85          | \$20,196,020  | \$234,088   | 36        | \$8,427,151   | -1.5%            |
| Harvey  | 70058                    | \$216,349 | 51          | \$11,033,820  | \$196,547   | 17        | \$3,341,300   | -9.2%            |
| Lafitte                                       | 70067                    | \$146,500 | 5           | \$732,500     | \$0         | 0         | \$0           | NA               |
| Marrero                                       | 70072                    | \$222,972 | 101         | \$22,520,150  | \$235,701   | 41        | \$9,663,730   | 5.7%             |
| Westwego/Avondale/Bridge City                 | 70094                    | \$178,905 | 42          | \$7,513,999   | \$228,693   | 14        | \$3,201,700   | 27.8%            |
| Grand Isle                                    | 70358                    | \$371,818 | 11          | \$4,090,000   | \$745,000   | 1         | \$745,000     | NA               |
| West Jefferson Total                          |                          | \$224,678 | 298         | \$66,953,989  | \$232,834   | 109       | \$25,378,881  | 3.6%             |
| Jefferson Parish Total                        |                          | \$302,506 | 701         | \$212,057,006 | \$311,982   | 231       | \$72,067,836  | 3.1%             |
| Orleans Parish                                |                          |           |             |               |             |           |               |                  |
| Westbank Orleans Total                        | 70114, 70131             | \$258,633 | 90          | \$23,277,000  | \$246,656   | 34        | \$8,386,291   | -4.6%            |
| New Orleans                                   | 70112                    | \$786,000 | 5           | \$3,930,000   | \$506,000   | 1         | \$506,000     | -35.6%           |
| New Orleans                                   | 70113                    | \$235,714 | 7           | \$1,650,000   | \$273,000   | 1         | \$273,000     | 15.8%            |
| New Orleans                                   | 70115                    | \$822,986 | 66          | \$54,317,101  | \$749,520   | 22        | \$16,489,430  | -8.9%            |
| New Orleans                                   | 70116                    | \$598,294 | 17          | \$10,171,000  | \$920,829   | 7         | \$6,445,800   | 53.9%            |
| New Orleans                                   | 70117                    | \$266,326 | 52          | \$13,848,965  | \$272,786   | 21        | \$5,728,500   | 2.4%             |
| New Orleans                                   | 70118                    | \$712,899 | 67          | \$47,764,205  | \$1,004,505 | 19        | \$19,085,600  | 40.9%            |
| New Orleans                                   | 70119                    | \$383,766 | 44          | \$16,885,701  | \$590,000   | 8         | \$4,720,000   | 53.7%            |
| New Orleans                                   | 70122                    | \$365,173 | 64          | \$23,371,100  | \$305,455   | 22        | \$6,720,000   | -16.4%           |
| New Orleans                                   | 70124                    | \$616,355 | 74          | \$45,610,252  | \$626,964   | 28        | \$17,555,000  | 1.7%             |
| New Orleans                                   | 70125                    | \$449,431 | 29          | \$13,033,500  | \$462,750   | 8         | \$3,702,000   | 3.0%             |
| New Orleans                                   | 70130                    | \$650,611 | 9           | \$5,855,500   | \$655,650   | 10        | \$6,556,500   | 0.8%             |
| Central Orleans Total                         |                          | \$544,786 | 434         | \$236,437,324 | \$597,155   | 147       | \$87,781,830  | 9.6%             |
| Eastern New Orleans Total                     | 70126 - 70129            | \$192,764 | 82          | \$15,806,626  | \$179,766   | 25        | \$4,494,150   | -6.7%            |
| Orleans Parish Total                          |                          | \$454,655 | 606         | \$275,520,950 | \$488,652   | 206       | \$100,662,271 | 7.5%             |
| Plaquemines Parish (70037, 70040, 700         | 41, 70083, 70091, 70093) | \$355,902 | 46          | \$16,371,498  | \$51,750    | 6         | \$310,500     | -85.5%           |
| <b>St. Bernard Parish</b> (70032, 70043, 7007 | 5, 70085, 70092)         | \$253,992 | 115         | \$29,209,044  | \$255,033   | 39        | \$9,946,299   | 0.4%             |

## New Orleans Metropolitan Area Single-Family Residential Sales Pre Hurricane Ida (July-August) vs. Post Hurricane Ida (September) 2021

UNO Institute for Economic Development & Real Estate Research Quarterly Housing Update Q3 5

### New Orleans Metropolitan Area Single-Family Residential Sales Pre Hurricane Ida (July-August) vs. Post Hurricane Ida (September) 2021

|   |                                  | July      | - August 20 | 21 (Pre-Ida)  | Septe     | mber 2021 | (Post-Ida)    | Average Price    |
|---|----------------------------------|-----------|-------------|---------------|-----------|-----------|---------------|------------------|
| Parish/City   | Zip Code                         | Average   | Unit        | Gross         | Average   | Unit      | Gross         | Percent Change   |
|   |                                  | Price     | Sales       | Sales         | Price     | Sales     | Sales         | Pre vs. Post Ida |
| St. Charles Parish  |                                  |           |             |               |           |           |               |                  |
| Eastbank  | 70079, 70087                     | \$244,800 | 10          | \$2,448,000   | \$180,000 | 1         | \$180,000     | -26.5%           |
| Westbank (70030, 70031, 70039, 7  | 70047, 70057, 70070, 70080)      | \$289,517 | 66          | \$19,108,135  | \$315,080 | 5         | \$1,575,400   | 8.8%             |
| St. Charles Parish Total  | ,                                | \$283,633 | 76          | \$21,556,135  | \$292,567 | 6         | \$1,755,400   | 3.1%             |
|   |                                  |           |             |               |           |           |               |                  |
| St. James Parish  |                                  |           |             |               |           |           |               |                  |
| Eastbank  | 70052, 70071, 70723, 70763       | \$136,700 | 10          | \$1,367,000   | \$0       | 0         | \$0           | NA               |
| Westbank  | 70086, 70090                     | \$159,333 | 3           | \$478,000     | \$0       | 0         | \$0           | NA               |
| St. James Parish Total  |                                  | \$141,923 | 13          | \$1,845,000   | \$0       | 0         | \$0           | NA               |
| St. John the Baptist Parish   |                                  |           |             |               |           |           |               |                  |
| Eastbank  | 70051, 70068, 70076, 70084       | \$202,821 | 86          | \$17,442,567  | \$199,667 | 3         | \$599,000     | -1.6%            |
| Westbank  | 70049                            | \$0       | 0           | \$0           | \$72,721  | 1         | \$72,721      | NA               |
| St. John the Baptist Parish Total   |                                  | \$202,821 | 86          | \$17,442,567  | \$167,930 | 4         | \$671,721     | -17.2%           |
| St. Tammany Parish  |                                  |           |             |               |           |           |               |                  |
| East St. Tammany  |                                  |           |             |               |           |           |               |                  |
| Pearl River   | 70452                            | \$228,535 | 26          | \$5,941,900   | \$238,239 | 10        | \$2,382,391   | 4.2%             |
| Slidell   | 70458, 70460, 70461              | \$280,074 | 334         | \$93,544,739  | \$264,684 | 103       | \$27,262,460  | -5.5%            |
| East St. Tammany Total  |                                  | \$276,352 | 360         | \$99,486,639  | \$262,344 | 113       | \$29,644,851  | -5.1%            |
| Lacombe (Central St. Tammany)   | 70445                            | \$244,034 | 29          | \$7,076,993   | \$240,233 | 9         | \$2,162,095   | -1.6%            |
| West St. Tammany  |                                  |           |             |               |           |           |               |                  |
| Abita Springs   | 70420                            | \$308,473 | 22          | \$6,786,400   | \$322,871 | 14        | \$4,520,200   | 4.7%             |
| Bush  | 70431                            | \$297,180 | 5           | \$1,485,900   | \$663,333 | 3         | \$1,990,000   | 123.2%           |
| Covington   | 70433, 70435                     | \$319,652 | 206         | \$65,848,314  | \$366,390 | 103       | \$37,738,183  | 14.6%            |
| Folsom  | 70437                            | \$424,014 | 14          | \$5,936,200   | \$296,500 | 4         | \$1,186,000   | -30.1%           |
| Madisonville  | 70447                            | \$398,369 | 67          | \$26,690,750  | \$351,944 | 40        | \$14,077,775  | -11.7%           |
| Mandeville  | 70448, 70471                     | \$373,364 | 147         | \$54,884,438  | \$374,183 | 63        | \$23,573,550  | 0.2%             |
| West St. Tammany Total  |                                  | \$350,612 | 461         | \$161,632,002 | \$366,016 | 227       | \$83,085,708  | 4.4%             |
| St. Tammany Parish Total  |                                  | \$315,524 | 850         | \$268,195,634 | \$329,205 | 349       | \$114,892,654 | 4.3%             |
| <b>Tangipahoa Parish</b> (70401, 70403, 704<br>70444, 70446, 70454, 70456, 70466) | 121, 70422, 70436, 70442, 70443, | \$228,643 | 342         | \$78,196,017  | \$231,904 | 117       | \$27,132,785  | 1.4%             |
| Washington Parish   | 70426, 70427, 70438, 70450       | \$202,623 | 52          | \$10,536,400  | \$164,000 | 19        | \$3,116,000   | -19.1%           |
| Metro New Orleans Total   |                                  | \$322,456 | 2,887       | \$930,930,251 | \$338,337 | 977       | \$330,555,466 | 4.9%             |

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network

Compiled by: University of New ONCO Institute of Score Conference on Compiled by: University of New ONCO Institute of Score Conference on Compiled by: University of New ONCO Institute of Score Conference on Compiled by: University of New ONCO Institute of Score Conference on Compiled by: University of New ONCO Institute of Score Conference on Compiled by: University of New ONCO Institute of Score Conference on Compiled by: University of New ONCO Institute of Score Conference on Compiled by: University of New ONCO Institute of Score Conference on Compiled by: University of New ONCO Institute of Score Conference on Compiled by: University of New ONCO Institute of Score Conference on Compiled by: University of New ONCO Institute of Score Conference on Conference on

# Northshore Region Single-Family Residential Sales Pre Hurricane Ida (July-August) vs. Post Hurricane Ida (September) 2021

|   |                                | - July    | August 20 | 21 (Pre Ida)  | Septe     | ember 202 | 1 (Post Ida)  | Average Price    |
|---|--------------------------------|-----------|-----------|---------------|-----------|-----------|---------------|------------------|
| Parish/City                                 | Zip Code                       | Average   | Unit      | Gross         | Average   | Unit      | Gross         | Percent Change   |
|   |                                | Price     | Sales     | Sales         | Price     | Sales     | Sales         | Pre vs. Post Ida |
| St. Tammany Parish                          |                                |           |           |               |           |           |               |                  |
| East St. Tammany                            |                                |           |           |               |           |           |               |                  |
| Pearl River                                 | 70452                          | \$228,535 | 26        | \$5,941,900   | \$238,239 | 10        | \$2,382,391   | 4.2%             |
| Slidell                                     | 70458, 70460, 70461            | \$280,074 | 334       | \$93,544,739  | \$264,684 | 103       | \$27,262,460  | -5.5%            |
| East St. Tammany Total                      |                                | \$276,352 | 360       | \$99,486,639  | \$262,344 | 113       | \$29,644,851  | -5.1%            |
| Lacombe (Central St. Tammany)               | 70445                          | \$244,034 | 29        | \$7,076,993   | \$240,233 | 9         | \$2,162,095   | -1.6%            |
| West St. Tammany                            |                                |           |           |               |           |           |               |                  |
| Abita Springs                               | 70420                          | \$308,473 | 22        | \$6,786,400   | \$322,871 | 14        | \$4,520,200   | 4.7%             |
| Bush  | 70431                          | \$297,180 | 5         | \$1,485,900   | \$663,333 | 3         | \$1,990,000   | 123.2%           |
| Covington                                   | 70433, 70435                   | \$319,652 | 206       | \$65,848,314  | \$366,390 | 103       | \$37,738,183  | 14.6%            |
| Folsom                                      | 70437                          | \$424,014 | 14        | \$5,936,200   | \$296,500 | 4         | \$1,186,000   | -30.1%           |
| Madisonville                                | 70447                          | \$398,369 | 67        | \$26,690,750  | \$351,944 | 40        | \$14,077,775  | -11.7%           |
| Mandeville                                  | 70448, 70471                   | \$373,364 | 147       | \$54,884,438  | \$374,183 | 63        | \$23,573,550  | 0.2%             |
| West St. Tammany Total                      |                                | \$350,612 | 461       | \$161,632,002 | \$366,016 | 227       | \$83,085,708  | 4.4%             |
| St. Tammany Parish Total                    |                                | \$315,524 | 850       | \$268,195,634 | \$329,205 | 349       | \$114,892,654 | 4.3%             |
| <b>Tangipahoa Parish</b> (70401, 70403, 704 | 21, 70422, 70436, 70442,       |           |           |               |           |           |               |                  |
| 70443, 70444, 70446, 70454, 70456, 70       | 466)                           | \$228,643 | 342       | \$78,196,017  | \$231,904 | 117       | \$27,132,785  | 1.4%             |
| Washington Parish                           | 70426, 70427, 70438, 70450     | \$202,623 | 52        | \$10,536,400  | \$164,000 | 19        | \$3,116,000   | -19.1%           |
| Livingston Parish (70449, 70462, 7070       | 6, 70711, 70726, 70733, 70744, |           |           |               |           |           |               |                  |
| 70754, 70785)                               |                                | \$239,871 | 459       | \$110,101,000 | \$252,000 | 215       | \$54,180,000  | 5.1%             |
| St. Helena Parish                           | 70441, 70453                   | NA        | о         | \$0           | NA        | 0         | \$0           | NA               |
| Northshore Region Total                     |                                | \$274,239 | 1,703     | \$467,029,051 | \$284,745 | 700       | \$199,321,439 | 3.8%             |

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Divison Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

### New Orleans Metropolitan Area Condominium Sales 3rd Quarter (July, August & September) - 2019, 2020, 2021

|                                   |                          |           | 2019, Quar | ter 3        |           | 2020, Qua | rter 3       |           | 2021, Qua | rter 3       | Difference   | Avera  | ge Price |
|-----------------------------------|--------------------------|-----------|------------|--------------|-----------|-----------|--------------|-----------|-----------|--------------|--------------|--------|----------|
| Parish/City                       | Zip Code                 | Average   | Unit       | Gross        | Average   | Unit      | Gross        | Average   | Unit      | Gross        | No. of Sales | Percen | t Change |
|                                   |                          | Price     | Sales      | Sales        | Price     | Sales     | Sales        | Price     | Sales     | Sales        | 2020-2021    | 19-20  | 20-21    |
| Jefferson Parish                  |                          |           |            |              |           |           |              |           |           |              |              |        |          |
| Metairie                          | 70001-70003, 70005-70006 | \$127,570 | 45         | \$5,740,654  | \$104,582 | 74        | \$7,739,031  | \$152,959 | 58        | \$8,871,645  | -16          | -18.0% | 46.3%    |
| Kenner                            | 70062, 70065             | \$117,304 | 23         | \$2,698,000  | \$119,821 | 14        | \$1,677,500  | \$136,081 | 21        | \$2,857,700  | 7            | 2.1%   | 13.6%    |
| Jefferson                         | 70121                    | \$208,071 | 7          | \$1,456,500  | \$213,667 | 6         | \$1,282,000  | \$219,687 | 4         | \$878,749    | -2           | 2.7%   | 2.8%     |
| Harahan/River Ridge               | 70123                    | \$0       | 0          | \$0          | \$145,000 | 1         | \$145,000    | \$135,400 | 5         | \$677,000    | 4            | NA     | -6.6%    |
| East Jefferson Total              |                          | \$131,935 | 75         | \$9,895,154  | \$114,142 | 95        | \$10,843,531 | \$150,967 | 88        | \$13,285,094 | -7           | -13.5% | 32.3%    |
| Gretna/Terrytown                  | 70053, 70056             | \$90,700  | 2          | \$181,400    | \$445,000 | 1         | \$445,000    | \$102,722 | 4         | \$410,888    | 3            | 390.6% | -76.9%   |
| Harvey                            | 70058                    | \$91,732  | 3          | \$275,197    | \$0       | 0         | \$0          | \$105,857 | 7         | \$741,000    | 7            | NA     | NA       |
| West Jefferson Total              |                          | \$91,319  | 5          | \$456,597    | \$445,000 | 1         | \$445,000    | \$104,717 | 11        | \$1,151,888  | 10           | 387.3% | -76.5%   |
| Jefferson Parish Total            |                          | \$129,397 | 80         | \$10,351,751 | \$117,589 | 96        | \$11,288,531 | \$145,828 | 99        | \$14,436,982 | 3            | -9.1%  | 24.0%    |
| Orleans Parish                    |                          |           |            |              |           |           |              |           |           |              |              |        |          |
| Westbank Orleans Total            | 70114, 70131             | \$74,950  | 2          | \$149,900    | \$147,229 | 7         | \$1,030,600  | \$35,000  | 1         | \$35,000     | -6           | 96.4%  | -76.2%   |
| New Orleans                       | 70112                    | \$221,725 | 4          | \$886,900    | \$445,929 | 7         | \$3,121,500  | \$319,150 | 12        | \$3,829,800  | 5            | 101.1% | -28.4%   |
| New Orleans                       | 70113                    | \$675,500 | 6          | \$4,053,000  | \$684,938 | 8         | \$5,479,500  | \$670,833 | 6         | \$4,025,000  | -2           | 1.4%   | -2.1%    |
| New Orleans                       | 70115                    | \$311,326 | 23         | \$7,160,500  | \$301,430 | 23        | \$6,932,900  | \$344,141 | 22        | \$7,571,095  | -1           | -3.2%  | 14.2%    |
| New Orleans                       | 70116                    | \$351,593 | 15         | \$5,273,900  | \$313,132 | 19        | \$5,949,500  | \$310,765 | 26        | \$8,079,900  | 7            | -10.9% | -0.8%    |
| New Orleans                       | 70117                    | \$243,125 | 4          | \$972,500    | \$298,333 | 3         | \$895,000    | \$359,500 | 8         | \$2,876,000  | 5            | 22.7%  | 20.5%    |
| New Orleans                       | 70118                    | \$232,438 | 16         | \$3,719,000  | \$320,667 | 9         | \$2,886,000  | \$459,000 | 7         | \$3,213,000  | -2           | 38.0%  | 43.1%    |
| New Orleans                       | 70119                    | \$0       | 0          | \$0          | \$311,250 | 2         | \$622,500    | \$332,000 | 3         | \$996,000    | 1            | NA     | 6.7%     |
| New Orleans                       | 70124                    | \$543,066 | 17         | \$9,232,125  | \$509,455 | 11        | \$5,604,000  | \$280,896 | 14        | \$3,932,550  | 3            | -6.2%  | -44.9%   |
| New Orleans                       | 70130                    | \$314,746 | 61         | \$19,199,515 | \$397,108 | 66        | \$26,209,100 | \$422,157 | 82        | \$34,616,838 | 16           | 26.2%  | 6.3%     |
| Central Orleans Total             |                          | \$345,873 | 146        | \$50,497,440 | \$389,865 | 148       | \$57,700,000 | \$384,112 | 180       | \$69,140,183 | 32           | 12.7%  | -1.5%    |
| Eastern New Orleans Total         | 70126 - 70129            | \$0       | 0          | \$0          | \$72,500  | 3         | \$217,500    | \$0       | 0         | \$0          | -3           | NA     | NA       |
| Orleans Parish Total              |                          | \$342,212 | 148        | \$50,647,340 | \$373,089 | 158       | \$58,948,100 | \$382,183 | 181       | \$69,175,183 | 23           | 9.0%   | 2.4%     |
| St. Charles Parish (70030, 70031, | 70039 70047 70057 70070  |           |            |              |           |           |              |           |           |              |              |        |          |
| 70079, 70080, 70087)              | ,                        | \$0       | 0          | \$0          | \$0       | 0         | \$0          | \$97,000  | 1         | \$97,000     | 1            | NA     | NA       |

#### New Orleans Metropolitan Area Condominium Sales 3rd Quarter (July, August & September) - 2019, 2020, 2021

|   |                             | :         | 2019, Quar | ter 3        |           | 2020, Qua | rter 3       |           | 2021, Qua | rter 3       | Difference   | Avera   | ge Price |
|---|-----------------------------|-----------|------------|--------------|-----------|-----------|--------------|-----------|-----------|--------------|--------------|---------|----------|
| Parish/City                             | Zip Code                    | Average   | Unit       | Gross        | Average   | Unit      | Gross        | Average   | Unit      | Gross        | No. of Sales | Percent | t Change |
|   |                             | Price     | Sales      | Sales        | Price     | Sales     | Sales        | Price     | Sales     | Sales        | 2020-2021    | 19-20   | 20-21    |
| St. James Parish (70052, 70071, 70      | )723, 70763)                | \$0       | 0          | \$0          | \$122,000 | 1         | \$122,000    | \$0       | 0         | \$0          | -1           | NA      | NA       |
| St. John the Baptist Parish (70049,     | 70051, 70068, 70076, 70084) | \$102,000 | 1          | \$102,000    | \$0       | O         | \$0          | \$120,000 | 1         | \$120,000    | 1            | NA      | NA       |
| St. Tammany Parish                      |                             |           |            |              |           |           |              |           |           |              |              |         |          |
| Slidell                                 | 70458, 70460, 70461         | \$103,393 | 19         | \$1,964,460  | \$97,473  | 18        | \$1,754,509  | \$113,006 | 26        | \$2,938,150  | 8            | -5.7%   | 15.9%    |
| East St. Tammany Total                  |                             | \$103,393 | 19         | \$1,964,460  | \$97,473  | 18        | \$1,754,509  | \$113,006 | 26        | \$2,938,150  | 8            | -5.7%   | 15.9%    |
| Covington                               | 70433, 70435                | \$180,333 | 9          | \$1,623,000  | \$175,550 | 8         | \$1,404,400  | \$141,036 | 11        | \$1,551,400  | 3            | -2.7%   | -19.7%   |
| Madisonville                            | 70447                       | \$0       | 0          | \$0          | \$280,000 | 1         | \$280,000    | \$0       | 0         | \$0          | -1           | NA      | NA       |
| Mandeville                              | 70448, 70471                | \$154,367 | 18         | \$2,778,600  | \$150,676 | 17        | \$2,561,500  | \$181,988 | 35        | \$6,369,585  | 18           | -2.4%   | 20.8%    |
| West St. Tammany Total                  |                             | \$163,022 | 27         | \$4,401,600  | \$163,304 | 26        | \$4,245,900  | \$172,195 | 46        | \$7,920,985  | 20           | 0.2%    | 5.4%     |
| St. Tammany Parish Total                |                             | \$138,393 | 46         | \$6,366,060  | \$136,373 | 44        | \$6,000,409  | \$150,821 | 72        | \$10,859,135 | 28           | -1.5%   | 10.6%    |
| <b>Tangipahoa Parish</b> (70401, 70403, | 70421, 70422, 70436, 70442, |           |            |              |           |           |              |           |           |              |              |         |          |
| 70443, 70444, 70446, 70454, 70456       | , 70466)                    | \$0       | 0          | \$0          | \$105,333 | 3         | \$316,000    | \$128,250 | 2         | \$256,500    | -1           | NA      | 21.8%    |
| Metro New Orleans Total                 |                             | \$245,335 | 275        | \$67,467,151 | \$253,891 | 302       | \$76,675,040 | \$266,699 | 356       | \$94,944,800 | 54           | 3.5%    | 5.0%     |

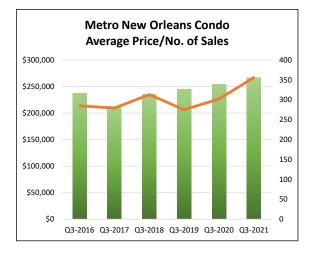
Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

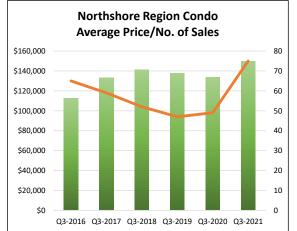
#### Northshore Region Condominium Sales 3rd Quarter (July, August & September) - 2019, 2020, 2021

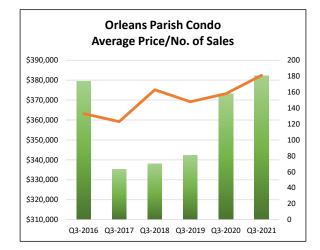
|  | 2019, Quarter 3     |           |       | 2020, Quarter 3 |           |       | 2021, Quarter 3 |           |       | Difference   | Average Price |         |          |
|--|---------------------|-----------|-------|-----------------|-----------|-------|-----------------|-----------|-------|--------------|---------------|---------|----------|
| Parish/City  | Zip Code            | Average   | Unit  | Gross           | Average   | Unit  | Gross           | Average   | Unit  | Gross        | No. of Sales  | Percent | t Change |
|  |                     | Price     | Sales | Sales           | Price     | Sales | Sales           | Price     | Sales | Sales        | 2020-2021     | 19-20   | 20-21    |
| St. Tammany Parish   |                     |           |       |                 |           |       |                 |           |       |              |               |         |          |
| East St. Tammany   |                     |           |       |                 |           |       |                 |           |       |              |               |         |          |
| Slidell  | 70458, 70460, 70461 | \$103,393 | 19    | \$1,964,460     | \$97,473  | 18    | \$1,754,509     | \$113,006 | 26    | \$2,938,150  | 8             | -5.7%   | 15.9%    |
| East St. Tammany Total                                       |                     | \$103,393 | 19    | \$1,964,460     | \$97,473  | 18    | \$1,754,509     | \$113,006 | 26    | \$2,938,150  | 8             | -5.7%   | 15.9%    |
| West St. Tammany   |                     |           |       |                 |           |       |                 |           |       |              |               |         |          |
| Covington  | 70433, 70435        | \$180,333 | 9     | \$1,623,000     | \$175,550 | 8     | \$1,404,400     | \$141,036 | 11    | \$1,551,400  | 3             | -2.7%   | -19.7%   |
| Madisonville   | 70447               | \$0       | 0     | \$0             | \$280,000 | 1     | \$280,000       | 0         | 0     | \$0          | -1            | NA      | NA       |
| Mandeville   | 70448, 70471        | \$154,367 | 18    | \$2,778,600     | \$150,676 | 17    | \$2,561,500     | \$181,988 | 35    | \$6,369,585  | 18            | -2.4%   | 20.8%    |
| West St. Tammany Total                                       |                     | \$163,022 | 27    | \$4,401,600     | \$163,304 | 26    | \$4,245,900     | \$172,195 | 46    | \$7,920,985  | 20            | 0.2%    | 5.4%     |
| St. Tammany Parish Total                                     |                     | \$138,393 | 46    | \$6,366,060     | \$136,373 | 44    | \$6,000,409     | \$150,821 | 72    | \$10,859,135 | 28            | -1.5%   | 10.6%    |
| Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, |                     |           |       |                 |           |       |                 |           |       |              |               |         |          |
| 70443, 70444, 70446, 70454, 70456, 70456)                    |                     | \$0       | 0     | \$0             | \$105,333 | 3     | \$316,000       | \$128,250 | 2     | \$256,500    | -1            | NA      | 21.8%    |
| Livingston Parish (70449, 70462, 70706, 70711, 70726, 70733, |                     |           |       |                 |           |       |                 |           |       |              |               |         |          |
| 70744, 70754, 70785)   |                     | \$105,000 | 1     | \$105,000       | \$111,000 | 2     | \$222,000       | \$110,000 | 1     | \$110,000    | -1            | 5.7%    | -0.9%    |
| Northshore Region Total                                      |                     | \$137,682 | 47    | \$6,471,060     | \$133,437 | 49    | \$6,538,409     | \$149,675 | 75    | \$11,225,635 | 26            | -3.1%   | 12.2%    |

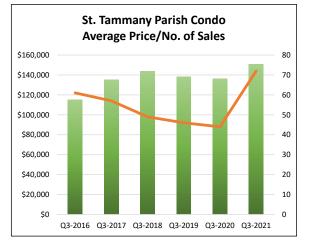
Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Divison Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

# Condominium Sales Graphs 3rd Quarter (July, August, September) - 2016 - 2021

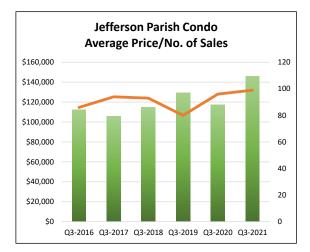


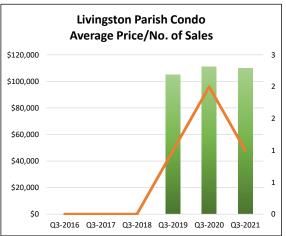












# New Orleans Metropolitan Area Condominium Sales

# Pre Hurricane Ida (July-August) vs. Post Hurricane Ida (September) 2021

|  |                            | July-/    | August 202 | 1 (Pre-Ida)  | Se        | Average Price |              |                  |  |
|--|----------------------------|-----------|------------|--------------|-----------|---------------|--------------|------------------|--|
| Parish/City                              | Zip Code                   | Average   | Unit Gross |              | Average   | Unit          | Gross        | Percent Change   |  |
|  |                            | Price     | Sales      | Sales        | Price     | Sales         | Sales        | Pre vs. Post Ida |  |
| Jefferson Parish                         |                            |           |            |              |           |               |              |                  |  |
| Metairie                                 | 70001-70003, 70005-70006   | \$155,554 | 42         | \$6,533,250  | \$146,150 | 16            | \$2,338,395  | -6.0%            |  |
| Kenner                                   | 70062, 70065               | \$130,539 | 18         | \$2,349,700  | \$121,667 | 3             | \$365,000    | -6.8%            |  |
| Jefferson                                | 70121                      | \$219,687 | 4          | \$878,749    | 0         | 0             | \$0          | NA               |  |
| Harahan/River Ridge                      | 70123                      | \$120,500 | 4          | \$482,000    | \$195,000 | 1             | \$195,000    | 61.8%            |  |
| East Jefferson Total                     |                            | \$150,643 | 68         | \$10,243,699 | \$144,920 | 20            | \$2,898,395  | -3.8%            |  |
| Gretna/Terrytown                         | 70053, 70056               | \$102,722 | 4          | \$410,888    | \$0       | 0             | \$0          | NA               |  |
| Harvey                                   | 70058                      | \$109,183 | 6          | \$655,100    | \$86,000  | 1             | \$86,000     | -21.2%           |  |
| West Jefferson Total                     |                            | \$106,599 | 10         | \$1,065,988  | \$86,000  | 1             | \$86,000     | -19.3%           |  |
| Jefferson Parish Total                   |                            | \$144,996 | 78         | \$11,309,687 | \$142,114 | 21            | \$2,984,395  | -2.0%            |  |
| Orleans Parish                           |                            |           |            |              |           |               |              |                  |  |
| Westbank Orleans Total                   | 70114, 70131               | \$35,000  | 1          | \$35,000     | \$0       | 0             | \$0          | NA               |  |
| New Orleans                              | 70112                      | \$327,627 | 11         | \$3,603,900  | \$225,900 | 1             | \$225,900    | -31.0%           |  |
| New Orleans                              | 70113                      | \$848,750 | 4          | \$3,395,000  | \$315,000 | 2             | \$630,000    | -62.9%           |  |
| New Orleans                              | 70115                      | \$333,953 | 19         | \$6,345,100  | \$378,665 | 3             | \$1,135,995  | 13.4%            |  |
| New Orleans                              | 70116                      | \$313,363 | 19         | \$5,953,900  | \$303,714 | 7             | \$2,126,000  | -3.1%            |  |
| New Orleans                              | 70117                      | \$334,000 | 7          | \$2,338,000  | \$538,000 | 1             | \$538,000    | 61.1%            |  |
| New Orleans                              | 70118                      | \$477,458 | 6          | \$2,864,750  | \$348,250 | 1             | \$348,250    | -27.1%           |  |
| New Orleans                              | 70119                      | \$340,000 | 1          | \$340,000    | \$328,000 | 2             | \$656,000    | -3.5%            |  |
| New Orleans                              | 70124                      | \$310,555 | 10         | \$3,105,550  | \$206,750 | 4             | \$827,000    | -33.4%           |  |
| New Orleans                              | 70130                      | \$414,930 | 62         | \$25,725,638 | \$444,560 | 20            | \$8,891,200  | 7.1%             |  |
| Central Orleans Total                    |                            | \$386,128 | 139        | \$53,671,838 | \$375,082 | 41            | \$15,378,345 | -2.9%            |  |
| Eastern New Orleans Total                | 70126 - 70129              | \$0       | 0          | \$0          | \$0       | 0             | \$0          | NA               |  |
| Orleans Parish Total                     |                            | \$383,620 | 140        | \$53,706,838 | \$375,082 | 41            | \$15,378,345 | -2.2%            |  |
| <b>St. Charles Parish</b> (70030, 70031, | 70039, 70047, 70057, 70070 |           |            |              |           |               |              |                  |  |
| 70079, 70080, 70087)                     |                            | \$97,000  | 1          | \$97,000     | \$0       | 0             | \$0          | NA               |  |

# New Orleans Metropolitan Area Condominium Sales Pre Hurricane Ida (July-August) vs. Post Hurricane Ida (September) 2021

|   | July-/              | August 202 | 1 (Pre-Ida) | Se           | Average Price |       |              |                  |
|---|---------------------|------------|-------------|--------------|---------------|-------|--------------|------------------|
| Parish/City   | Zip Code            | Average    | Unit        | Gross        | Average       | Unit  | Gross        | Percent Change   |
|   |                     | Price      | Sales       | Sales        | Price         | Sales | Sales        | Pre vs. Post Ida |
| St. James Parish (70052, 70071, 70723, 70763)   |                     | \$0        | 0           | \$0          | \$0           | 0     | \$0          | NA               |
| <b>St. John the Baptist Parish</b> (70049, 70051, 70068, 70076, 70084)  |                     | \$120,000  | 1           | \$120,000    | \$0           | 0     | \$0          | NA               |
| St. Tammany Parish  |                     |            |             |              |               |       |              |                  |
| Slidell   | 70458, 70460, 70461 | \$104,376  | 19          | \$1,983,150  | \$136,429     | 7     | \$955,000    | 30.7%            |
| East St. Tammany Total  |                     | \$104,376  | 19          | \$1,983,150  | \$136,429     | 7     | \$955,000    | 30.7%            |
| Covington   | 70433, 70435        | \$144,390  | 10          | \$1,443,900  | \$107,500     | 1     | \$107,500    | -25.5%           |
| Madisonville  | 70447               | \$0        | 0           | \$0          | \$0           | 0     | \$0          | NA               |
| Mandeville  | 70448, 70471        | \$170,929  | 24          | \$4,102,285  | \$206,118     | 11    | \$2,267,300  | 20.6%            |
| West St. Tammany Total  |                     | \$163,123  | 34          | \$5,546,185  | \$197,900     | 12    | \$2,374,800  | 21.3%            |
| St. Tammany Parish Total  |                     | \$142,063  | 53          | \$7,529,335  | \$175,253     | 19    | \$3,329,800  | 23.4%            |
| <b>Tangipahoa Parish</b> (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466) |                     | \$128,250  | 2           | \$256,500    | \$0           | 0     | \$0          | NA               |
| Metro New Orleans Total   |                     | \$265,525  | 275         | \$73,019,360 | \$267,809     | 81    | \$21,692,540 | 0.9%             |

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

#### Northshore Region Condominium Sales Pre Hurricane Ida (July-August) vs. Post Hurricane Ida (September) 2021

|   |                             | July-A    | ugust 2021 | L (Pre-Ida) | Sep       | otember (P | ost-Ida)    | Average Price    |
|---|-----------------------------|-----------|------------|-------------|-----------|------------|-------------|------------------|
| Parish/City                             | Zip Code                    | Average   | Unit       | Gross       | Average   | Unit       | Gross       | Percent Change   |
|   |                             | Price     | Sales      | Sales       | Price     | Sales      | Sales       | Pre vs. Post Ida |
| St. Tammany Parish                      |                             |           |            |             |           |            |             |                  |
| East St. Tammany                        |                             |           |            |             |           |            |             |                  |
| Slidell                                 | 70458, 70460, 70461         | \$104,376 | 19         | \$1,983,150 | \$136,429 | 7          | \$955,000   | 30.7%            |
| East St. Tammany Total                  |                             | \$104,376 | 19         | \$1,983,150 | \$136,429 | 7          | \$955,000   | 30.7%            |
| West St. Tammany                        |                             |           |            |             |           |            |             |                  |
| Covington                               | 70433, 70435                | \$144,390 | 10         | \$1,443,900 | \$107,500 | 1          | \$107,500   | -25.5%           |
| Madisonville                            | 70447                       | \$0       | 0          | \$0         | \$0       | 0          | \$0         | NA               |
| Mandeville                              | 70448, 70471                | \$170,929 | 24         | \$4,102,285 | \$206,118 | 11         | \$2,267,300 | 20.6%            |
| West St. Tammany Total                  |                             | \$163,123 | 34         | \$5,546,185 | \$197,900 | 12         | \$2,374,800 | 21.3%            |
| St. Tammany Parish Total                |                             | \$163,123 | 34         | \$5,546,185 | \$175,253 | 19         | \$3,329,800 | 7.4%             |
| <b>Tangipahoa Parish</b> (70401, 70403, | 70421. 70422. 70436. 70442. |           |            |             |           |            |             |                  |
| 70443, 70444, 70446, 70454, 70456       |                             | \$128,250 | 2          | \$256,500   | \$0       | 0          | \$0         | NA               |
| Livingston Parish (70449, 70462, 70     | 0706, 70711, 70726, 70733.  |           |            |             |           |            |             |                  |
| 70744, 70754, 70785)                    | , ,, - <del>- ,</del>       | \$110,000 | 1          | \$110,000   | \$0       | 0          | \$0         | NA               |
| Northshore Region Total                 |                             | \$159,802 | 37         | \$5,912,685 | \$175,253 | 19         | \$3,329,800 | 9.7%             |

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Divison Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

|                               |          | 2     | 019, Quarte | r 3      | I       |          | 2     | 020, Quarte | r 3      | 1       |          | 2     | 021, Quarte | r 3      | I       |
|-------------------------------|----------|-------|-------------|----------|---------|----------|-------|-------------|----------|---------|----------|-------|-------------|----------|---------|
|                               | Total No | Ave   | Ave Living  |          | Ave     | Total No | Ave   | Ave Living  |          | Ave     | Total No | Ave   | Ave Living  |          | Ave     |
| Parish/City                   | Rentals  | BR/BA | Area SF     | Ave Rent | Rent/SF | Rentals  | BR/BA | Area SF     | Ave Rent | Rent/SF | Rentals  | BR/BA | Area SF     | Ave Rent | Rent/SF |
|                               |          |       |             |          |         |          |       |             |          |         |          |       |             |          |         |
| East Jefferson                | 264      | 3/2   | 1,500       | \$1,609  | \$1.09  | 230      | 3/2   | 1,405       | \$1,624  | \$1.18  | 239      | 3/2   | 1,451       | \$1,789  | \$1.27  |
| West Jefferson                | 90       | 3/2   | 1,391       | \$1,267  | \$0.95  | 78       | 2/2   | 1,259       | \$1,261  | \$1.07  | 65       | 3/2   | 1,324       | \$1,450  | \$1.15  |
| Jefferson Parish              | 354      | 3/2   | 1,473       | \$1,522  | \$1.05  | 308      | 3/2   | 1,250       | \$1,400  | \$1.15  | 304      | 3/2   | 1,425       | \$1,718  | \$1.24  |
| Westbank Orleans              | 44       | 3/2   | 1,331       | \$1,316  | \$1.05  | 36       | 3/2   | 1,394       | \$1,400  | \$1.12  | 29       | 3/2   | 1,358       | \$1,677  | \$1.34  |
| Central Orleans               | 748      | 2/2   | 1,222       | \$1,766  | \$1.46  | 835      | 2/2   | 1,191       | \$1,617  | \$1.43  | 805      | 2/2   | 1,207       | \$1,851  | \$1.59  |
| Eastern New Orleans           | 35       | 3/2   | 1,279       | \$1,164  | \$0.95  | 19       | 3/2   | 1,603       | \$1,940  | \$1.42  | 13       | 3/2   | 1,343       | \$1,226  | \$0.95  |
| Orleans Parish                | 827      | 2/2   | 1,230       | \$1,715  | \$1.42  | 890      | 2/2   | 1,208       | \$1,615  | \$1.41  | 847      | 2/2   | 1,214       | \$1,835  | \$1.57  |
| Plaquemines Parish            | 13       | 3/2   | 1,595       | \$1,250  | \$1.07  | 11       | 2/2   | 1,212       | \$1,346  | \$1.25  | 6        | 3/1   | 1,059       | \$1,257  | \$1.27  |
| St. Bernard Parish            | 21       | 2/2   | 1,130       | \$1,088  | \$0.96  | 24       | 2/1   | 1,114       | \$1,143  | \$1.06  | 20       | 3/2   | 1,303       | \$1,576  | \$1.21  |
| St. Charles Parish            | 43       | 3/2   | 1,472       | \$1,455  | \$1.01  | 34       | 3/2   | 1,381       | \$1,336  | \$0.99  | 30       | 3/2   | 1,381       | \$1,366  | \$1.03  |
| St. James Parish              | 1        | 3/2   | 1,530       | \$1,000  | \$0.65  | 1        | 2/1   | 1,161       | \$800    | \$0.69  | 0        | NA    | 0           | \$0      | \$0.00  |
| St. John the Baptist Parish   | 31       | 3/2   | 1,311       | \$1,146  | \$0.87  | 26       | 3/2   | 1,524       | \$1,252  | \$0.87  | 12       | 3/2   | 1,381       | \$1,483  | \$1.09  |
| East St. Tammany              | 158      | 3/2   | 1,603       | \$1,379  | \$0.89  | 121      | 3/2   | 1,665       | \$1,514  | \$0.93  | 87       | 3/2   | 1,626       | \$1,632  | \$1.03  |
| Central St. Tammany (Lacombe) | 4        | 3/2   | 1,283       | \$1,225  | \$0.95  | 3        | 2/2   | 1,299       | \$1,125  | \$0.86  | 2        | 2/2   | 1,297       | \$1,250  | \$0.96  |
| West St. Tammany              | 252      | 3/2   | 1,802       | \$1,649  | \$0.94  | 230      | 3/2   | 1,680       | \$1,619  | \$0.99  | 131      | 3/2   | 1,587       | \$1,761  | \$1.12  |
| St. Tammany Parish            | 414      | 3/2   | 1,721       | \$1,542  | \$0.92  | 354      | 3/2   | 1,672       | \$1,579  | \$0.97  | 220      | 3/2   | 1,600       | \$1,705  | \$1.08  |
| Tangipahoa Parish             | 117      | 3/2   | 1,456       | \$1,251  | \$0.90  | 83       | 3/2   | 1,330       | \$1,139  | \$0.89  | 59       | 3/2   | 1,274       | \$1,187  | \$0.95  |
| Washington Parish             | 5        | 3/2   | 1,737       | \$1,190  | \$0.72  | 7        | 2/1   | 1,098       | \$929    | \$0.83  | 5        | 3/1   | 1,349       | \$1,100  | \$0.83  |
| New Orleans Metro             | 1,826    | 3/2   | 1,413       | \$1,583  | \$1.22  | 1,738    | 2/2   | 1,343       | \$1,548  | \$1.23  | 1,503    | 2/2   | 1,321       | \$1,746  | \$1.38  |

#### Residential Rentals 3-Plex, 4-Plex, Duplex/Double, Single Family and Townhouse Quarter 3 (July, August, September): 2019, 2020, 2021

#### Residential Rentals Condominiums Quarter 3 (July, August, September): 2019, 2020, 2021

|                             |                     | 2            | 019, Quarte           | r 3      | 1              |                     | 2            | 020, Quarte           | r 3      |                |                     | 2            | 021, Quarte           | r 3      |                |
|-----------------------------|---------------------|--------------|-----------------------|----------|----------------|---------------------|--------------|-----------------------|----------|----------------|---------------------|--------------|-----------------------|----------|----------------|
| Parish/City                 | Total No<br>Rentals | Ave<br>BR/BA | Ave Living<br>Area SF | Ave Rent | Ave<br>Rent/SF | Total No<br>Rentals | Ave<br>BR/BA | Ave Living<br>Area SF | Ave Rent | Ave<br>Rent/SF | Total No<br>Rentals | Ave<br>BR/BA | Ave Living<br>Area SF | Ave Rent | Ave<br>Rent/SF |
|                             |                     |              |                       |          |                |                     |              |                       |          |                |                     |              |                       |          |                |
| East Jefferson              | 48                  | 2/2          | 1,009                 | \$1,154  | \$1.19         | 54                  | 2/2          | 948                   | \$1,246  | \$1.36         | 45                  | 2/2          | 1,062                 | \$1,575  | \$1.49         |
| West Jefferson              | 8                   | 2/2          | 985                   | \$984    | \$1.02         | 1                   | 1/1          | 800                   | \$1,000  | \$1.25         | 4                   | 2/2          | 1,036                 | \$1,213  | \$1.19         |
| Jefferson Parish            | 56                  | 2/2          | 1,000                 | \$1,124  | \$1.16         | 55                  | 2/2          | 946                   | \$1,242  | \$1.36         | 49                  | 2/2          | 1,060                 | \$1,545  | \$1.47         |
| Westbank Orleans            | 0                   | NA           | 0                     | \$0      | \$0.00         | 6                   | 2/2          | 1,184                 | \$1,107  | \$0.97         | 0                   | NA           | 0                     | \$0      | \$0.00         |
| Central Orleans             | 144                 | 1/2          | 953                   | \$2,117  | \$2.29         | 163                 | 1/1          | 942                   | \$2,050  | \$2.23         | 170                 | 2/1          | 946                   | \$2,173  | \$2.36         |
| Eastern New Orleans         | 3                   | 2/3          | 1,185                 | \$900    | \$0.77         | 0                   | NA           | 0                     | \$0      | \$0.00         | 1                   | 2/3          | 1,400                 | \$1,100  | \$0.79         |
| Orleans Parish              | 147                 | 1/2          | 958                   | \$2,092  | \$2.26         | 169                 | 1/1          | 951                   | \$2,017  | \$2.19         | 171                 | 2/1          | 948                   | \$2,167  | \$2.35         |
| St. Bernard Parish          | 1                   | 2/2          | 1,500                 | \$1,500  | \$1.00         | 0                   | NA           | 0                     | \$0      | \$0.00         | 0                   | NA           | 0                     | \$0      | \$0.00         |
| St. Charles Parish          | 2                   | 3/2          | 1,200                 | \$1,100  | \$0.93         | 0                   | NA           | 0                     | \$0      | \$0.00         | 0                   | NA           | 0                     | \$0      | \$0.00         |
| St. John the Baptist Parish | 3                   | 2/2          | 1,303                 | \$1,150  | \$0.89         | 0                   | NA           | 0                     | \$0      | \$0.00         | 1                   | 2/3          | 1,200                 | \$1,400  | \$1.17         |
| East St. Tammany            | 14                  | 2/2          | 973                   | \$1,026  | \$1.41         | 24                  | 2/2          | 1,214                 | \$1,154  | \$1.01         | 19                  | 2/2          | 1,179                 | \$1,272  | \$1.18         |
| West St. Tammany            | 24                  | 2/2          | 1,346                 | \$1,245  | \$0.95         | 30                  | 2/2          | 1,391                 | \$1,392  | \$1.02         | 21                  | 2/2          | 1,187                 | \$1,819  | \$1.65         |
| St. Tammany Parish          | 38                  | 2/2          | 1,209                 | \$1,164  | \$1.12         | 54                  | 2/2          | 1,313                 | \$1,286  | \$1.01         | 40                  | 2/2          | 1,183                 | \$1,559  | \$1.43         |
| Tangipahoa Parish           | 10                  | 2/3          | 1,125                 | \$970    | \$0.83         | 9                   | 1/2          | 888                   | \$878    | \$1.02         | 9                   | 2/2          | 1,070                 | \$947    | \$0.89         |
| New Orleans Metro           | 257                 | 2/2          | 1,019                 | \$1,677  | \$1.76         | 287                 | 2/2          | 1,016                 | \$1,695  | \$1.77         | 270                 | 2/2          | 1,008                 | \$1,921  | \$2.00         |

#### Residential Rentals 3-Plex, 4-Plex, Duplex/Double, Single Family and Townhouse Pre Hurricane Ida (July-August) vs Post Hurricane Ida (September) 2021

|                               |                     | July - A     | ugust 2021            | (Pre Ida) |                |                     | Septem       | ber 2021 (F           | ost Ida) |                |
|-------------------------------|---------------------|--------------|-----------------------|-----------|----------------|---------------------|--------------|-----------------------|----------|----------------|
| Parish/City                   | Total No<br>Rentals | Ave<br>BR/BA | Ave Living<br>Area SF | Ave Rent  | Ave<br>Rent/SF | Total No<br>Rentals | Ave<br>BR/BA | Ave Living<br>Area SF | Ave Rent | Ave<br>Rent/SF |
|                               |                     |              |                       |           |                |                     |              |                       |          |                |
| East Jefferson                | 147                 | 3/2          | 1,411                 | \$1,682   | \$1.23         | 92                  | 3/2          | 1,515                 | \$1,959  | \$1.33         |
| West Jefferson                | 44                  | 3/2          | 1,292                 | \$1,351   | \$1.07         | 21                  | 212          | 1,389                 | \$1,658  | \$1.31         |
| Jefferson Parish              | 191                 | 3/2          | 1,381                 | \$1,605   | \$1.19         | 113                 | 3/2          | 1,492                 | \$1,903  | \$1.32         |
| Westbank Orleans              | 22                  | 3/2          | 1,280                 | \$1,565   | \$1.30         | 7                   | 3/2          | 1,603                 | \$2,029  | \$1.47         |
| Central Orleans               | 584                 | 2/2          | 1,187                 | \$1,774   | \$1.58         | 221                 | 2/2          | 1,257                 | \$2,055  | \$1.61         |
| Eastern New Orleans           | 7                   | 3/2          | 1,391                 | \$1,191   | \$0.90         | 6                   | 3/2          | 1,296                 | \$1,267  | \$1.00         |
| Orleans Parish                | 613                 | 2/2          | 1,195                 | \$1,761   | \$1.56         | 234                 | 2/2          | 1,268                 | \$2,034  | \$1.59         |
| Plaquemines Parish            | 6                   | 3/1          | 1,059                 | \$1,257   | \$1.27         | 0                   | NA           | 0                     | \$0      | \$0.00         |
| St. Bernard Parish            | 12                  | 3/2          | 1,237                 | \$1,510   | \$1.20         | 8                   | 3/2          | 1,402                 | \$1,674  | \$1.21         |
| St. Charles Parish            | 22                  | 3/2          | 1,358                 | \$1,351   | \$1.04         | 8                   | 3/2          | 1,443                 | \$1,406  | \$0.99         |
| St. James Parish              | 0                   | NA           | 0                     | \$0       | \$0.00         | 0                   | NA           | 0                     | \$0      | \$0.00         |
| St. John the Baptist Parish   | 10                  | 3/2          | 1,452                 | \$1,540   | \$1.06         | 2                   | 2/2          | 1,027                 | \$1,200  | \$1.23         |
| East St. Tammany              | 59                  | 3/2          | 1,538                 | \$1,499   | \$1.02         | 28                  | 3/2          | 1,810                 | \$1,911  | \$1.05         |
| Central St. Tammany (Lacombe) | 2                   | 2/2          | 1,297                 | \$1,250   | \$0.96         | 0                   | NA           | 0                     | \$0      | \$0.00         |
| West St. Tammany              | 87                  | 3/2          | 1,555                 | \$1,674   | \$1.09         | 44                  | 3/2          | 1,615                 | \$1,932  | \$1.18         |
| St. Tammany Parish            | 148                 | 3/2          | 1,544                 | \$1,599   | \$1.03         | 72                  | 3/2          | 1,713                 | \$1,921  | \$1.13         |
| Tangipahoa Parish             | 46                  | 3/2          | 1,301                 | \$1,200   | \$0.94         | 13                  | 3/2          | 1,178                 | \$1,138  | \$1.00         |
| Washington Parish             | 5                   | 3/1          | 1,349                 | \$1,100   | \$0.83         | 0                   | NA           | 0                     | \$0      | \$0.00         |
| New Orleans Metro             | 1,053               | 2/2          | 1,288                 | \$1,665   | \$1.29         | 450                 | 2/2          | 1,397                 | \$1,936  | \$1.42         |

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network Compiled by: University Opination Institute for Engineering Development for Real Estate Research and Institute Information Update Q3 17

#### Residential Rentals Condominiums Pre Hurricane Ida (July-August) vs Post Hurricane Ida (September) 2021

|                             |                     | July - A     | ugust 2021 (          | Pre Ida) |                |                     | Septen       | nber 2021 (P          | ost Ida) | I              |
|-----------------------------|---------------------|--------------|-----------------------|----------|----------------|---------------------|--------------|-----------------------|----------|----------------|
| Parish/City                 | Total No<br>Rentals | Ave<br>BR/BA | Ave Living<br>Area SF | Ave Rent | Ave<br>Rent/SF | Total No<br>Rentals | Ave<br>BR/BA | Ave Living<br>Area SF | Ave Rent | Ave<br>Rent/SF |
|                             |                     |              |                       |          |                |                     |              |                       |          |                |
| East Jefferson              | 28                  | 2/2          | 1,056                 | \$1,346  | \$1.36         | 17                  | 2/2          | 1,071                 | \$1,951  | \$1.72         |
| West Jefferson              | 3                   | 2/2          | 1,035                 | \$1,217  | \$1.20         | 1                   | 2/2          | 1,040                 | \$1,200  | \$1.15         |
| Jefferson Parish            | 31                  | 2/2          | 1,046                 | \$1,328  | \$1.35         | 18                  | 2/2          | 1,070                 | \$1,910  | \$1.69         |
| Westbank Orleans            | 0                   | NA           | 0                     | \$0      | \$0.00         | 0                   | NA           | 0                     | \$0      | \$0.00         |
| Central Orleans             | 115                 | 2/2          | 945                   | \$2,134  | \$2.32         | 55                  | 1/1          | 947                   | \$2,256  | \$2.46         |
| Eastern New Orleans         | 1                   | 2/2          | 1,400                 | \$1,100  | \$0.79         | 0                   | NA           | 0                     | \$0      | \$0.00         |
| Orleans Parish              | 116                 | 2/2          | 950                   | \$2,153  | \$2.33         | 55                  | 1/1          | 947                   | \$2,256  | \$2.46         |
| St. Bernard Parish          | 0                   | NA           | 0                     | \$0      | \$0.00         | 0                   | NA           | 0                     | \$0      | \$0.00         |
| St. Charles Parish          | 0                   | NA           | 0                     | \$0      | \$0.00         | 0                   | NA           | 0                     | \$0      | \$0.00         |
| St. John the Baptist Parish | 0                   | NA           | 0                     | \$0      | \$0.00         | 1                   | 2/3          | 1,200                 | \$1,400  | \$1.17         |
| East St. Tammany            | 15                  | 2/2          | 1,257                 | \$1,282  | \$1.09         | 4                   | 2/2          | 886                   | \$1,234  | \$1.51         |
| West St. Tammany            | 16                  | 2/2          | 1,155                 | \$1,915  | \$1.78         | 5                   | 2/3          | 1,292                 | \$1,509  | \$1.23         |
| St. Tammany Parish          | 31                  | 2/2          | 1,204                 | \$1,609  | \$1.45         | 9                   | 2/2          | 1,111                 | \$1,387  | \$1.35         |
| Tangipahoa Parish           | 9                   | 2/2          | 1,070                 | \$947    | \$0.89         | 0                   | NA           | 0                     | \$0      | \$0.00         |
| New Orleans Metro           | 187                 | 2/2          | 1,015                 | \$1,863  | \$1.95         | 83                  | 2/2          | 995                   | \$2,077  | \$2.16         |

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network

Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research



## INSTITUTE FOR ECONOMIC DEVELOPMENT & REAL ESTATE RESEARCH

## SINGLE FAMILY RESIDENTIAL SALES AND RENTALS

## FOURTH QUARTER: 2019, 2020 AND 2021

NEW ORLEANS METROPOLITAN AREA

& NORTHSHORE REGION

MAY 31, 2022

Note: Single family residential sales are now being compiled by zip code as the New Orleans Metropolitan Association of REALTORS <sup>®</sup> no longer requires the MLS area to be placed on listings/sales.

Zip Code Maps may be found at: <u>https://www.zipmap.net/Louisiana.htm</u>

#### New Orleans Metropolitan Area Single-Family Residential Sales 4th Quarter (October, November & December) - 2019, 2020, 2021

|   |                           |             | 2019, Qua | rter 4        |                    | 2020, Quar | rter 4        |           | 2021, Qua | orter 4       | Difference   | Avera  | ge Price |
|---|---------------------------|-------------|-----------|---------------|--------------------|------------|---------------|-----------|-----------|---------------|--------------|--------|----------|
| Parish/City                                   | Zip Code                  | Average     | Unit      | Gross         | Average            | Unit       | Gross         | Average   | Unit      | Gross         | No. of Sales | Percen | t Change |
|   |                           | Price       | Sales     | Sales         | Price              | Sales      | Sales         | Price     | Sales     | Sales         | 2020-2021    | 19-20  | 20-21    |
| Jefferson Parish                              |                           |             |           |               |                    |            |               |           |           |               |              |        |          |
| Metairie                                      | 70001-70003, 70005-70006  | \$342,155   | 324       | \$110,858,269 | \$373,834          | 386        | \$144,300,054 | \$399,626 | 329       | \$131,476,920 | -57          | 9.3%   | 6.9%     |
| Kenner  | 70062, 70065              | \$218,795   | 109       | \$23,848,608  | \$279,943          | 155        | \$43,391,182  | \$293,708 | 127       | \$37,300,934  | -28          | 27.9%  | 4.9%     |
| Jefferson                                     | 70121                     | \$218,394   | 31        | \$6,770,200   | \$267,633          | 33         | \$8,831,900   | \$263,486 | 22        | \$5,796,700   | -11          | 22.5%  | -1.5%    |
| Harahan/River Ridge                           | 70123                     | \$287,628   | 69        | \$19,846,335  | \$338,672          | 86         | \$29,125,830  | \$397,125 | 73        | \$28,990,100  | -13          | 17.7%  | 17.3%    |
| East Jefferson Total                          |                           | \$302,671   | 533       | \$161,323,412 | \$341,892          | 660        | \$225,648,966 | \$369,446 | 551       | \$203,564,654 | -109         | 13.0%  | 8.1%     |
| Barataria                                     | 70036                     | \$0         | 0         | \$0           | \$69,900           | 1          | \$69,900      | \$0       | 0         | \$0           | -1           | NA     | NA       |
| Gretna/Terrytown                              | 70053, 70056              | \$208,892   | 74        | \$15,457,997  | \$239 <i>,</i> 888 | 106        | \$25,428,150  | \$236,676 | 126       | \$29,821,129  | 20           | 14.8%  | -1.3%    |
| Harvey  | 70058                     | \$187,647   | 75        | \$14,073,499  | \$234,287          | 59         | \$13,822,951  | \$224,383 | 80        | \$17,950,650  | 21           | 24.9%  | -4.2%    |
| Lafitte                                       | 70067                     | \$222,433   | 3         | \$667,300     | \$224,000          | 2          | \$448,000     | \$292,833 | 3         | \$878,500     | 1            | 0.7%   | 30.7%    |
| Marrero                                       | 70072                     | \$186,579   | 167       | \$31,158,651  | \$195,497          | 178        | \$34,798,435  | \$215,103 | 149       | \$32,050,385  | -29          | 4.8%   | 10.0%    |
| Westwego/Avondale/Bridge City                 | 70094                     | \$133,533   | 60        | \$8,011,997   | \$164,462          | 68         | \$11,183,445  | \$199,081 | 68        | \$13,537,477  | 0            | 23.2%  | 21.0%    |
| Grand Isle                                    | 70358                     | \$0         | 0         | \$0           | \$0                | 0          | \$0           | \$382,333 | 3         | \$1,147,000   | 3            | NA     | NA       |
| West Jefferson Total                          |                           | \$183,033   | 379       | \$69,369,444  | \$207,128          | 414        | \$85,750,881  | \$221,216 | 426       | \$94,238,141  | 12           | 13.2%  | 6.8%     |
| Jefferson Parish Total                        |                           | \$252,953   | 912       | \$230,692,856 | \$289,944          | 1,074      | \$311,399,847 | \$304,814 | 977       | \$297,802,795 | -97          | 14.6%  | 5.1%     |
| Orleans Parish                                |                           |             |           |               |                    |            |               |           |           |               |              |        |          |
| Westbank Orleans Total                        | 70114, 70131              | \$227,184   | 98        | \$22,264,074  | \$263,604          | 154        | \$40,595,033  | \$274,106 | 126       | \$34,537,398  | -28          | 16.0%  | 4.0%     |
| New Orleans                                   | 70112                     | \$289,000   | 1         | \$289,000     | \$1,615,000        | 3          | \$4,845,000   | \$558,000 | 1         | \$558,000     | -2           | 458.8% | -65.4%   |
| New Orleans                                   | 70113                     | \$268,000   | 3         | \$804,000     | \$263,500          | 4          | \$1,054,000   | \$328,682 | 11        | \$3,615,500   | 7            | -1.7%  | 24.7%    |
| New Orleans                                   | 70115                     | \$708,366   | 88        | \$62,336,181  | \$711,671          | 107        | \$76,148,746  | \$730,955 | 102       | \$74,557,400  | -5           | 0.5%   | 2.7%     |
| New Orleans                                   | 70116                     | \$1,014,000 | 15        | \$15,210,000  | \$665,790          | 30         | \$19,973,700  | \$483,474 | 24        | \$11,603,370  | -6           | -34.3% | -27.4%   |
| New Orleans                                   | 70117                     | \$269,078   | 65        | \$17,490,074  | \$284,104          | 85         | \$24,148,875  | \$284,535 | 80        | \$22,762,800  | -5           | 5.6%   | 0.2%     |
| New Orleans                                   | 70118                     | \$543,956   | 63        | \$34,269,241  | \$642,193          | 71         | \$45,595,722  | \$367,467 | 44        | \$16,168,548  | -27          | 18.1%  | -42.8%   |
| New Orleans                                   | 70119                     | \$323,192   | 57        | \$18,421,959  | \$415,505          | 73         | \$30,331,862  | \$657,324 | 65        | \$42,726,080  | -8           | 28.6%  | 58.2%    |
| New Orleans                                   | 70122                     | \$267,549   | 92        | \$24,614,550  | \$320,612          | 114        | \$36,549,712  | \$341,277 | 106       | \$36,175,363  | -8           | 19.8%  | 6.4%     |
| New Orleans                                   | 70124                     | \$509,357   | 61        | \$31,070,749  | \$537,674          | 107        | \$57,531,071  | \$604,321 | 90        | \$54,388,930  | -17          | 5.6%   | 12.4%    |
| New Orleans                                   | 70125                     | \$391,658   | 25        | \$9,791,455   | \$381,167          | 39         | \$14,865,497  | \$404,297 | 26        | \$10,511,725  | -13          | -2.7%  | 6.1%     |
| New Orleans                                   | 70130                     | \$893,933   | 18        | \$16,090,800  | \$923,805          | 38         | \$35,104,600  | \$759,118 | 25        | \$18,977,950  | -13          | 3.3%   | -17.8%   |
| Central Orleans Total                         |                           | \$472,107   | 488       | \$230,388,009 | \$515,870          | 671        | \$346,148,785 | \$508,790 | 574       | \$292,045,666 | -97          | 9.3%   | -1.4%    |
| Eastern New Orleans Total                     | 70126 - 70129             | \$163,682   | 119       | \$19,478,105  | \$168,895          | 141        | \$23,814,192  | \$205,087 | 120       | \$24,610,382  | -21          | 3.2%   | 21.4%    |
| Orleans Parish Total                          |                           | \$386,000   | 705       | \$272,130,188 | \$425,008          | 966        | \$410,558,010 | \$428,285 | 820       | \$351,193,446 | -146         | 10.1%  | 0.8%     |
| Plaquemines Parish (70037, 70040, 700         | 041, 70083, 70091, 70093) | \$317,060   | 37        | \$11,731,220  | \$334,241          | 42         | \$14,038,129  | \$356,040 | 45        | \$16,021,800  | 3            | 5.4%   | 6.5%     |
| <b>St. Bernard Parish</b> (70032, 70043, 7007 | 75, 70085, 70092)         | \$185,687   | 92        | \$17,083,227  | \$203,573          | 119        | \$24,225,190  | \$244,227 | 159       | \$38,832,070  | 40           | 9.6%   | 20.0%    |

#### New Orleans Metropolitan Area Single-Family Residential Sales 4th Quarter (October, November & December) - 2019, 2020, 2021

|   |                                  |           | 2019, Qua | rter 4        |           | 2020, Qua | rter 4          |           | 2021, Qua | orter 4         | Difference   | Avera  | ge Price |
|---|----------------------------------|-----------|-----------|---------------|-----------|-----------|-----------------|-----------|-----------|-----------------|--------------|--------|----------|
| Parish/City                                 | Zip Code                         | Average   | Unit      | Gross         | Average   | Unit      | Gross           | Average   | Unit      | Gross           | No. of Sales | Percen | t Change |
|   |                                  | Price     | Sales     | Sales         | Price     | Sales     | Sales           | Price     | Sales     | Sales           | 2020-2021    | 19-20  | 20-21    |
| St. Charles Parish                          |                                  |           |           |               |           |           |                 |           |           |                 |              |        |          |
| Eastbank                                    | 70079, 70087                     | \$245,236 | 25        | \$6,130,900   | \$220,596 | 25        | \$5,514,905     | \$209,857 | 14        | \$2,938,000     | -11          | -10.0% | -4.9%    |
| Westbank (70030, 70031, 70039,              | 70047, 70057, 70070, 70080)      | \$241,446 | 102       | \$24,627,475  | \$283,446 | 90        | \$25,510,134    | \$584,771 | 39        | \$22,806,087    | -51          | 17.4%  | 106.3%   |
| St. Charles Parish Total                    |                                  | \$242,192 | 127       | \$30,758,375  | \$269,783 | 115       | \$31,025,039    | \$485,737 | 53        | \$25,744,087    | -62          | 11.4%  | 80.0%    |
| St. James Parish                            |                                  |           |           |               |           |           |                 |           |           |                 |              |        |          |
| Eastbank                                    | 70052, 70071, 70723, 70763       | \$203,221 | 5         | \$1,016,106   | \$198,738 | 8         | \$1,589,900     | \$153,391 | 19        | \$2,914,425     | 11           | -2.2%  | -22.8%   |
| Westbank                                    | 70086, 70090                     | \$211,213 | 6         | \$1,267,275   | \$189,300 | 6         | \$1,135,800     | \$224,286 | 7         | \$1,570,000     | 1            | -10.4% | 18.5%    |
| St. James Parish Total                      |                                  | \$207,580 | 11        | \$2,283,381   | \$194,693 | 14        | \$2,725,700     | \$172,478 | 26        | \$4,484,425     | 12           | -6.2%  | -11.4%   |
| St. John the Baptist Parish                 |                                  |           |           |               |           |           |                 |           |           |                 |              |        |          |
| Eastbank                                    | 70051, 70068, 70076, 70084       | \$172,592 | 107       | \$18,467,336  | \$186,174 | 110       | \$20,479,133    | \$166,158 | 85        | \$14,123,427    | -25          | 7.9%   | -10.8%   |
| Westbank                                    | 70049                            | \$0       | 0         | \$0           | \$155,000 | 1         | \$155,000       | \$0       | 0         | \$0             | -1           | NA     | NA       |
| St. John the Baptist Parish Total           |                                  | \$172,592 | 107       | \$18,467,336  | \$185,893 | 111       | \$20,634,133    | \$166,158 | 85        | \$14,123,427    | -26          | 7.7%   | -10.6%   |
| St. Tammany Parish                          |                                  |           |           |               |           |           |                 |           |           |                 |              |        |          |
| East St. Tammany                            |                                  |           |           |               |           |           |                 |           |           |                 |              |        |          |
| Pearl River                                 | 70452                            | \$229,441 | 29        | \$6,653,800   | \$208,832 | 34        | \$7,100,300     | \$150.467 | 9         | \$1,354,200     | -25          | -9.0%  | -27.9%   |
| Slidell                                     | 70458, 70460, 70461              | \$217,874 | 307       | \$66,887,279  | \$237,730 | 415       | \$98,658,079    | \$266,538 | 431       | \$114,877,991   | 16           | 9.1%   | 12.1%    |
| East St. Tammany Total                      |                                  | \$218,872 | 336       | \$73,541,079  | \$235,542 | 449       | \$105,758,379   | \$264,164 | 440       | \$116,232,191   | -9           | 7.6%   | 12.2%    |
| Lacombe (Central St. Tammany)               | 70445                            | \$177,533 | 26        | \$4,615,850   | \$194,220 | 39        | \$7,574,580     | \$227,608 | 56        | \$12,746,070    | 17           | 9.4%   | 17.2%    |
| West St. Tammany                            |                                  |           |           |               |           |           |                 |           |           |                 |              |        |          |
| Abita Springs                               | 70420                            | \$261,786 | 21        | \$5,497,500   | \$313,059 | 32        | \$10,017,900    | \$416,113 | 27        | \$11,235,044    | -5           | 19.6%  | 32.9%    |
| Bush  | 70431                            | \$286,340 | 10        | \$2,863,400   | \$265,322 | 19        | \$5,041,124     | \$255,980 | 10        | \$2,559,800     | -9           | -7.3%  | -3.5%    |
| Covington                                   | 70433, 70435                     | \$289,304 | 258       | \$74,640,545  | \$328,515 | 370       | \$121,550,479   | \$331,088 | 334       | \$110,583,391   | -36          | 13.6%  | 0.8%     |
| Folsom                                      | 70437                            | \$334,750 | 16        | \$5,356,000   | \$330,523 | 24        | \$7,932,550     | \$324,205 | 25        | \$8,105,123     | 1            | -1.3%  | -1.9%    |
| Madisonville                                | 70447                            | \$287,803 | 109       | \$31,370,560  | \$326,752 | 141       | \$46,072,075    | \$407,577 | 90        | \$36,681,889    | -51          | 13.5%  | 24.7%    |
| Mandeville                                  | 70448, 70471                     | \$331,430 | 159       | \$52,697,335  | \$376,849 | 235       | \$88,559,620    | \$412,853 | 182       | \$75,139,234    | -53          | 13.7%  | 9.6%     |
| West St. Tammany Total                      |                                  | \$300,917 | 573       | \$172,425,340 | \$340,041 | 821       | \$279,173,748   | \$365,725 | 668       | \$244,304,481   | -153         | 13.0%  | 7.6%     |
| St. Tammany Parish Total                    |                                  | \$268,002 | 935       | \$250,582,269 | \$299,852 | 1,309     | \$392,506,707   | \$320,690 | 1,164     | \$373,282,742   | -145         | 11.9%  | 6.9%     |
| <b>Tangipahoa Parish</b> (70401, 70403, 704 | 121. 70422. 70436. 70442. 70443. |           |           |               |           |           |                 |           |           |                 |              |        |          |
| 70444, 70446, 70454, 70456, 70466)          | ,,,,,,                           | \$189,161 | 384       | \$72,637,801  | \$205,430 | 454       | \$93,265,074    | \$232,894 | 372       | \$86,636,569    | -82          | 8.6%   | 13.4%    |
| Washington Parish                           | 70426, 70427, 70438, 70450       | \$128,662 | 50        | \$6,433,110   | \$162,289 | 64        | \$10,386,474    | \$176,072 | 61        | \$10,740,400    | -3           | 26.1%  | 8.5%     |
| Metro New Orleans Total                     |                                  | \$271,667 | 3,360     | \$912,799,763 | \$307,114 | 4,268     | \$1,310,764,303 | \$323,993 | 3,762     | \$1,218,861,761 | -506         | 13.0%  | 5.5%     |

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

UNO Institute for Economic Development & Real Estate Research Quarterly Housing Update Q4 page 2

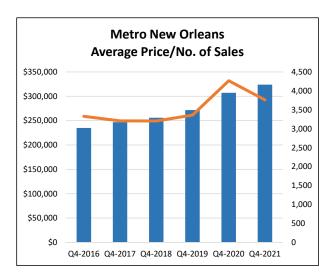
#### Northshore Region Single-Family Residential Sales 4th Quarter (October, November & December) - 2019, 2020, 2021

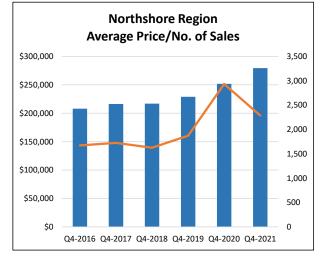
|  |                            |           | 2019, Qua | rter 4        |           | 2020, Qua | rter 4        |           | 2021, Qua | irter 4       | Difference   | Avera   | ge Price |
|--|----------------------------|-----------|-----------|---------------|-----------|-----------|---------------|-----------|-----------|---------------|--------------|---------|----------|
| Parish/City  | Zip Code                   | Average   | Unit      | Gross         | Average   | Unit      | Gross         | Average   | Unit      | Gross         | No. of Sales | Percent | t Change |
|  |                            | Price     | Sales     | Sales         | Price     | Sales     | Sales         | Price     | Sales     | Sales         | 2020-2021    | 19-20   | 20-21    |
| St. Tammany Parish   |                            |           |           |               |           |           |               |           |           |               |              |         |          |
| East St. Tammany   |                            |           |           |               |           |           |               |           |           |               |              |         |          |
| Pearl River  | 70452                      | \$229,441 | 29        | \$6,653,800   | \$208,832 | 34        | \$7,100,300   | \$150,467 | 9         | \$1,354,200   | -25          | -9.0%   | -27.9%   |
| Slidell  | 70458, 70460, 70461        | \$217,874 | 307       | \$66,887,279  | \$237,730 | 415       | \$98,658,079  | \$266,538 | 431       | \$114,877,991 | 16           | 9.1%    | 12.1%    |
| East St. Tammany Total   |                            | \$218,872 | 336       | \$73,541,079  | \$235,542 | 449       | \$105,758,379 | \$264,164 | 440       | \$116,232,191 | -9           | 7.6%    | 12.2%    |
| Lacombe (Central St. Tammany)                                  | 70445                      | \$177,533 | 26        | \$4,615,850   | \$194,220 | 39        | \$7,574,580   | \$227,608 | 56        | \$12,746,070  | 17           | 9.4%    | 17.2%    |
| West St. Tammany   |                            |           |           |               |           |           |               |           |           |               |              |         |          |
| Abita Springs  | 70420                      | \$261,786 | 21        | \$5,497,500   | \$313,059 | 32        | \$10,017,900  | \$416,113 | 27        | \$11,235,044  | -5           | 19.6%   | 32.9%    |
| Bush   | 70431                      | \$286,340 | 10        | \$2,863,400   | \$265,322 | 19        | \$5,041,124   | \$255,980 | 10        | \$2,559,800   | -9           | -7.3%   | -3.5%    |
| Covington  | 70433, 70435               | \$289,304 | 258       | \$74,640,545  | \$328,515 | 370       | \$121,550,479 | \$331,088 | 334       | \$110,583,391 | -36          | 13.6%   | 0.8%     |
| Folsom   | 70437                      | \$334,750 | 16        | \$5,356,000   | \$330,523 | 24        | \$7,932,550   | \$324,205 | 25        | \$8,105,123   | 1            | -1.3%   | -1.9%    |
| Madisonville   | 70447                      | \$287,803 | 109       | \$31,370,560  | \$326,752 | 141       | \$46,072,075  | \$407,577 | 90        | \$36,681,889  | -51          | 13.5%   | 24.7%    |
| Mandeville   | 70448, 70471               | \$331,430 | 159       | \$52,697,335  | \$376,849 | 235       | \$88,559,620  | \$412,853 | 182       | \$75,139,234  | -53          | 13.7%   | 9.6%     |
| West St. Tammany Total   |                            | \$300,917 | 573       | \$172,425,340 | \$340,041 | 821       | \$279,173,748 | \$365,725 | 668       | \$244,304,481 | -153         | 13.0%   | 7.6%     |
| St. Tammany Parish Total                                       |                            | \$268,002 | 935       | \$250,582,269 | \$299,852 | 1,309     | \$392,506,707 | \$320,690 | 1,164     | \$373,282,742 | -145         | 11.9%   | 6.9%     |
| <b>Tangipahoa Parish</b> (70401, 70403, 704                    | 21 70422 70436 70442       |           |           |               |           |           |               |           |           |               |              |         |          |
| 70443, 70444, 70446, 70454, 70456, 70                          |                            | \$189,161 | 384       | \$72,637,801  | \$205,430 | 454       | \$93,265,074  | \$232,894 | 372       | \$86,636,569  | -82          | 8.6%    | 13.4%    |
| Washington Parish  | 70426, 70427, 70438, 70450 | \$128,662 | 50        | \$6,433,110   | \$205,430 | 454       | \$93,265,074  | \$176,072 | 61        | \$10,740,400  | -393         | 59.7%   | -14.3%   |
| Livingston Parish (70449, 70462, 7070)<br>70744, 70754, 70785) | 5, 70711, 70726, 70733,    | \$196,915 | 504       | \$99,245,000  | \$222,709 | 716       | \$159,460,000 | \$243,731 | 689       | \$167,931,000 | -27          | 13.1%   | 9.4%     |
| St. Helena Parish  | 70441, 70453               | \$0       | о         | \$0           | \$0       | о         | \$0           | \$0       | 0         | \$0           | о            | NA      | NA       |
| Northshore Region Total  |                            | \$228,990 | 1,873     | \$428,898,180 | \$251,789 | 2,933     | \$738,496,855 | \$279,349 | 2,286     | \$638,590,711 | -647         | 10.0%   | 10.9%    |

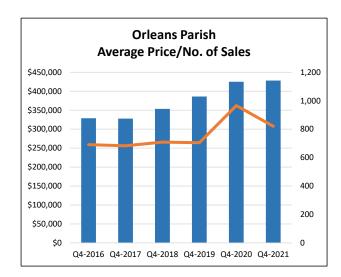
Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Divison Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

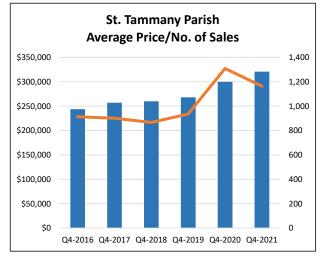
### Single Family Sales Graphs



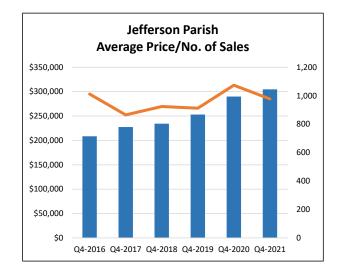


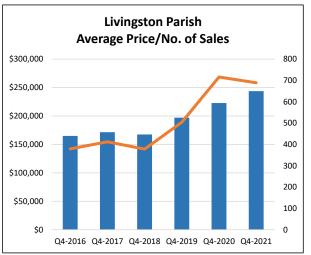












#### New Orleans Metropolitan Area Condominium Sales 4th Quarter (October, November & December) - 2019, 2020, 2021

|   |                             |           | 2019, Quar | ter 4        |           | 2020, Qua | rter 4       |           | 2021, Qua | rter 4       | Difference   | Avera   | ge Price |
|---|-----------------------------|-----------|------------|--------------|-----------|-----------|--------------|-----------|-----------|--------------|--------------|---------|----------|
| Parish/City   | Zip Code                    | Average   | Unit       | Gross        | Average   | Unit      | Gross        | Average   | Unit      | Gross        | No. of Sales | Percent | t Change |
|   |                             | Price     | Sales      | Sales        | Price     | Sales     | Sales        | Price     | Sales     | Sales        | 2020-2021    | 19-20   | 20-21    |
| Jefferson Parish  |                             |           |            |              |           |           |              |           |           |              |              |         |          |
| Metairie  | 70001-70003, 70005-70006    | \$112,972 | 36         | \$4,067,000  | \$120,462 | 42        | \$5,059,424  | \$115,240 | 61        | \$7,029,645  | 19           | 6.6%    | -4.3%    |
| Kenner  | 70062, 70065                | \$108,044 | 21         | \$2,268,916  | \$125,367 | 26        | \$3,259,550  | \$132,387 | 15        | \$1,985,800  | -11          | 16.0%   | 5.6%     |
| Jefferson   | 70121                       | \$170,940 | 5          | \$854,700    | \$160,475 | 4         | \$641,900    | \$311,000 | 1         | \$311,000    | -3           | -6.1%   | 93.8%    |
| Harahan/River Ridge   | 70123                       | \$106,400 | 5          | \$532,000    | \$146,000 | 3         | \$438,000    | \$122,625 | 4         | \$490,500    | 1            | 37.2%   | -16.0%   |
| East Jefferson Total  |                             | \$115,263 | 67         | \$7,722,616  | \$125,318 | 75        | \$9,398,874  | \$121,197 | 81        | \$9,816,945  | 6            | 8.7%    | -3.3%    |
| Gretna/Terrytown  | 70053, 70056                | \$80,000  | 1          | \$80,000     | \$89,000  | 2         | \$178,000    | \$64,000  | 2         | \$128,000    | 0            | 11.3%   | -28.1%   |
| Harvey  | 70058                       | \$85,261  | 8          | \$682,088    | \$86,400  | 2         | \$172,800    | \$111,000 | 4         | \$444,000    | 2            | 1.3%    | 28.5%    |
| West Jefferson Total  |                             | \$84,676  | 9          | \$762,088    | \$87,700  | 4         | \$350,800    | \$95,333  | 6         | \$572,000    | 2            | 3.6%    | 8.7%     |
| Jefferson Parish Total  |                             | \$111,641 | 76         | \$8,484,704  | \$123,414 | 79        | \$9,749,674  | \$119,413 | 87        | \$10,388,945 | 8            | 10.5%   | -3.2%    |
| Orleans Parish  |                             |           |            |              |           |           |              |           |           |              |              |         |          |
| Westbank Orleans Total  | 70114, 70131                | \$62,100  | 3          | \$186,300    | \$155,375 | 2         | \$310,750    | \$149,750 | 4         | \$599,000    | 2            | 150.2%  | -3.6%    |
| New Orleans   | 70112                       | \$351,750 | 6          | \$2,110,500  | \$367,875 | 4         | \$1,471,500  | \$356,813 | 8         | \$2,854,500  | 4            | 4.6%    | -3.0%    |
| New Orleans   | 70113                       | \$614,250 | 8          | \$4,914,000  | \$305,000 | 1         | \$305,000    | \$739,250 | 4         | \$2,957,000  | 3            | -50.3%  | 142.4%   |
| New Orleans   | 70115                       | \$400,551 | 22         | \$8,812,114  | \$334,711 | 14        | \$4,685,950  | \$363,962 | 21        | \$7,643,207  | 7            | -16.4%  | 8.7%     |
| New Orleans   | 70116                       | \$339,778 | 18         | \$6,116,000  | \$366,739 | 23        | \$8,435,000  | \$428,274 | 31        | \$13,276,499 | 8            | 7.9%    | 16.8%    |
| New Orleans   | 70117                       | \$303,357 | 7          | \$2,123,500  | \$394,600 | 5         | \$1,973,000  | \$429,000 | 6         | \$2,574,000  | 1            | 30.1%   | 8.7%     |
| New Orleans   | 70118                       | \$233,506 | 17         | \$3,969,600  | \$268,058 | 16        | \$4,288,923  | \$368,774 | 20        | \$7,375,473  | 4            | 14.8%   | 37.6%    |
| New Orleans   | 70119                       | \$347,833 | 3          | \$1,043,500  | \$307,200 | 5         | \$1,536,000  | \$339,950 | 2         | \$679,900    | -3           | -11.7%  | 10.7%    |
| New Orleans   | 70124                       | \$334,955 | 11         | \$3,684,500  | \$371,000 | 9         | \$3,339,000  | \$331,333 | 12        | \$3,975,999  | 3            | 10.8%   | -10.7%   |
| New Orleans   | 70125                       | \$0       | 0          | \$0          | \$245,000 | 1         | \$245,000    | \$0       | 0         | \$0          | -1           | NA      | NA       |
| New Orleans   | 70130                       | \$353,427 | 69         | \$24,386,432 | \$390,777 | 68        | \$26,572,805 | \$419,828 | 57        | \$23,930,200 | -11          | 10.6%   | 7.4%     |
| Central Orleans Total   |                             | \$355,032 | 161        | \$57,160,146 | \$362,001 | 146       | \$52,852,178 | \$405,384 | 161       | \$65,266,778 | 15           | 2.0%    | 12.0%    |
| Eastern New Orleans Total                                     | 70126 - 70129               | \$130,000 | 2          | \$260,000    | \$89,900  | 1         | \$89,900     | \$112,000 | 1         | \$112,000    | o            | -30.8%  | 24.6%    |
| Orleans Parish Total  |                             | \$347,027 | 166        | \$57,606,446 | \$357,402 | 149       | \$53,252,828 | \$397,456 | 166       | \$65,977,778 | 17           | 3.0%    | 11.2%    |
| <b>St. Bernard Parish</b> (70032, 70043                       | 3, 70075, 70085, 70092)     | \$0       | о          | \$0          | \$0       | о         | \$0          | \$0       | о         | \$0          | о            | NA      | NA       |
| <b>St. Charles Parish</b> (70030, 70031, 70079, 70080, 70087) | 70039, 70047, 70057, 70070, | \$110,000 | 2          | \$220,000    | \$105,000 | 1         | \$105,000    | \$0       | 0         | \$0          | -1           | -4.5%   | NA       |

|                                     |                               | :         | 2019, Quar | ter 4        |           | 2020, Quai | rter 4       |           | 2021, Quai | rter 4       | Difference   | Avera   | ge Price |
|-------------------------------------|-------------------------------|-----------|------------|--------------|-----------|------------|--------------|-----------|------------|--------------|--------------|---------|----------|
| Parish/City                         | Zip Code                      | Average   | Unit       | Gross        | Average   | Unit       | Gross        | Average   | Unit       | Gross        | No. of Sales | Percent | t Change |
|                                     |                               | Price     | Sales      | Sales        | Price     | Sales      | Sales        | Price     | Sales      | Sales        | 2020-2021    | 19-20   | 20-21    |
| St. James Parish (70052, 70071, 70  | 0723, 70763)                  | \$0       | 0          | \$0          | \$0       | 0          | \$0          | \$0       | 0          | \$0          | 0            | NA      | NA       |
| St. John the Baptist Parish (70049, | 70051, 70068, 70076, 70084)   | \$99,500  | 2          | \$199,000    | \$0       | 0          | \$0          | \$23,750  | 1          | \$23,750     | 1            | NA      | NA       |
| St. Tammany Parish                  |                               |           |            |              |           |            |              |           |            |              |              |         |          |
| Slidell                             | 70458, 70460, 70461           | \$107,318 | 11         | \$1,180,500  | \$99,612  | 17         | \$1,693,400  | \$135,048 | 20         | \$2,700,956  | 3            | -7.2%   | 35.6%    |
| East St. Tammany Total              |                               | \$107,318 | 11         | \$1,180,500  | \$99,612  | 17         | \$1,693,400  | \$135,048 | 20         | \$2,700,956  | 3            | -7.2%   | 35.6%    |
| Covington                           | 70433, 70435                  | \$128,189 | 9          | \$1,153,700  | \$128,583 | 6          | \$771,500    | \$210,433 | 9          | \$1,893,900  | 3            | 0.3%    | 63.7%    |
| Madisonville                        | 70447                         | \$158,000 | 1          | \$158,000    | \$0       | 0          | \$0          | \$0       | 0          | \$0          | 0            | NA      | NA       |
| Mandeville                          | 70448, 70471                  | \$156,418 | 14         | \$2,189,850  | \$167,915 | 23         | \$3,862,050  | \$203,286 | 19         | \$3,862,441  | -4           | 7.4%    | 21.1%    |
| West St. Tammany Total              |                               | \$145,898 | 24         | \$3,501,550  | \$159,778 | 29         | \$4,633,550  | \$205,584 | 28         | \$5,756,341  | -1           | 9.5%    | 28.7%    |
| St. Tammany Parish Total            |                               | \$133,773 | 35         | \$4,682,050  | \$137,542 | 46         | \$6,326,950  | \$176,194 | 48         | \$8,457,297  | 2            | 2.8%    | 28.1%    |
| Tangipahoa Parish (70401, 70403,    | , 70421, 70422, 70436, 70442, |           |            |              |           |            |              |           |            |              |              |         |          |
| 70443, 70444, 70446, 70454, 70456   | 5, 70466)                     | \$36,000  | 2          | \$72,000     | \$92,875  | 4          | \$371,500    | \$140,000 | 1          | \$140,000    | -3           | 158.0%  | 50.7%    |
| Metro New Orleans Total             |                               | \$251,817 | 283        | \$71,264,200 | \$250,201 | 279        | \$69,805,952 | \$280,488 | 303        | \$84,987,770 | 24           | -0.6%   | 12.1%    |

#### New Orleans Metropolitan Area Condominium Sales 4th Quarter (October, November & December) - 2019, 2020, 2021

#### Northshore Region Condominium Sales 4th Quarter (October, November & December) - 2019, 2020, 2021

|                                     |                             |           | 2019, Quar | ter 4       |           | 2020, Quar | ter 4       |           | 2021, Quar | ter 4       | Difference   | Avera   | ge Price |
|-------------------------------------|-----------------------------|-----------|------------|-------------|-----------|------------|-------------|-----------|------------|-------------|--------------|---------|----------|
| Parish/City                         | Zip Code                    | Average   | Unit       | Gross       | Average   | Unit       | Gross       | Average   | Unit       | Gross       | No. of Sales | Percent | Change   |
|                                     |                             | Price     | Sales      | Sales       | Price     | Sales      | Sales       | Price     | Sales      | Sales       | 2020-2021    | 19-20   | 20-21    |
| St. Tammany Parish                  |                             |           |            |             |           |            |             |           |            |             |              |         |          |
| East St. Tammany                    |                             |           |            |             |           |            |             |           |            |             |              |         |          |
| Slidell                             | 70458, 70460, 70461         | \$107,318 | 11         | \$1,180,500 | \$99,612  | 17         | \$1,693,400 | \$135,048 | 20         | \$2,700,956 | 3            | -7.2%   | 35.6%    |
| East St. Tammany Total              |                             | \$107,318 | 11         | \$1,180,500 | \$99,612  | 17         | \$1,693,400 | \$135,048 | 20         | \$2,700,956 | 3            | -7.2%   | 35.6%    |
| West St. Tammany                    |                             |           |            |             |           |            |             |           |            |             |              |         |          |
| Covington                           | 70433, 70435                | \$128,189 | 9          | \$1,153,700 | \$128,583 | 6          | \$771,500   | \$210,433 | 9          | \$1,893,900 | 3            | 0.3%    | 63.7%    |
| Madisonville                        | 70447                       | \$158,000 | 1          | \$158,000   | \$0       | 0          | \$0         | \$0       | 0          | \$0         | 0            | NA      | NA       |
| Mandeville                          | 70448, 70471                | \$156,418 | 14         | \$2,189,850 | \$167,915 | 23         | \$3,862,050 | \$203,286 | 19         | \$3,862,441 | -4           | 7.4%    | 21.1%    |
| West St. Tammany Total              |                             | \$145,898 | 24         | \$3,501,550 | \$159,778 | 29         | \$4,633,550 | \$205,584 | 28         | \$5,756,341 | -1           | 9.5%    | 28.7%    |
| St. Tammany Parish Total            |                             | \$133,773 | 35         | \$4,682,050 | \$137,542 | 46         | \$6,326,950 | \$176,194 | 48         | \$8,457,297 | 2            | 2.8%    | 28.1%    |
| Tangipahoa Parish (70401, 70403,    | 70421, 70422, 70436, 70442, |           |            |             |           |            |             |           |            |             |              |         |          |
| 70443, 70444, 70446, 70454, 70456,  |                             | \$36,000  | 2          | \$72,000    | \$92,875  | 4          | \$371,500   | \$140,000 | 1          | \$140,000   | -3           | 158.0%  | 50.7%    |
| Livingston Parish (70449, 70462, 70 | 0706, 70711, 70726, 70733,  |           |            |             |           |            |             |           |            |             |              |         |          |
| 70744, 70754, 70785)                | , , ,                       | \$95,000  | 3          | \$285,000   | \$68,400  | 5          | \$342,000   | \$0       | 0          | \$0         | -5           | -28.0%  | NA       |
| Northshore Region Total             |                             | \$125,976 | 40         | \$5,039,050 | \$128,008 | 55         | \$7,040,450 | \$175,455 | 49         | \$8,597,297 | -6           | 1.6%    | 37.1%    |

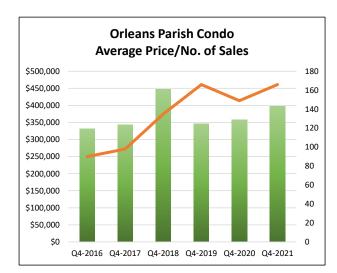
Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Divison Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

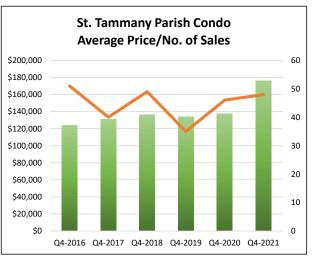
#### Condominium Sales Graphs

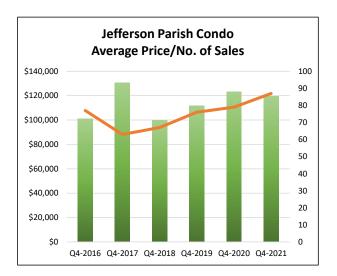
4th Quarter (October, November & December) - 2016 - 2021

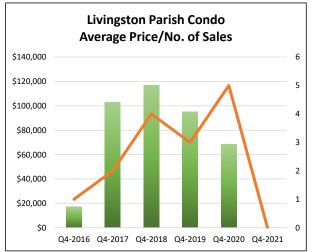












Average Price - Bar | Number of Sales - Line

#### Residential Rentals 3-Plex, 4-Plex, Duplex/Double, Single Family and Townhouse Quarter 4 (October, November, December): 2019, 2020, 2021

|                               |                     | 2            | 019, Quarte           | r 4      | Ì              |                     | 20           | 020, Quarte           | r 4      | 1              |                     | 2            | 021, Quarte           | r 4      |                |
|-------------------------------|---------------------|--------------|-----------------------|----------|----------------|---------------------|--------------|-----------------------|----------|----------------|---------------------|--------------|-----------------------|----------|----------------|
| Parish/City                   | Total No<br>Rentals | Ave<br>BR/BA | Ave Living<br>Area SF | Ave Rent | Ave<br>Rent/SF | Total No<br>Rentals | Ave<br>BR/BA | Ave Living<br>Area SF | Ave Rent | Ave<br>Rent/SF | Total No<br>Rentals | Ave<br>BR/BA | Ave Living<br>Area SF | Ave Rent | Ave<br>Rent/SF |
|                               |                     |              |                       |          |                |                     |              |                       |          |                |                     |              |                       |          |                |
| East Jefferson                | 244                 | 3/2          | 1,373                 | \$1,483  | \$1.12         | 222                 | 3/2          | 1,348                 | \$1,565  | \$1.23         | 166                 | 3/2          | 1,396                 | \$1,958  | \$1.44         |
| West Jefferson                | 102                 | 3/2          | 1,291                 | \$1,208  | \$0.99         | 85                  | 3/2          | 1,194                 | \$1,230  | \$1.08         | 61                  | 3/2          | 1,320                 | \$1,513  | \$1.22         |
| Jefferson Parish              | 346                 | 3/2          | 1,349                 | \$1,402  | \$1.08         | 307                 | 3/2          | 1,305                 | \$1,472  | \$1.19         | 227                 | 3/2          | 1,373                 | \$1,834  | \$1.38         |
| Westbank Orleans              | 28                  | 3/2          | 1,470                 | \$1,453  | \$1.01         | 22                  | 2/2          | 1,278                 | \$1,387  | \$1.19         | 24                  | 3/2          | 1,341                 | \$1,506  | \$1.20         |
| Central Orleans               | 521                 | 2/2          | 1,233                 | \$1,665  | \$1.45         | 647                 | 2/2          | 1,183                 | \$1,665  | \$1.46         | 534                 | 2/2          | 1,158                 | \$1,922  | \$1.68         |
| Eastern New Orleans           | 44                  | 3/2          | 1,521                 | \$1,233  | \$0.85         | 16                  | 3/2          | 1,368                 | \$1,282  | \$0.96         | 17                  | 3/2          | 1,197                 | \$1,374  | \$1.15         |
| Orleans Parish                | 593                 | 2/2          | 1,232                 | \$1,588  | \$1.39         | 685                 | 2/2          | 1,190                 | \$1,647  | \$1.44         | 575                 | 2/2          | 1,167                 | \$1,888  | \$1.65         |
| Plaquemines Parish            | 9                   | 3/2          | 1,247                 | \$1,297  | \$1.08         | 5                   | 3/2          | 1,336                 | \$1,655  | \$1.29         | 3                   | 3/2          | 1,871                 | \$1,933  | \$1.04         |
| St. Bernard Parish            | 26                  | 3'/2         | 1,217                 | \$1,076  | <b>\$0.92</b>  | 21                  | 2/2          | 1,210                 | \$1,176  | \$1.03         | 17                  | 3/2          | 1,361                 | \$1,738  | \$1.26         |
| St. Charles Parish            | 34                  | 3/2          | 1,371                 | \$1,277  | \$0.95         | 25                  | 3/2          | 1,292                 | \$1,272  | \$1.00         | 15                  | 3/2          | 1,551                 | \$1,835  | \$1.18         |
| St. James Parish              | 0                   |              |                       |          |                | 1                   | 3/2          | 1,200                 | \$1,250  | \$1.04         | 2                   | 3/2          | 1,056                 | \$988    | \$0.97         |
| St. John the Baptist Parish   | 25                  | 3/2          | 1,379                 | \$1,180  | \$0.89         | 13                  | 3/2          | 1,271                 | \$1,163  | \$0.94         | 13                  | 3/2          | 1,379                 | \$1,500  | \$1.11         |
| East St. Tammany              | 116                 | 3/2          | 1,669                 | \$1,387  | \$0.87         | 101                 | 3/2          | 1,661                 | \$1,543  | \$0.95         | 66                  | 3/2          | 1,592                 | \$1,634  | \$1.05         |
| Central St. Tammany (Lacombe) | 4                   | 3/2          | 1,369                 | \$1,205  | \$0.94         | 2                   | 3/2          | 1,325                 | \$1,400  | \$1.06         | 2                   | 4/2          | 1,594                 | \$1,600  | \$1.00         |
| West St. Tammany              | 177                 | 3/2          | 1,702                 | \$1,575  | \$0.94         | 155                 | 3/2          | 1,533                 | \$1,535  | \$1.01         | 105                 | 3/2          | 1,721                 | \$2,133  | \$1.19         |
| St. Tammany Parish            | 297                 | 3/2          | 1,684                 | \$1,496  | \$0.91         | 258                 | 3/2          | 1,582                 | \$1,537  | \$0.99         | 173                 | 3/2          | 1,670                 | \$1,936  | \$1.13         |
| Tangipahoa Parish             | 79                  | 3/2          | 1,467                 | \$1,182  | \$0.84         | 68                  | 3/2          | 1,344                 | \$1,194  | \$0.93         | 57                  | 2/2          | 1,259                 | \$1,267  | \$1.02         |
| Washington Parish             | 7                   | 3/2          | 1,341                 | \$824    | \$0.63         | 3                   | 2/1          | 1,394                 | \$732    | \$0.57         | 1                   | 2/1          | 832                   | \$650    | \$0.78         |
| New Orleans Metro             | 1,416               | 3/2          | 1,365                 | \$1,478  | \$1.16         | 1,386               | 2/2          | 1,300                 | \$1,545  | \$1.25         | 1,083               | 2/2          | 1,308                 | \$1,841  | \$1.45         |

#### Residential Rentals Condominiums Quarter 4 (October, November, December): 2019, 2020, 2021

|                             |                     | 2019, Quarter 4 |                       |          |                |                     | 2020, Quarter 4 |                       |          |                       |                     | 2021, Quarter 4 |                       |          |                |  |
|-----------------------------|---------------------|-----------------|-----------------------|----------|----------------|---------------------|-----------------|-----------------------|----------|-----------------------|---------------------|-----------------|-----------------------|----------|----------------|--|
| Parish/City                 | Total No<br>Rentals | Ave<br>BR/BA    | Ave Living<br>Area SF | Ave Rent | Ave<br>Rent/SF | Total No<br>Rentals | Ave<br>BR/BA    | Ave Living<br>Area SF | Ave Rent | Ave<br>Rent/SF        | Total No<br>Rentals | Ave<br>BR/BA    | Ave Living<br>Area SF | Ave Rent | Ave<br>Rent/SF |  |
|                             |                     | a (a            |                       | ** ***   | <i>.</i>       |                     | a (a            |                       | ** ***   | <b>*</b> * <b>*</b> * |                     | a /a            |                       | A. 101   | 44 = 0         |  |
| East Jefferson              | 43                  | 2/2             | 1,034                 | \$1,309  | \$1.32         | 32                  | 2/2             | 944                   | \$1,210  | \$1.32                | 30                  | 2/2             | 1,012                 | \$1,421  | \$1.50         |  |
| West Jefferson              | 2                   | 2/2             | 875                   | \$899    | \$1.04         | 2                   | 2/2             | 1,039                 | \$1,088  | \$1.07                | 3                   | 2/1             | 857                   | \$1,252  | \$1.50         |  |
| Jefferson Parish            | 45                  | 2/2             | 1,026                 | \$1,291  | \$1.31         | 34                  | 2/2             | 950                   | \$1,203  | \$1.30                | 33                  |                 |                       |          |                |  |
| Westbank Orleans            | 3                   | 2/2             | 1,090                 | \$1,100  | \$1.06         | 2                   | 2/2             | 762                   | \$870    | \$1.18                | 2                   | 2/3             | 1,278                 | \$1,150  | \$0.91         |  |
| Central Orleans             | 140                 | 1/2             | 959                   | \$2,207  | \$2.31         | 110                 | 2/2             | 997                   | \$2,062  | \$2.12                | 122                 | 1/1             | 917                   | \$2,301  | \$2.60         |  |
| Eastern New Orleans         | 0                   |                 |                       |          |                | 0                   | -               |                       |          |                       | 0                   | 0               |                       |          |                |  |
| Orleans Parish              | 143                 | 1/2             | 962                   | \$2,184  | \$2.28         | 112                 | 2/2             | 993                   | \$2,041  | \$2.10                | 124                 |                 |                       |          |                |  |
| St. Bernard Parish          | 0                   |                 |                       |          |                | 0                   |                 |                       |          |                       | 0                   |                 |                       |          |                |  |
| St. Charles Parish          | 0                   |                 |                       |          |                | 2                   | 2/2             | 1,220                 | \$1,100  | \$0.90                | 0                   |                 |                       |          |                |  |
| St. John the Baptist Parish | 1                   | 2/2             | 1,132                 | \$1,000  | \$0.88         | 1                   | 2/3             | 1,200                 | \$1,300  | \$1.08                | 0                   |                 |                       |          |                |  |
| East St. Tammany            | 11                  | 2/2             | 1,280                 | \$1,084  | \$0.87         | 11                  | 3/2             | 1,190                 | \$1,157  | \$1.00                | 11                  | 2/2             | 1,171                 | \$1,240  | \$1.10         |  |
| West St. Tammany            | 23                  | 2/2             | 1,366                 | \$2,121  | \$1.54         | 14                  | 2/2             | 1,338                 | \$1,330  | \$0.99                | 20                  | 2/2             | 1,302                 | \$1,539  | \$1.19         |  |
| St. Tammany Parish          | 34                  | 2/2             | 1,338                 | \$1,785  | \$1.32         | 25                  | 2/2             | 1,273                 | \$1,254  | \$1.00                | 31                  | 2/2             |                       |          |                |  |
| Tangipahoa Parish           | 6                   | 2/2             | 1,158                 | \$846    | \$0.77         | 2                   | 2/3             | 1,063                 | \$925    | \$0.88                | 4                   | 2/2             | 1,024                 | \$869    | \$0.89         |  |
| New Orleans Metro           | 229                 | 2/2             | 1,036                 | \$1,909  | \$1.90         | 176                 | 2/2             | 1,029                 | \$1,739  | \$1.76                | 192                 | 2/2             | 989                   | \$1,937  | \$2.02         |  |

## **2022 Institute Partners**

# Managing LATTER & BLUM

## Senior

### Junior

