

SINGLE FAMILY RESIDENTIAL SALES

THIRD QUARTER: 2016, 2017 AND 2018

NEW ORLEANS METROPOLITAN AREA

& NORTHSHORE REGION

NOVEMBER 2, 2018



THE UNIVERSITY *of*
NEW ORLEANS

INSTITUTE FOR ECONOMIC DEVELOPMENT

& REAL ESTATE RESEARCH

Note: Single family residential sales are now being compiled by zip code as the New Orleans Metropolitan Association of REALTORS® no longer requires the MLS area to be placed on listings/sales.

Zip Code Maps may be found at: <https://www.zipmap.net/Louisiana.htm>

**New Orleans Metropolitan Area Single-Family Residential Sales
3rd Quarter (July, August & September) - 2016, 2017, 2018**

Parish/City	Zip Code	2016, Quarter 3			2017, Quarter 3			2018, Quarter 3		
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales
Jefferson Parish										
Metairie	70001-70003, 70005-70006	\$292,611	380	\$111,192,292	\$343,670	336	\$115,473,166	\$309,435	360	\$111,396,701
Kenner	70062, 70065	\$193,513	159	\$30,768,607	\$202,710	150	\$30,406,443	\$273,441	150	\$41,016,085
Jefferson	70121	\$191,572	36	\$6,896,599	\$194,638	38	\$7,396,255	\$224,177	37	\$8,294,542
Harahan/River Ridge	70123	\$276,122	56	\$15,462,855	\$322,836	63	\$20,338,650	\$266,269	67	\$17,840,030
East Jefferson Total		\$260,413	631	\$164,320,353	\$295,766	587	\$173,614,514	\$290,794	614	\$178,547,358
Barataria	70036	\$176,975	4	\$707,900	\$153,550	2	\$307,100	\$242,500	2	\$485,000
Gretna/Terrytown	70053, 70056	\$159,539	109	\$17,389,782	\$172,193	124	\$21,351,875	\$173,522	128	\$22,210,837
Harvey	70058	\$147,513	107	\$15,783,906	\$146,686	107	\$15,695,351	\$146,219	95	\$13,890,825
Lafitte	70067	\$235,796	8	\$1,886,367	\$105,656	8	\$845,250	\$0	0	\$0
Marrero	70072	\$135,782	183	\$24,848,104	\$158,332	153	\$24,224,827	\$174,286	167	\$29,105,841
Westwego/Avondale/Bridge City	70094	\$79,483	55	\$4,371,582	\$107,411	48	\$5,155,712	\$129,230	63	\$8,141,504
Grand Isle	70358	\$0	0	\$0	\$0	0	\$0	\$220,000	2	\$440,000
West Jefferson		\$139,458	466	\$64,987,641	\$152,896	442	\$67,580,115	\$162,525	457	\$74,274,007
Jefferson Parish Total		\$209,032	1,097	\$229,307,994	\$234,397	1,029	\$241,194,629	\$236,061	1,071	\$252,821,365
Orleans Parish										
Westbank Orleans	70114, 70131	\$178,997	116	\$20,763,690	\$193,851	136	\$26,363,794	\$192,251	128	\$24,608,133
New Orleans	70112	\$1,870,000	1	\$1,870,000	\$340,000	1	\$340,000	\$532,500	2	\$1,065,000
New Orleans	70113	\$202,980	5	\$1,014,900	\$231,414	7	\$1,619,900	\$190,429	7	\$1,333,000
New Orleans	70115	\$555,519	77	\$42,774,955	\$573,472	85	\$48,745,124	\$571,479	92	\$52,576,036
New Orleans	70116	\$575,950	24	\$13,822,800	\$697,569	16	\$11,161,100	\$559,236	25	\$13,980,900
New Orleans	70117	\$267,784	45	\$12,050,261	\$206,371	59	\$12,175,902	\$247,271	63	\$15,578,050
New Orleans	70118	\$489,771	59	\$28,896,460	\$533,721	58	\$30,955,792	\$564,947	69	\$38,981,347
New Orleans	70119	\$304,383	41	\$12,479,722	\$318,557	65	\$20,706,201	\$337,983	56	\$18,927,064
New Orleans	70122	\$212,299	103	\$21,866,830	\$265,151	107	\$28,371,165	\$268,558	118	\$31,689,899
New Orleans	70124	\$452,060	90	\$40,685,411	\$480,872	95	\$45,682,880	\$505,484	90	\$45,493,550
New Orleans	70125	\$391,791	42	\$16,455,205	\$394,745	39	\$15,395,040	\$369,681	32	\$11,829,800
New Orleans	70130	\$843,994	18	\$15,191,900	\$634,593	14	\$8,884,300	\$817,800	15	\$12,267,000
Central Orleans		\$410,116	505	\$207,108,444	\$410,325	546	\$224,037,404	\$428,333	569	\$243,721,646
Eastern New Orleans	70126 - 70129	\$129,219	132	\$17,056,888	\$130,670	116	\$15,157,707	\$139,525	124	\$17,301,074
Orleans Parish Total		\$325,271	753	\$244,929,022	\$332,781	798	\$265,558,905	\$347,906	821	\$285,630,853
Plaquemines Parish (70037, 70040, 70041, 70083, 70091, 70093)		\$275,480	22	\$6,060,570	\$262,730	32	\$8,407,350	\$326,718	51	\$16,662,640
St. Bernard Parish (70032, 70043, 70075, 70085, 70092)		\$145,177	99	\$14,372,526	\$168,986	113	\$19,095,363	\$169,621	114	\$19,336,750
St. Charles Parish										
Eastbank	70079, 70087	\$178,890	21	\$3,756,700	\$172,609	18	\$3,106,960	\$151,879	19	\$2,885,700
Westbank (70030, 70031, 70039, 70047, 70057, 70070, 70080)		\$222,228	104	\$23,111,733	\$239,168	109	\$26,069,363	\$229,292	120	\$27,515,004
St. Charles Parish Total		\$214,947	125	\$26,868,433	\$229,735	127	\$29,176,323	\$218,710	139	\$30,400,704

**New Orleans Metropolitan Area Single-Family Residential Sales
3rd Quarter (July, August & September) - 2016, 2017, 2018**

Parish/City	Zip Code	2016, Quarter 3			2017, Quarter 3			2018, Quarter 3		
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales
St. James Parish										
Eastbank	70052, 70071, 70723, 70763	\$150,880	5	\$754,400	\$156,073	11	\$1,716,800	\$164,724	11	\$1,811,962
Westbank	70086, 70090	\$74,333	3	\$223,000	\$164,333	3	\$493,000	\$157,000	1	\$157,000
St. James Parish Total		\$122,175	8	\$977,400	\$157,843	14	\$2,209,800	\$164,080	12	\$1,968,962
St. John the Baptist Parish										
Eastbank	70051, 70068, 70076, 70084	\$146,804	97	\$14,239,997	\$167,091	103	\$17,210,376	\$166,534	108	\$17,985,646
Westbank	70049				\$41,000	1	\$41,000			
St. John the Baptist Parish Total		\$146,804	97	\$14,239,997	\$165,879	104	\$17,251,376	\$166,534	108	\$17,985,646
St. Tammany Parish										
East St. Tammany										
Pearl River	70452	\$174,760	37	\$6,466,120	\$202,118	43	\$8,691,060	\$201,028	39	\$7,840,100
Slideell	70458, 70460, 70461	\$206,396	355	\$73,270,745	\$201,659	364	\$73,403,961	\$217,529	413	\$89,839,589
East St. Tammany Total		\$203,410	392	\$79,736,865	\$201,708	407	\$82,095,021	\$216,106	452	\$97,679,689
Lacombe (Central St. Tammany)	70445	\$183,838	30	\$5,515,134	\$198,002	32	\$6,336,068	\$188,473	40	\$7,538,901
West St. Tammany										
Abita Springs	70420	\$224,945	27	\$6,073,525	\$256,373	24	\$6,152,950	\$231,524	41	\$9,492,500
Bush	70431	\$144,450	10	\$1,444,499	\$210,167	15	\$3,152,500	\$220,569	13	\$2,867,400
Covington	70433, 70435	\$263,396	283	\$74,541,100	\$281,552	274	\$77,145,163	\$270,641	314	\$84,981,164
Folsom	70437	\$235,066	16	\$3,761,050	\$346,520	20	\$6,930,401	\$312,570	24	\$7,501,670
Madisonville	70447	\$296,193	133	\$39,393,608	\$303,070	96	\$29,094,759	\$327,365	113	\$36,992,225
Mandeville	70448, 70471	\$311,285	230	\$71,595,642	\$331,957	217	\$72,034,613	\$345,775	226	\$78,145,200
West St. Tammany Total		\$281,559	699	\$196,809,424	\$301,100	646	\$194,510,386	\$300,930	731	\$219,980,159
St. Tammany Parish Total		\$251,616	1,121	\$282,061,423	\$260,776	1,085	\$282,941,475	\$265,902	1,223	\$325,198,749
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$168,062	199	\$33,444,341	\$173,295	197	\$34,139,156	\$179,841	407	\$73,195,194
Washington Parish	70426, 70427, 70438, 70450	\$102,299	40	\$4,091,950	\$135,911	58	\$7,882,843	\$109,584	62	\$6,794,185
Metro New Orleans Total		\$240,481	3,561	\$856,353,656	\$255,231	3,557	\$907,857,220	\$256,985	4,008	\$1,029,995,048

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

**Northshore Region Single-Family Residential Sales
3rd Quarter (July, August & September) - 2016, 2017, 2018**

Parish/City	Zip Code	2016, Quarter 3			2017, Quarter 3			2018, Quarter 3		
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales
St. Tammany Parish										
East St. Tammany										
Pearl River	70452	\$174,760	37	\$6,466,120	\$202,118	43	\$8,691,060	\$201,028	39	\$7,840,100
Slidell	70458, 70460, 70461	\$206,396	355	\$73,270,745	\$201,659	364	\$73,403,961	\$217,529	413	\$89,839,589
East St. Tammany Total		\$203,410.37	392	\$79,736,865	\$201,708	407	\$82,095,021	\$216,106	452	\$97,679,689
Lacombe (Central St. Tammany)	70445	\$183,838	30	\$5,515,134	\$198,002	32	\$6,336,068	\$188,473	40	\$7,538,901
West St. Tammany										
Abita Springs	70420	\$224,945	27	\$6,073,525	\$256,373	24	\$6,152,950	\$231,524	41	\$9,492,500
Bush	70431	\$144,450	10	\$1,444,499	\$210,167	15	\$3,152,500	\$220,569	13	\$2,867,400
Covington	70433, 70435	\$263,396	283	\$74,541,100	\$281,552	274	\$77,145,163	\$270,641	314	\$84,981,164
Folsom	70437	\$235,066	16	\$3,761,050	\$346,520	20	\$6,930,401	\$312,570	24	\$7,501,670
Madisonville	70447	\$296,193	133	\$39,393,608	\$303,070	96	\$29,094,759	\$327,365	113	\$36,992,225
Mandeville	70448, 70471	\$311,285	230	\$71,595,642	\$331,957	217	\$72,034,613	\$345,775	226	\$78,145,200
West St. Tammany Total		\$281,559	699	\$196,809,424	\$301,100	646	\$194,510,386	\$300,930	731	\$219,980,159
St. Tammany Parish Total		\$251,616	1,121	\$282,061,423	\$260,776	1,085	\$282,941,475	\$265,902	1,223	\$325,198,749
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$168,062	199	\$33,444,341	\$173,295	197	\$34,139,156	\$179,841	407	\$73,195,194
Washington Parish	70426, 70427, 70438, 70450	\$102,299	40	\$4,091,950	\$135,911	58	\$7,882,843	\$109,584	62	\$6,794,185
Livingston Parish (70449, 70462, 70706, 70711, 70726, 70733, 70744, 70754, 70785)		\$185,169	426	\$78,882,000	\$178,696	543	\$97,032,000	\$187,469	525	\$98,421,000
St. Helena Parish	70441, 70453	\$126,000	3	\$378,000	\$67,667	3	\$203,000	\$217,667	3	\$653,000
Northshore Region Total		\$222,950	1,789	\$398,857,714	\$223,859	1,886	\$422,198,474	\$227,145	2,220	\$504,262,128

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Division

Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

Institute for Economic Development & Real Estate Research

2018 Institute Partners

EXECUTIVE



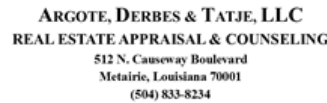
General



Senior



Junior



Shadow Lake
Management

Associate

Crescent Title

Eustis Commercial
Mortgage

Fifth District
Savings Bank

Gulf States
Real Estate Services

Jefferson Parish Economic Development
Commission (JEDCO)

Kirschman Realty, LLC

Liberty Bank

Max J. Derbes, Inc.

Resource Bank

The Finance Authority of
New Orleans

Walker & Dunlop