

SINGLE FAMILY RESIDENTIAL SALES

SECOND QUARTER: 2016, 2017 AND 2018

NEW ORLEANS METROPOLITAN AREA
& NORTHSORE REGION
AUGUST 20, 2018



THE UNIVERSITY *of*
NEW ORLEANS

INSTITUTE FOR ECONOMIC DEVELOPMENT
& REAL ESTATE RESEARCH

Note: Single family residential sales are now being compiled by zip code as the New Orleans Metropolitan Association of REALTORS[®] no longer requires the MLS area to be placed on listings/sales.

Zip Code Maps may be found at: <https://www.zipmap.net/Louisiana.htm>

**New Orleans Metropolitan Area Single-Family Residential Sales
2nd Quarter (April, May & June) - 2016, 2017, 2018**

Parish/City	Zip Code	2016, Quarter 2			2017, Quarter 2			2018, Quarter 2		
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales
Jefferson Parish										
Metairie	70001-70003, 70005-70006	\$301,487	392	\$118,182,783	\$313,631	428	\$134,233,998	\$309,376	392	\$121,275,540
Kenner	70062, 70065	\$205,305	184	\$37,776,131	\$198,577	123	\$24,424,920	\$216,402	157	\$33,975,130
Jefferson	70121	\$181,977	46	\$8,370,924	\$222,002	40	\$8,880,084	\$242,588	37	\$8,975,750
Harahan/River Ridge	70123	\$281,614	72	\$20,276,243	\$314,229	93	\$29,223,267	\$301,639	68	\$20,511,480
East Jefferson Total		\$266,003	694	\$184,606,081	\$287,664	684	\$196,762,269	\$282,474	654	\$184,737,900
Barataria	70036	\$176,975	4	\$707,900	\$191,750	4	\$767,000	\$200,000	2	\$400,000
Gretna/Terrytown	70053, 70056	\$146,957	125	\$18,369,629	\$161,130	121	\$19,496,757	\$184,155	113	\$20,809,524
Harvey	70058	\$132,861	114	\$15,146,172	\$154,819	93	\$14,398,199	\$163,042	105	\$17,119,366
Lafitte	70067	\$115,000	4	\$460,001	\$129,400	6	\$776,400	\$136,225	4	\$544,900
Marrero	70072	\$148,410	164	\$24,339,282	\$157,981	162	\$25,592,919	\$171,591	180	\$30,886,296
Westwego/Avondale/Bridge City	70094	\$94,042	59	\$5,548,478	\$113,357	65	\$7,368,237	\$122,117	60	\$7,327,035
Grand Isle	70358	\$62,000	1	\$62,000	\$0	0	\$0	\$0	0	\$0
West Jefferson Total		\$137,226	471	\$64,633,462	\$151,662	451	\$68,399,512	\$166,136	464	\$77,087,121
Jefferson Parish Total		\$213,940	1,165	\$249,239,543	\$233,623	1,135	\$265,161,781	\$234,191	1,118	\$261,825,021
Orleans Parish										
Westbank Orleans Total	70114, 70131	\$170,030	133	\$22,613,940	\$186,508	144	\$26,857,149	\$225,434	129	\$29,080,993
New Orleans	70112	\$637,250	4	\$2,549,000				\$337,000	2	\$674,000
New Orleans	70113	\$212,676	11	\$2,339,439	\$165,750	8	\$1,326,000	\$224,925	14	\$3,148,954
New Orleans	70115	\$601,951	92	\$55,379,482	\$547,093	101	\$55,256,435	\$625,806	105	\$65,709,599
New Orleans	70116	\$665,616	14	\$9,318,625	\$437,322	19	\$8,309,111	\$474,277	25	\$11,856,934
New Orleans	70117	\$245,126	65	\$15,933,200	\$229,895	69	\$15,862,730	\$277,062	67	\$18,563,178
New Orleans	70118	\$547,255	81	\$44,327,628	\$488,915	76	\$37,157,550	\$548,246	80	\$43,859,695
New Orleans	70119	\$339,510	73	\$24,784,197	\$287,658	76	\$21,862,000	\$382,080	73	\$27,891,864
New Orleans	70122	\$246,377	135	\$33,260,950	\$257,732	118	\$30,412,427	\$275,819	133	\$36,683,867
New Orleans	70124	\$520,541	92	\$47,889,806	\$488,053	102	\$49,781,384	\$524,084	109	\$57,125,104
New Orleans	70125	\$371,428	38	\$14,114,278	\$379,076	52	\$19,711,968	\$347,750	34	\$11,823,500
New Orleans	70130	\$600,928	22	\$13,220,410	\$677,286	28	\$18,964,000	\$775,847	27	\$20,947,875
Central Orleans Total		\$419,644	627	\$263,117,015	\$398,526	649	\$258,643,605	\$445,866	669	\$298,284,570
Eastern New Orleans Total	70126 - 70129	\$128,049	118	\$15,109,754	\$126,999	130	\$16,509,846	\$131,345	140	\$18,388,305
Orleans Parish Total		\$342,643	878	\$300,840,709	\$327,205	923	\$302,010,600	\$368,608	938	\$345,753,868
Plaquemines Parish (70037, 70040, 70041, 70083, 70091, 70093)		\$270,381	34	\$9,192,950	\$307,774	23	\$7,078,800	\$290,187	38	\$11,027,100
St. Bernard Parish (70032, 70043, 70075, 70085, 70092)		\$151,076	98	\$14,805,484	\$152,720	119	\$18,173,629	\$160,158	112	\$17,937,706

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Parish/City	Zip Code	2016, Quarter 2			2017, Quarter 2			2018, Quarter 2		
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales
St. Charles Parish										
Eastbank	70079, 70087	\$191,302	26	\$4,973,850	\$191,325	21	\$4,017,825	\$176,508	31	\$5,471,747
Westbank (70030, 70031, 70039, 70047, 70057, 70070, 70080)		\$227,700	110	\$25,047,001	\$244,244	91	\$22,226,200	\$225,745	136	\$30,701,301
St. Charles Parish Total		\$214,858	83	\$17,833,195	\$213,210	93	\$19,828,537	\$216,517	108	\$23,383,887
St. James Parish										
Eastbank	70051, 70068, 70076, 70084	\$183,468	12	\$2,201,620	\$139,375	8	\$1,114,999	\$207,742	13	\$2,700,650
Westbank	70086, 70090	\$160,220	5	\$801,100	\$137,115	5	\$685,575	\$113,750	4	\$455,000
St. James Parish Total		\$176,631	17	\$3,002,720	\$138,506	13	\$1,800,574	\$185,626	17	\$3,155,650
St. John the Baptist Parish										
Eastbank	70051, 70068, 70076, 70084	\$139,957	110	\$15,395,315	\$156,090	128	\$19,979,501	\$153,927	128	\$19,702,650
Westbank	70049	\$0	0	\$0	\$23,000	1	\$23,000	\$0	0	\$0
St. John the Baptist Parish Total		\$139,957	110	\$15,395,315	\$155,058	129	\$20,002,501	\$153,927	128	\$19,702,650
St. Tammany Parish										
East St. Tammany										
Pearl River	70452	\$155,003	35	\$5,425,100	\$205,212	45	\$9,234,558	\$175,352	39	\$6,838,734
Slidell	70458, 70460, 70461	\$188,745	357	\$67,382,076	\$199,046	353	\$70,263,309	\$211,580	379	\$80,188,803
East St. Tammany Total		\$185,732.59	392	\$72,807,176	\$199,743	398	\$79,497,867	\$208,200	418	\$87,027,537
Lacombe (Central St. Tammany)	70445	\$165,324	32	\$5,290,367	\$179,117	30	\$5,373,500	\$192,252	37	\$7,113,325
West St. Tammany										
Abita Springs	70420	\$223,547	28	\$6,259,313	\$224,012	38	\$8,512,439	\$234,621	48	\$11,261,800
Bush	70431	\$255,269	13	\$3,318,500	\$180,492	12	\$2,165,900	\$267,263	19	\$5,078,000
Covington	70433, 70435	\$270,913	295	\$79,919,374	\$278,899	316	\$88,132,234	\$288,352	335	\$96,597,861
Folsom	70437	\$243,829	24	\$5,851,900	\$235,077	22	\$5,171,700	\$254,370	20	\$5,087,400
Madisonville	70447	\$300,301	124	\$37,237,321	\$318,581	135	\$43,008,405	\$329,626	120	\$39,555,106
Mandeville	70448, 70471	\$310,196	229	\$71,034,872	\$330,879	242	\$80,072,685	\$325,801	229	\$74,608,361
West St. Tammany Total		\$285,584	713	\$203,621,280	\$296,815	765	\$227,063,363	\$301,152	771	\$232,188,528
St. Tammany Parish Total		\$247,774	1,137	\$281,718,823	\$261,471	1,193	\$311,934,730	\$266,174	1,226	\$326,329,390
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$168,850	343	\$57,915,717	\$173,476	368	\$63,839,274	\$183,036	392	\$71,749,946
Washington Parish	70426, 70427, 70438, 70450	\$108,647	53	\$5,758,296	\$109,373	63	\$6,890,498	\$146,613	51	\$7,477,251
Metro New Orleans Total		\$243,926	3,918	\$955,702,752	\$250,486	4,059	\$1,016,720,924	\$263,649	4,128	\$1,088,342,469

**Northshore Region Single-Family Residential Sales
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St. Tammany Parish										
East St. Tammany										
Pearl River	70452	\$155,003	35	\$5,425,100	\$205,212	45	\$9,234,558	\$175,352	39	\$6,838,734
Slidell	70458, 70460, 70461	\$188,745	357	\$67,382,076	\$199,046	353	\$70,263,309	\$211,580	379	\$80,188,803
East St. Tammany Total		\$185,733	392	\$72,807,176	\$199,743	398	\$79,497,867	\$208,200	418	\$87,027,537
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Bush	70431	\$255,269	13	\$3,318,500	\$180,492	12	\$2,165,900	\$267,263	19	\$5,078,000
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Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$168,850	343	\$57,915,717	\$173,476	368	\$63,839,274	\$183,036	392	\$71,749,946
Washington Parish	70426, 70427, 70438, 70450	\$108,647	53	\$5,758,296	\$109,373	63	\$6,890,498	\$146,613	51	\$7,477,251
Livingston Parish (70449, 70462, 70706, 70711, 70726, 70733, 70744, 70754, 70785)		\$182,712	503	\$91,904,000	\$179,290	568	\$101,837,000	\$177,534	541	\$96,046,000
St. Helena Parish	70441, 70453	\$137,000	3	\$411,000	\$197,000	3	\$591,000	\$93,000	4	\$372,000
Northshore Region Total		\$214,668	2,039	\$437,707,836	\$220,999	2,195	\$485,092,502	\$226,727	2,214	\$501,974,587

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Division

Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

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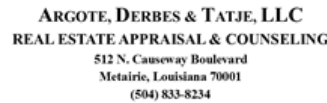
General



Senior



Junior



Shadow Lake
Management

Associate

Crescent Title

Eustis Commercial
Mortgage

Fifth District
Savings Bank

Gulf States
Real Estate Services

Jefferson Parish Economic Development
Commission (JEDCO)

Kirschman Realty, LLC

Liberty Bank

Max J. Derbes, Inc.

Resource Bank

The Finance Authority of
New Orleans

Walker & Dunlop